

# COACH

Issue 610 £1

MART

October 18 1990



**THE NEW  
OPTIMO**  
more comfort  
more power  
more style

CAETANO

TB-12-56



# COACH MART

Issue 610

October 18, 1990

**5 News:** Jobs go in National Express restructure; there's new vehicles to see at Expo Coach 90; Thames Transit picks-up coach services; Javelins head for Europe.



There's a shake-up at National Express — **see page 5**

**12 Fleet Update:** An Asquith Palace minibus goes to Wall's Coaches in Manchester; Snell's, of Newton Abbott, buys a Scania from Stuart Johnson; Country Lion (Northampton) picks-up a Jonckheere Deauville.



How are the six doing in our Maintenance Diary?

— **see page 21**

**15 On Target:** Marksman looks at the options available for those borrowing money; and gives some tips to operators who travel abroad.

**17 Letters:** There's more discussion on Plaxton's sale; a company has problems with speed limiters; plus Nostalgia Corner.

**19 Diary:** Mealstop brings you news of a great new competition for bus drivers; and introduces you to a super 'Brain'.

**21 Maintenance Diary:** Mike Morgan discovers how economy is playing a part in our fourth look at the performance of six different coaches.

**27 Running Gear:** Rod Davey has more information about this important aspect of the business in another special *Coachmart* feature.

**35 New Vehicle:** Mike Morgan has been to Portugal to look at the Optimo II.  
\* **COVER STORY**

**37 BCC:** Mark Barton reports from the BCC conference in Glasgow and looks at the challenges facing the industry in the 1990s.

**41 Licensing & Legal:** Magistrates clear Red Rose; Trathens fails in bid to increase the number of vehicles it can run; Crosskeys Coach has its licence application adjourned.

**44 Tourism:** A Norwich hotel offers you the best of British; there's more special coach offers available; a leisure park rolls out the red carpet.



Find out what's been happening at the BCC Conference  
— **see page 37**

## COMMENT

**N**EXT week's Expo Coach 90 show at Donington seems to have captured the imagination of many suppliers.

The exhibition has attracted a far better range of new products than critics believed it would. It seems that the show's organisers got their sums right from the start, and there was a need for an event in the 'off' years between the biennial Coach and Bus show run by the BCC.

Exhibits making their UK debut include the new Caetano Optimo, a new chassis from independent engineering firm ACE, several new minibuses and a plethora of support products. Details of all of these are in the show guide enclosed with this issue.

In these troubled times of high interest rates and the generally harsh financial and business climate, it is easy to be pessimistic about the present. The large number of companies facing insolvency and those cutting back in a desperate attempt to improve the bottom line are sure indicators that all is not well.

But the coach and bus industry is moving ever closer to a market in which only the fittest will survive. And to keep fit, companies need high-quality, reliable tools - from coaches to computers - to run their businesses. Thankfully, manufacturers have continued developing new products that help coaching keep pace with industry as a whole.

The new Optimo, the result of Salvador Caetano's tie-up with Toyota, is a classic example of product development with the industry in mind. Caetano says it listened very carefully to its customers - and quite literally examined *Coachmart*'s road test word by word - to decide on the improvements it would make.

The result is a good, competitive product which should help lift both the spirit and the bottom line in 1991. Read Mike Morgan's mini road test in this issue by all means, but come along to Expo Coach 90 to see the vehicle in action on the Donington circuit, and to see the many other products which could help shape your future.

*Coachmart* will be there. So make sure you find time to come along to our stand for a chat. We'll be pleased to see you.

**STUART JOHNSON**



**SCANIA**

BUS AND COACH DISTRIBUTOR

## DEALS THAT WORK FOR YOU!



**1989 F**  
DAF SB2300 DUPLE  
320 SL ZF GEARBOX,  
TINTED GLASS,  
POWER DOOR, 57  
RECLINING SEATS,  
RADIO/P.A./  
CASSETTE, ALL WHITE  
EXTERIOR WITH  
BROWN STRIPE  
MOQUETTE INTERIOR,  
M.O.T. 31.5.91.  
CHOICE OF TWO.

**DEPOSIT** £20,000  
**18 MONTHS x** £795  
**42 MONTHS x** £1,395  
**BALLOON** £20,000



**DEPOSIT** £20,000  
**12 MONTHS x** £999  
**48 MONTHS x** £1,699  
**BALLOON** £15,000

**1987 D**  
VOLVO B10M  
PLAXTON 3500 4 STAR  
53/49 RECLINING  
SEATS, PLUS  
COURIER, DOUBLE  
GLAZED SIDE  
WINDOW, FULL DRAW  
CURTAINS,  
DEMOULDABLE  
CENTRE TOILET,  
AIRCRAFT TYPE RACK  
DOORS, WEBASTO  
HEATER, RADIO/PA/  
CASSETTE, TV, VIDEO,  
WATER BOILER, ALL  
WHITE EXTERIOR WITH  
GREY CHEVRON  
MOQUETTE INTERIOR,  
M.O.T. 16.5.91



**1988 E**  
DAF MB230 PLAXTON  
3500, 49 RECLINING  
SEATS, PLUS COURIER  
SEAT, REAR SUNKEN  
TOILET, CONTINENTAL  
DOOR, DRIVER'S  
BUNK, WATER BOILER,  
WEBASTO HEATER,  
TELMA, ABS, RADIO/  
PA/CASSETTE,  
FINISHED IN ALL  
WHITE WITH GREY  
CHEVRON MOQUETTE  
INTERIOR. M.O.T. MAY  
1991.  
CHOICE OF TWO.

**DEPOSIT** £20,000  
**18 MONTHS x** £999  
**42 MONTHS x** £1,750  
**BALLOON** £19,250



**DEPOSIT** £15,000  
**12 MONTHS x** £750  
**36 MONTHS x** £1,182  
**BALLOON** NIL

**1985/86**  
LEYLAND TIGER 245/  
260 DUPLE, HIGH  
FLOOR COACHES,  
FULLY REFURBISHED  
BY S.J. LTD., FITTED  
48/50 RECLINING  
SEATS PLUS COURIER  
SEAT, RETRIMMED IN  
GREY CHEVRON  
MOQUETTE, TINTED  
GLASS, CURTAINS,  
RADIO/PA/CASSETTE,  
FINISHED IN WHITE,  
M.O.T. JUNE 1991.  
CHOICE OF FOUR.



**1988 E**  
DAF SB 3000 PLAXTON  
4000 DOUBLE DECK  
COACH, ZF 7 SPEED  
GEARBOX, 74  
RECLINING SEATS  
PLUS COURIER SEAT,  
TINTED GLASS,  
CURTAINS, DRIVERS  
BUNK, TOILET, WATER  
BOILER, ALL WHITE  
EXTERIOR WITH GREY  
CHEVRON MOQUETTE  
INTERIOR, M.O.T. MAY  
1991.

**DEPOSIT** £20,000  
**18 MONTHS x** £999  
**42 MONTHS x** £1,979  
**BALLOON** £40,000



**DEPOSIT** £20,000  
**12 MONTHS x** £1,100  
**48 MONTHS x** £1,599  
**BALLOON** £15,000

**1989 F**  
DAF SB2305 AND MB  
230LB CHASSIS  
CAETANO ALGARVE  
BODY FITTED, 53  
RECLINING SEATS  
PLUS COURIER SEAT,  
REAR CONTINENTAL  
DOOR, TINTED GLASS  
WITH FULL DRAW  
CURTAINS, GREY OR  
BROWN MOQUETTE  
INTERIOR.  
CHOICE OF FOUR.

### THIS DEAL IS:-

- ★ Heavily subsidised by Stuart Johnson Limited
- ★ Very flexible and can be modified to suit any value of part exchange vehicle
- ★ Subject to status and subject to vehicles remaining available

**DON'T FORGET**  
**YOU REMAIN THE**  
**OWNER OF THE**  
**VEHICLE**

### THIS DEAL IS NOT:-

- ★ An 'operating lease' which leaves you with no equity in the vehicle at the end of the lease period
- ★ A 'low start' package with inflated instalments after the first 18 months

**Stuart Johnson Ltd., Bus and Coach Centre, Claylands Avenue, Worksop, Notts S81 7DJ**  
**Ring Tony Clayton NOW. Tel: 0909 500822. Fax: 0909 500165**

## ■ EMPLOYMENT

# Jobs go in National Express shake-up

AS part of a radical restructuring programme, National Express is to cut 55 jobs and replace its area control centres with a national control centre at its head office in Birmingham.

National Express' wholly-owned subsidiary Rotherham Travel Services is due to close at the end of this month with the loss of 36 jobs (Coachmart, August 30).

In a move believed to be unrelated to the cuts, development director Mike Grant has resigned and will leave at the end

of this month.

As part of the far-reaching reorganisation, three of the existing area control centres - Peterborough, Leeds and Bristol - will be closed and new regional boundaries will be drawn up.

National Express divided its nationwide operations into four regions in March this year, but is now to restructure again. Boundaries will be revised to create a south, central and north region in England, plus the Caledonian Express



**National Express: reorganising as jobs are shed.**

Scottish region. All the changes are due to take place next month.

Marketing director Bernard Davies said operators contracted to National Express 'would find a change in the people and location they deal with,' but claimed the moves were designed to 'make the arrangements more efficient.'

Mr Davies also said the

restructuring was a reaction to the overall economic downturn: 'We had a poor spring and early summer - although the summer high season and early autumn has turned out a lot better. The tightening of money available to the general public has meant that optional travel is being squeezed.'

'We won't make any significant profit this

year. turnover is up, but not as much as it ought to be,' he added.

National Express Limited, the company bearing the cuts and responsible for the long distance network, currently employs around 600 people. National Express Holdings, which includes Crosville Wales and all travel services companies, employs around 1,800.

## ■ COACH SALES

## Kassbohrer goes for new German market



**The 50,000th Setra: bound for former GDR city Dresden.**

KASSBOHRER chose the Berlin Motor Show to hand over its 50,000th vehicle and simultaneously celebrate branching out into the new united Germany.

Appropriately, the 215HDH went to an East German operator based in Dresden. Already, Kassbohrer has established eight sales and service outlets in what was once GDR, writes correspondent Bill Godwin.

The Ulm-based company has now been building integral Setras (a contraction of *Selbst tragend*, meaning integral) for 39 years, when its S8 prototype caused a minor sensation at the Frankfurt Motor Show.

## ■ FARES

## Services added as fares are cut

DESPITE its announcement of job losses and restructuring, National Express has introduced substantial fare cuts and new services for its winter timetable.

Reductions of up to 60 percent on some London fares are aimed at attracting more riders during the quiet months, says National Express. The cuts are enhanced by cheap stand-by fares on all services throughout winter.

New routes include five direct services to London, from the West Midlands, Suffolk and Norfolk. Faster journey times on the Norwich-London and Cambridge-London services are introduced, more departures from Oldham to London and from Newcastle to Glasgow, and a number of new stops on the

network.

- National Express is launching a new Seniors Coach Card with a special offer that allows holders as many return journeys as they like between October and December 8 for only £5.

The new card, available to anyone over 60 for £5 for a year, is on sale through the 2,500 National and Caledonian Express ticket agents.

It will be valid for travel to around 1,500 destination throughout England, Scotland and Wales. After the special introductory offer, it will give around 30 percent off coach fares.

National Express marketing manager Bernard Davies said the Seniors Coach Card was designed to get more people to give coach travel a try: 'They are likely to stay

with us once they have experienced both our service and the exceptional value for money which coach fares now offer.'

## ■ OBITUARY

## Reg Wake

**WAKE'S** of Wincanton founder Reg Wake has died after a short illness.

Mr Wake was one of the area's coach service pioneers, starting his firm in 1930 with a Model T Ford charabanc.

Now celebrating 60 years in business, Wake's boasts 30 vehicles operating coach tours and bus services. The business continues to be run by Reg's sons Dennis and Michael.

## ■ NEW CHASSIS

# Bus chassis launch at Expo Coach

A BRAND new bus chassis will be launched at the Expo Coach 90 show from the makers of the Ward 'Dalesman' - along with a bodied example available for test drives on the nearby Donington circuit.

Huddersfield-based Alternative Chassis Engineering will be exhibiting an open example of its new 'Cougar' bus chassis on stand 6. The bodied chassis is a Wadham Stringer 10.5 metre Portsdown bus - a 43 seater with a capacity for up to 16 standees which is also available on the Dennis Dart.

The vehicle is due for service with Peoples' Provincial.

'The main chassis

features a low and completely flat bus floor with only two entrance steps for the passenger,' said ACE engineering director Keith Ward. It features a rear mounted Perkins 180 bhp turbocharged and intercooled diesel engine. Driven by a straight 'T' type drive, power is transmitted through an Allison MT643 automatic gearbox.

Other features include full air suspension and hydraulic-assisted integral power steering. 'Giant' brakes are also a talking point of the new chassis, but Mr Ward refused to give further details.

Wadham Stringer managing director Geoff



*Wadham Stringer's Portsdown bus body: now fitted on ACE's new Cougar chassis.*

Bailey added: 'The vehicle has real potential with a good low floor about 490 mm from the ground and many well known components such as Perkins and Allison. But, ACE is a small manufacturer so there is a credibility gap. Even

so, I wouldn't be surprised if we didn't build between 25 to 30 a year once it is established by users in the market.' Mr Bailey estimates the complete vehicle will cost around £60,000 ex-VAT.

The 'Cougar' bus is part of ACE's 'Predator'

range, which includes the 'Cheetah' high level 12-metre luxury coach chassis, with a six metre wheelbase, currently built on by Van Hool and Plaxton.

Also included in the range is the 'Puma' four metre wheelbase, nine metre midicoach chassis, which is powered by a Perkins Phaser six cylinder 210 bhp diesel engine through a six speed ZF gearbox.

● Expo Coach 90 is sponsored by the Coach Industry Suppliers' Association. It is for trade only and will be at the International Exhibition Centre in Donington Park, Derbyshire between October 23-25.

## ■ PRIVATISATION

## WMT strengthens its board

WEST Midlands Travel is now set for privatisation early next year with a strengthened board and directors' contracts comparable with private industry.

Overseeing a 100 percent employee buyout, former managing director James Isaac becomes chairman and chief executive.

## ■ PEOPLE

## Greenwood goes to Hong Kong

MICHAEL Greenwood has been appointed engineering manager with Hong Kong Citybus - after a period as a senior engineer with Greater Manchester Buses.

At Hong Kong Citybus, he has full responsibility for all the company's engineering activities.

Citybus is a wholly-owned subsidiary of the CNT group, and operates many successful non-franchised routes in Hong Kong.

## ■ DIESEL WATCH

## Bulk price goes up

PUMP prices for diesel are the same as last week - but the international bulk price has risen, according to City brokers Platts.

While coach operators are still paying 32.07 for each gallon of diesel fuel at the retail pump, those buying bulk on the Rotterdam spot market are paying slightly more. The bulk price is now 3178.12/tonne when converted into sterling at Nat West's commercial exchange rate. Last week it was 3175.83 - a rise of 1.3 percent.\*

American buffer stocks, released on to the international market to help stabilise prices, was said to be the major cause of bulk diesel levelling off. But as speculation of a Gulf war early next year increases, expectations are driving up the international price yet again.

\* Prices at midnight, October 12.

## ■ NEW VEHICLE

## Second generation Optimo

TOYOTA is launching its second generation Optimo at next week's Expo Coach 90 at Donington Park.

The Optimo II will still be purpose-built on the Coaster chassis, but the vehicle has a new look Caetano body which is more aerodynamically styled. In addition, the minicoach has a new Toyota power-house. A

turbocharged 6-cylinder diesel engine delivering 165bhp @ 3,600rpm uprates the previous 130bhp engine @ 3,500rpm.

Two seating configurations will be on display at the show. One has 18 reclining seats and the other 21 fixed seats. Current Optimo sales number approximately 100 units per year,

according to a Toyota spokesman.

● See page 35 for Mike Morgan's Optimo launch report from Salvador Caetano's factory near Oporto in Portugal.

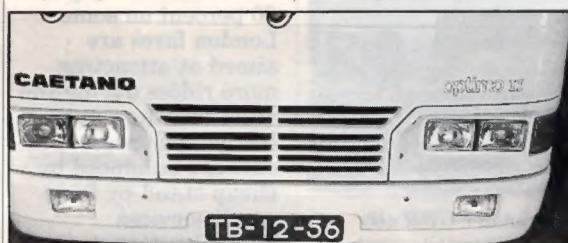
## ■ NEW VEHICLE

## Mystery show appearance

AN ADDITION to Loughborough-based Willowbrook Coachbuilders' range of Crusader coaches and Warrior buses will be revealed at Expo Coach 90.

Managing director Peter Hughes would not give details, but said: 'It complements the existing Willowbrook product range and will be aimed at the city bus market.'

The company is exhibiting a Willowbrook Warrior bus mounted on a Leyland Leopard chassis and will have a similar vehicle available for test drives on the adjacent Donington circuit.



*Optimo II: making first appearance at Expo Coach.*

## ■ COACH SALE

## Setra heads for Yarmouth

THE £200,000 Setra 215HD formerly run by Crystal Carriage of Manchester has been bought by Lowestoft operator Bill Ball.

The 28-seat super-executive coach has everything from draught beer to a Fax machine.

Highliner Coaches' boss Mr Ball is now looking for sub-contract work from other operators to supplement a programme which includes tour work with major singing stars. Contact Bill Ball on 0394 670957.

## ■ COACH SERVICES

# Thames Transit gets new coach services

HARRY Blundred's Transit Holdings subsidiary Thames Transit has snatched two coach services from under the nose of arch rivals City of Oxford Motor Services.

After COMS relinquished county council subsidised routes for two London commuter runs, Transit re-registered them as commercial services. Operating under the

London Tube brand, Transit now operates services 390 and 400.

'Initially, we said we would be prepared to take them over on a commercial basis and we have followed this up with aggressive marketing,' said Thames Transit engineering and deputy managing director Tony Francis.

Route 390 has a two hour headway during

weekdays between Oxford, Abingdon, Henley, Maidenhead and Heathrow with a journey time of three and a quarter hours and a peak vehicle requirement of three coaches. With the first coach leaving Oxford at 5.15 am and the last leaving Victoria at 10.45 pm, through commuters are charged £8 return or £900 for an annual season ticket.

There is only one coach on the 400 service - leaving Oxford at 6.03 am and Victoria at 5 pm with a journey time of two and a half hours - but it is only £3.99 for a day return and £495 a year for a season ticket. It runs direct to London Aldgate, cutting out the Heathrow stage.

Both services have a hail and ride section as far as Dorchester.

## ■ BANKRUPTCY

## Petition issued

THE two partners behind Salisbury-based bus operation Tidworth Silver Star have been petitioned for bankruptcy and have had their O-licence revoked with 30 days notice.

The firm was claiming to be running as normal when Coachmart went to press, and said the official receiver would be approaching Drawlane to see if Silver Star could be sold.

The two men, Anthony Jones and Joseph Dennett, had claimed they were going to expand their fleet and move into Salisbury in direct competition with Wilts and Dorset.

## ■ PARKING

## LTB backs operators

THE London Tourist Board is backing London operators' pleas for extra parking in the Royal Parks and the Mall... but has had its ideas rejected by the Department of the Environment and Westminster council.

The LTB has labelled 1990 the worst-ever year for parking restrictions and has warned tourist income will suffer.

## ■ TRAINING

## Teenage management scheme

THE Chartered Institute of Transport has launched a management apprenticeship scheme to attract 16 to 18-year-olds into the transport industries.

The scheme, which leads to CIT apprenticeship validation, is over a three or five year indenture period depending on the student's qualifications on leaving school. Day release courses will be provided by the CIT with company support.

The scheme is long overdue, according to new CIT chairman Alan Jones, managing director of TNT Express: 'I

am confident that young people can be further encouraged to enter this vast and fast-moving industry,' he said.

'They should be attracted by this initiative from the country's leading professional transport organisation.'

● Youth in Transport is the CIT's theme for a competition open to 14 to 18-year-old school children during 1990.

The CIT is anxious to put over the message that the transport industry offers opportunity for careers, and is asking teenagers to write 1,000-word essays about any transport topic. Heavy sponsorship is expected.

## ■ BUS SERVICES

## Changes in Crawley

HORSHAM Coaches has 'swapped' its bus services in Crawley with a maintenance contract with London and Country.

The Sussex operation had moved into Crawley with minibuses after its cash flow had been stemmed by loss of airport work to Speedlink. Local operators say London and Country reacted by flooding routes with buses.

Now Horsham Coaches has pulled out of Crawley, and London and Country has launched new Horsham services with ten minibuses using Horsham Coaches as its operating base.

## ■ TOURS

## Stirling buys tour programme



Warner Fairfax: slimming down its operation.

WARNER Fairfax has sold the tour programme on which most of its 12-vehicle business was based to Norwich-based Stirling Holidays.

The Tewkesbury operator intends slimming down its operation following the sale, which includes the Warner Fairfax name, a travel office and the goodwill of the company's tour operation. Staff from Warners are transferring to Stirling Holidays. Warners will be renamed soon.

Partner Nick Warner said: 'Stirling made us an offer we couldn't refuse. We'll be contemplating putting the money into property.'

## ■ BRIEFS

● THE Trades Union Congress is calling an open conference on transport safety following one of the worst years for air, rail and sea accidents.

The conference, on October 29, will be chaired by Bill Morris, chair of the TUC transport industries committee, and will feature Jimmy Knapp of the rail workers' union RMT, David Cornelius of the TRRL, traffic commissioner Major John Carpenter and Veronica Palmer of the Bus and Coach Council, among its many speakers.

Details are from the TUC at Congress House, Great Russell Street, London WC1B 3LS, Tel: 071 636 4030, Fax: 071 636 0632.

● FROM this weekend coaches going into Margate and Cliftonville will have to divert along King George V Avenue and Hartsdown Road - due to bridge repairs.

A 7.5-tonne weight restriction means heavy vehicles using the main A28 road will have to take the short alternative route. The ban is likely to last for six months.

● THE Public Transport Information Unit has changed address from Gray's Inn Road to 3 Woolwich New Road, London SE18. Mail is being forwarded but the PTIU asks operators to note that the new telephone number is 081 317 2992.

● A CONFERENCE on automatic fare collection is being held in Brussels.

Organised by the UITP (Union Internationale des Transports Publics), the conference is being held in the Centre Borchette on November 19 and 20 - in English, French and German. Further information on 010 32 2 673 61 00.

● SOUTHAMPTON Coach Operators' Association is hoping to raise money for a hospital appeal at its annual dinner dance on November 29.

Details are from M. Pressley (Tel: 0421 213170/215928).

# YOU WON'T FIND ANY SHORT CUTS IN OUR COACHES.



The long and winding roads of Britain are no problem for a Caetano Optimo.

With its large windows, spacious interior and independent suspension, it's the last word in comfort. The 21 seater Optimo isn't an expensively sown up and welded together van or truck.

It's a proper coach, with chassis especially designed to carry people. This and independent front suspension make light work of pot holes, archaeological excavations and anything else you might come across on the M25.

Don't bother trying to be polite and open the door, it's power operated.

And for the mechanically minded the Optimo is powered by a 4 litre, 6 cylinder Toyota turbo diesel and a 5 speed gearbox to boot.

And when your passengers want to make an emergency stop for the call of nature, front discs and exhaust braking take care of this effortlessly.

The Caetano Optimo. We haven't spared the horses or cut any corners.

 **TOYOTA**  
CAETANO OPTIMO

## ■ COACH SALES

# Javelins head for Europe

DENNIS may use the new Berkhof-bodied Javelin as a springboard into European chassis sales.

Following the announcement that Berkhof is to body the popular Javelin lightweight frame for the UK market (*Coachmart* 604, September 6) Dennis sales director Roger Heard said the left-hand drive Javelins could follow.

'Very clearly we want to be able to introduce our products into Europe,' said Mr Heard. 'By getting together with European manufacturers such as Berkhof and Caetano, we give them a feel for our products.'

## ■ ACCIDENT

## Motorcyclist died after hitting oil

A VERDICT of accidental death was recorded after a motorcyclist was killed after hitting an oil leak from a bus.

A statement from Leaside Buses' driver Paul O'Sullivan said he had 'lost drive' and had to stop the bus to transfer passengers. He then noticed the oil leak.

Robert Barker, of Wood Green, was overtaking cars in the Crouch End Road on his motorcycle when he skidded on the oil and collided with a car travelling in the opposite direction, the St Pancras coroner heard.

A police forensic scientist said the oil leak was caused by a gasket in the automatic drive failing under load. He said the leak may have been caused by the nuts securing the casing being inadequately tightened, or the use of an old gasket, but said he believed there had been distortion of the system's cover caused by incorrect assembly.



**Excellence 1000: Javelin chassis EC sales push.**

'We've never done a left-hand drive Javelin, but the design makes that very easy to do. The Javelin was designed as a European chassis, and meets EC regulations.'

Cummins parts support in Europe is good, said Mr Heard, and a tie-up between Dennis and another major European parts support network could give European operators a UK-built lightweight chassis option for 1992.

AVE Berkhof is hoping the Javelin chassis could result in 25 vehicle sales over the next two years. Sales and marketing director David Waterman told *Coachmart* the Javelin is a useful option for UK-based operators,

saving around £12,000 on the price of the Excellence 1000 range bodied on heavyweights such as B10M.

Berkhof's strength in Europe lies in Holland and Belgium, where it says it commands around 30 percent of the market. In Norway, Berkhof nets around 15 percent of coach sales and in France a little less.

'We are having a go at the bottom end of the market,' said Mr Waterman. 'The Javelin is very much a UK touring chassis as far as operators are concerned, and has proven very popular with them.'

Javelin is used by Plaxton and Caetano, and the addition of the

Berkhof Excellence range is seen as pushing Javelin sales to operators who prefer Dutch or Belgian bodies.

The new vehicle - the first demonstrator is expected here before Christmas - offers 10.5 cubic metres of luggage space, but without too much risk of exceeding vehicle axle weight regulations thanks to the lightweight nature of the chassis.

The chassis will be the newly-plated Javelin with improved front suspension, but Dennis was anxious to point out that one of the chassis' strengths was its continuity. No new power units are planned and the company hopes to retain all the parts specification with only minor modification to encourage sales into fleets.

■ AVE Berkhof said it is still negotiating with other major chassis builders to extend the Berkhof range further for the UK market. Sources close to the company say another version of the Excellence is expected to be announced within the next month.

## ■ COACH SERVICES

## Jowitt plans coach comeback

YORKSHIRE operator Tom Jowitt is planning a comeback with coaches following a summer in which he lost all of his buses and local Barnsley services to Yorkshire Traction.

Mr Jowitt saw bus revenues drop as he competed with Yorkshire Traction, and eventually had to back down and sell both vehicles and services to YT, while continuing to run a newly-formed Barnsley and District Traction on YT's behalf as a salaried staff member.

But he plans to expand once again with new coaches for the 1991 season to add to his two Van Hool: 'It was a bad year for me,' he admits.

'When my bus revenues fell, Yorkshire Traction made me an offer I couldn't refuse.'



**Tom Jowitt (left): still touting for coach business.**

## ■ EXPRESS SERVICES

## Coach Europe targets the East

COACH Europe has planned a summer campaign to ensure it gets the bulk of express work to Eastern Europe, and is negotiating a permanent terminal with Rank Services.

The success of its London-Warsaw route to Poland - which has doubled its loadings in under a year - has prompted it to apply for another service to the Polish cities of Wroclaw, Katowice and Krakow, again routeing the coaches through East Berlin.

In 1991, the ILG-owned company plans express routes to Prague and Budapest and is to add four new coaches to its fleet of 20. Coach Europe is still deciding whether to stick with Neoplan deckers or

incorporate some single decks which will help work with the recently-acquired Quest operation.

A new interchange facility planned with Rank Services at Farthing Corner on the M2 will use some services to coaches already provided. But toilet drop and fuelling already in situ will be supplemented by permanent Coach Europe bays, a co-ordination office and computer displays of departures, if all plans go through.

Wroclaw, Katowice and Krakow services, plus those to Budapest and Prague, are due to start in Spring 1991 with fares as low as £99 return.

## ■ NEW VEHICLES

## More options from Optare

OPTARE's 'new generation' MetroRider bus production is now in full swing, with the citybus vehicles available in 7 metre and 8 metre lengths.

The short version takes 25 seated and 7 standees, the 8 metre up to 33 seated and 11 standees. The vehicles use Cummins 6B engines as standard and Allison automatic transmission.

## ■ LICENSING

# Operators win tribunal appeals

TWO decisions of South Wales traffic commissioner John Mervyn Pugh have been overturned by the traffic tribunal in appeals on successive days.

Gary Lane, trading as Gary's of Tredegar, was successful in appealing against the revocation of his O-licence in August. The revocation cost Mr Lane 14 council contracts, caused him to lay off 11 drivers and allegedly lost him more than £200,000 in revenue.

Mr Lane's revocation followed six prohibition notices spread over two years, one of which was issued while the coach concerned was under repair.

The tribunal decided that Mr Lane's revocation was too harsh a penalty, and substituted a three-week suspension effectively covering the time between Mr Lane's revocation and him regaining the licence pending appeal.

In the second case, Shamrock Private Hire trading as Cwmbran Clipper - a company run by former Pontypridd operator Clayton Jones - successfully appealed against the refusal of its new application for a 16 single-deck licence. The traffic commissioner has been directed to reconsider the application.

In turning down the original application, Mr

Mervyn Pugh had said the proposed maintenance arrangements were not those advocated in South Wales. He also expressed some concern at financial arrangements. It is this area which a tribunal has directed Mr Mervyn Pugh to re-examine at public inquiry.

*A full report of both hearings will appear in future editions of Coachmart, in the Licensing and Legal columns.*

● In a recent appeal in which the tribunal directed Mr Mervyn Pugh to reconsider his decision to refuse a licence application from Ian Evans' Crosskeys Coach Hire, trading as

Glyn Williams Travel, the tribunal commented that applying set maintenance periods to all applications was arbitrary.

The tribunal said it had no objection to the commissioner suggesting a system of driver defect reporting, but as with maintenance intervals, these systems could not be elevated into a set of rules amounting to a 'gloss' upon the statutory system for regulating PSV operation.

Each licence had to be considered on its own merits, the tribunal said, and not by reference to a code which had no statutory authority.

## ■ PUBLIC TRANSPORT

## Prescott backs coach and bus industry

LABOUR transport spokesman John Prescott promised his party would put the coach and bus 'up front' during a visit to Plaxton's Scarborough factory.

The Labour MP said he believed buses are not a thing of the past: 'Buses make sense. They belong to this century and the next.'

Mr Prescott met Plaxton chairman David Matthews and Neil Beresford, Plaxton's manufacturing company managing director, during his tour of the coachbuilding site.

'We all want to bring back new buses and increase their use to create British jobs. I don't want to see us importing foreign buses to meet our requirements,' said Mr Prescott, commenting



**John Prescott (centre): told David Matthews (left) and Neil Beresford that he wanted to get people back on public transport.**

on the recession in coach sales.

'We need to free buses by creating bus lanes and adjusting traffic lights to give them priority so that the public get out of their cars and get on public transport to get to work,' he added.

● Cecil Parkinson's transport plans include a new £1.5 billion East-West underground rail link in London, a crackdown on illegal parking in the capital, a second bridge over the Severn Estuary and the go-ahead for privately-owned toll roads to be built.

**Coachmart** is published by EMAP Response Publishing Ltd, Wentworth House, Wentworth Street, Peterborough PE1 1DS. Telephone 0733 63100. Classified Advertising 0733 898111. Fax 0733 62656. Telex 32157. ISSN 0953-8240. Editor in Chief - Mark Barton. News Editor - Mark Williams. Staff Writers - Rod Davy, Mike Morgan. Production Editor - Andrew Hurst.

**Publishing Director** - Ian Griffin. **Group Display Sales Manager** - Iain Blackhall; **Deputy Group Display Manager** - Lynn Cowley; **Group Classified Sales Manager** - Stephen Skinner; **Deputy Group Classified Sales Manager** - Paula Clutterbuck; **Tel sales Executives** - Sally Wright, Iris Roatham, Andy Tomblin; **Sales Representative** - Hugh Cairns, Paul Murtagh; **Advertisement Production Manager** - Nicky Curd; **Classified Advertisement Production** - Helen Rome; **Group Marketing Manager** - Sarah Ramsden;

**Subscriptions inquiries** - Joanne Reed. **Coachmart** is only available by pre-paid subscription. Domestic subscription rate is £45 per year, and Europe (including Irish Republic) £75 per year. Worldwide air mail rate is £100 per year. All rates include postage. Contributions should be sent to The Editor, **Coachmart**, Wentworth House, Wentworth Street, Peterborough PE1 1DS. The Editor cannot accept responsibility for claims and statements by authors and manufacturers whose views do not necessarily represent those of the publisher, or for any mistakes or misprints, although every care is taken to ensure accuracy.

■ SCOTTISH TRANSPORT  
**BCC seeks help**

THE BCC's Scottish region is looking for the Scottish Office to support a campaign to encourage use of public transport.

The BCC Scotland's chairman Moir Lockhead said better use of buses would help reduce cost of transport to individuals and make a significant contribution to the environment.

Mr Lockhead said the spiralling fuel costs due to the Gulf crisis had effected even the cost of goods in the shops. Car users seemed willing to accept higher fuel prices but the public transport industry increasingly had to pass these price rises to consumers.

## ■ BUS SERVICES

## Council hangs on to bus company

WARRINGTON Borough Transport will not be sold by the Labour-controlled council despite the announcement of its first trading loss for three years.

The company is putting fares up by at least 12 percent in a bid to stem losses, caused by competition, the oil price increases and low tendering bids. The losses produced speculation that the company would be sold, but the council has decided that no sale is likely.

Profit in the first year, 1986/7, was £193,000, the following year it was £265,000, in 1988/9 it was £204,000, but last year this dipped to below profitability, though WBT has not said by how much.

The most realistic figure is around a £10,000 deficit, which an industry source said 'would not be a problem in the long term.'

The council met last week to discuss future ownership of the company, and decided no change of ownership was needed and, if the company was sold, it would go to an ESOP.

Typesetting and colour origination: Meridian Media Services Ltd, Orton Southgate, Peterborough. Printing: Gibbons Barford Print, Willenhall, West Midlands.



MEMBER OF THE AUDIT  
BUREAU OF CIRCULATIONS

© EMAP Response Publishing 1990

## THIS WAY

A bus or coach is only as good as the chassis upon which it is built.

After all, it's the chassis which supports the bodywork and passengers, cushions them from road shocks, guides them comfortably through congested streets, speeds them along the open highway, stops them safely.

It's the chassis which bears the brunt of hundreds of thousands of miles, millions of gear changes and years of hard use to win profits.

It's the engine, gearbox, drive-train and chassis weight which determine fuel efficiency.

The user benefits are clear.

From the 28-43 seater Dart midbuses, through the full size single decks to the Dominator double deck and the 169 passenger three axle Dragon chassis – and throughout the range of Javelin coaches – the Dennis hallmarks are low operating costs, durability and full customer support.

Viewed from every angle, Dennis is the right choice.



**DENNIS**

THE STRENGTH TO DRIVE ON

Dennis Specialist Vehicles

Guildford Surrey Tel: (0483) 571271 Fax: (0483) 301697

# Palace generates interest in Manchester

WALL'S Coaches, of Manchester, has taken delivery of a diesel engined Asquith Palace minibus. Only 12 leather covered passenger seats arranged in four rows of four were specified together with a fridge.

The Palace is based on a Ford Transit 190 twin rear wheel chassis and normally seats 16 - larger than the 12 seat Mascot on Transit 100. Michael Wall, managing director, ordered the vehicle after visiting Asquith's stand at the 1989 BCC show.

Lettered with Wall's Carriage Company name, the Palace will be used on corporate work in Greater Manchester.

General manager Ron Leigh told *Coachmart*: 'Hopefully we will be marketing the Palace in the near future using Asquith's recommended prices.'

After taking delivery, Mr Wall took the new vehicle on a tour of Manchester city centre. This turned into an instant promotional trip with a couple of 'phone calls received within days.



## Deauville roars into Country Lion



THE first Jonckheere Deauville for the expanding fleet of Country Lion (Northampton) is this Volvo B10M GL.

It features 51/55 Vogel 3000 reclining seats, centre sunken demountable toilet, shades compact drinks/fridge unit, TV/video, carpets, Blaupunkt radio/PA/cassette, full draw curtains and courier seat.

Seating 41 with four executive tables, the coach is destined for football team work. Its striking yellow/brown and white livery contrasts with subtle pink interior.



## Swifts land at Heathrow

RALPH'S Coaches, of Langley, has two new Reeve Burgess bodied Leyland Swifts to operate the recently-won courtesy bus contract to carry airline passengers from Heathrow Airport to Heathrow Holiday Inn.

Painted in Holiday Inn green livery, the coaches operate 17 hours a day, seven days a week. Specification includes tinted glazing, soft trim and Purmo perimeter heating.

Ralph's Coaches was established in 1978 and was bought out by its management last year. It runs 35 vehicles and specialises in airport related contract work at both Heathrow and Gatwick.

Managing director Pat Burke said: 'We chose Reeve Burgess Harriers to operate because they offered a high standard of comfort in a particularly cost effective package.'

# Mercedes Benz to promote Berlin

CITY of Berlin's Tourist Office, which is now expanding its activities to cover the new opportunities offered by unification, has placed into service a purpose built promotional vehicle.

The 354 bhp Mercedes Benz 0.303 based unit is fitted with specially adapted Eurostar HD body built by E Auwarter of Steinenbronn. It will be used on promotional trips throughout Europe.

The compartmentalised interior has front section with crew accommodation, lockers, galley and rest area. The main showroom has air conditioning and heating system powered by mains or on-board generator.



## Snell's shells out on Scania



THE price of Stuart Johnson's special deal was right so Snell's, of Newton Abbott, went for one of three remaining Scania K93 with Duple 320 bodywork.

Snell's required 59 seats in its new coach to match four Duple 425s in the fleet of 18 coaches. Chief engineer and traffic manager Jim Snell said: 'There is a lot of call for 59 seaters down here and we run out of them now and again.' These high capacity vehicles are used on tours and private hire.

Mr Snell considers that Duple's design of seats and spacing resulted in few complaints from passengers. He said: 'They got it weighed up more than other body builders.'

Other vehicles operated include eight Scania 112s and a fifth 425 to 55 seat executive specification. Isolated examples of Tiger and AEC 760 are accompanied by a pair of remarkable rebodied and re-engined 1960s' coaches.

Mr Snell admitted to having a reputation as a bit of an innovator and the Scania 82 eight and a half litre truck engine/five speed gearbox drive line is unusual in a PSV, but unique on an AEC chassis.

Rebodied in 1980/81 by Duple, the 7ft 6in coaches were repowered during the past two years. According to Mr Snell this method of extending vehicle life has been 100 percent successful - the next move is to add power steering.



## Continental newcomer is popular with passengers

CYRIL Evans, of Senghenydd, South Wales, has taken delivery of its first continental bodied vehicle - a Caetano Algarve 35 seat coach mounted on MAN 10.180 rear engined module.

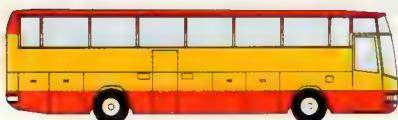
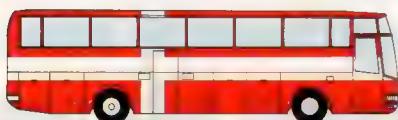
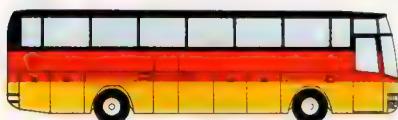
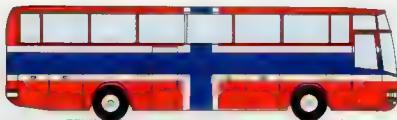
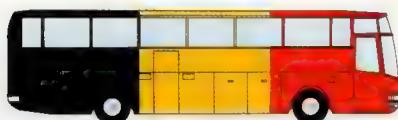
The comprehensive specification features 35 reclining seats, courier seat, plug door with peage window, full height continental rear door, Blaupunkt radio/PA/cassette, reading lights, forced air, tinted windows, full draw curtains, full soft trim and centre gangway carpet.

Transport manager Graham Evans - third generation of the Evans family - explained that the MAN was selected to replace a short wheelbase Bedford YMQS in a predominantly heavyweight fleet of 26.

He said: 'We normally run one small vehicle and the MAN gives better luggage space and ride quality. There has been a very positive response from passengers. Small parties like the intimate atmosphere of a small coach.'

# Good service knows no boundaries.

Buy a Scania coach and you've got support all the way through the international Scania network. Over 700 service points cover West and East Europe (including the route to Moscow). Each country has its own central telephone number and offers a full service and parts facility. That's not just good news. That's good service



**SCANIA**

Scania (Great Britain) Limited, Milton Keynes MK15 8HB. Tel: 0908 210210. Fax: 0908 210186.

# The British way is best



AS I have mentioned previously, I am no lover of variable rate hire purchase agreements.

On the few occasions when I have been tempted to deviate from this principle (on the grounds that 'rates are so high at present they can do nothing but go down') the financial advantage over the life of the agreement has been very slender indeed.

Sometimes even taking what at the time seemed a high rate, would have been better than grasping a floating percentage rate.

I am therefore even more firmly of the opinion that my expertise lies in operating coaches, not predicting the volatility of the financial markets.

I prefer to know exactly what my hire purchase liability will be and then work to meet it - and leave the making profits out of lending and borrowing money to those who enjoy that particular skill.

Certainly I could lose out on an extra bit of bonus profit by following this approach, but I prefer to back my own judgement and knowledge rather than take a risk on what others may do.

Britain's entry into the ERM compounds this problem.

If the finance markets develop as I suspect they will, the rewards are potentially greater - but so are the risks.

To demonstrate this, I have taken an example based on a loan of £50,000 over three years at a fixed three percent above base rate.

At the current UK base rate of fourteen percent the interest on this loan would cost £25,500 and thus the total sum to repay £75,500.

But, with the German base rate at only eight percent, one might be tempted to consider a Deutschmark loan.

The objection in the past to this has been the possibility of a swing in exchange rates which would convert a bargain into a liability.

To some extent, but only to a limited extent, this problem may be restricted by the

terms of the ERM.

But the permitted variation of plus or minus six percent in exchange rate could still be significant.

The effects are shown in the table:

	DM - Best	DM - Neutral	DM - Worst	UK
Initial Advance	£50,000	£50,000	£50,000	£50,000
Converted to DM at:	2.77 to £	2.95 to £	3.12 to £	—
Cost of advance in DM	138,500	147,500	156,000	—
Gross interest, %	33%	33%	33%	51%
Gross interest, value	DM 45,705	DM 48,675	DM 51,460	£25,500
Total to repay in DM	184,205	196,175	207,480	—
Convert from DM at:	3.12 to £	2.95 to £	2.77 to £	—
Stirling repayment cost:	£59,040	£66,500	£74,902	£75,500

Throughout I have adopted the hire-purchase formula for calculating interest on fixed rate advances: (Base rate + uplift (three percent) multiplied by number of years of agreement).

The column headed 'DM - Neutral' assumes that the loan is both contracted and repaid at the median exchange rate of 2.95 DM to £.

This does show a saving of £9,000 overall on the equivalent UK loan.

However, the saving could be

substantially greater in the unlikely circumstance of the 'DM - Best' financial scenario operating.

This would require the loan to be contracted at the time when the DM was at the least

were at their highest and then repaid with the DM at its lowest rate to the £.

This is very near to the U.K. figure.

It therefore might be concluded that, while the UK base rate is six percent higher than that of Germany, it could be worth considering a fixed rate DM loan as long as it was made when exchange rates were high.

It will be noted that, as well as a requirement for commencement at a high exchange rate, there are two other important qualifications in the previous paragraph.

Any apparent benefit only arises while the UK has higher interest rates and the loan terms are fixed.

Only a slight closing of the interest rate gap could make a DM loan look a risky proposition.

For my money, figuratively and literally, if I want HP, I will stick to the good old British fixed terms over 36 months for a bit longer yet - but I don't want any of that either until the rates come down!

## Coding can be as easy as ABC

MORE and more operators seem to be using cherished number plates - and with Irish ones available at no more than about £160 including the transfer fee this is probably seen as money well spent in disguising the age of a coach.

In this column on July 5 I observed that this cosmetic surgery does involve changing rather more than the number plates.

I instanced the speed limiter and tachograph certification, insurance documents and the certificate of fitness.

Operators who are re-plating vehicles should also remember to get vehicle specific plastic money renumbered too, especially continental agency, DKV and UTA fuel cards.

It is getting difficult to procure fuel on the continent without a piece of plastic and a 'pin' number - and tiresome to tell different drivers different



Cherished number plates: many operators feel it is money well spent as it disguises the age of a coach.

pin numbers - and make sure that they remember them.

The old, simple, but effective alphabetical coding could help here. Select a word, or words, with a total of ten different letters, say 'bus pin code' which everyone can remember.

By making B=1, U=2 and so

on, to the E which equals 0, the appropriate letters can be safely endorsed on the plastic card.

'UPOB' will mean nothing to someone who steals the card - but will signify pin number 2481 to those who know the code word.



# It's no surprise!

Following the successful launch of our new *P35 Deauville* Midi-coach, we have experienced such an overwhelming demand from operators that our initial allocation from Belgium has been sold and we are now taking further orders for the 1991 season.

There is every sign that this trend will continue, which is not surprising, given it's classic good looks, excellent build quality and the assurance that comes with the purchase of any Jonckheere/MAN combination.

The MAN 10.180 coach chassis, chosen as the underframe for the new *P35 Deauville*, is widely considered to be the optimum in its class; a situation which can only be enhanced by MAN's increased commitment to their service and parts network - in particular, the recently established nationwide coach specialist centres. Equipped with the latest in coach service and repair equipment and staffed with trained coach engineers, MAN are dedicated to minimising operational down-time. For additional security and peace of mind, MAN also operate a 24 hour rescue service throughout the year - an invaluable service in the unlikely event of a breakdown. Finally, to complete the package, there is Jonckheere Care - an insurance cover designed to protect both the operator's reputation and his finances. All in all, this must be *the ultimate coaching experience*.

## DESIGN

Jonckheere's 109 years of experience in coach building permits early adoption of only the best modern techniques in design and development. But the basis of their ability to achieve design perfection is the close and regular communication Jonckheere insist upon with the people who matter - coach operators and coach drivers. By talking to the end user, Jonckheere can ensure that each vehicle is designed to meet the precise needs of each customer.



## PERFORMANCE

Whichever body/chassis combination you choose, every Jonckheere coach is built to be a perfect match between optimum engine power and economy. Jonckheere's innovative design, careful use of materials, strict quality control and extensive testing procedures ensure the high level of performance for which their coaches have worldwide renown.



## SOUND INVESTMENT

After giving years of trouble-free service, a Jonckheere coach will still represent a substantial financial asset should you wish to update your fleet. Because of its stylish design and exceptional durability, depreciation is minimal and your Jonckheere coach will always hold a very good resale value. For the same reasons, the industry's continued confidence in used Jonckheere vehicles means that they will always be in great demand.

# JONCKHEERE

Jonckheere UK Ltd,  
3 Weddell Way, Brackmills, Northampton NN4 0HS  
Telephone: 0604 760161

# Plaxton sale is a winner

From Jeremy Middleton

SIR

An interesting debate has begun in the columns of *Coachmart*, seeking to prove or disprove the nature of Plaxton's current 'End of Summer Sale'. A quick look in the Concise Oxford English Dictionary gives us the definition of a sale.

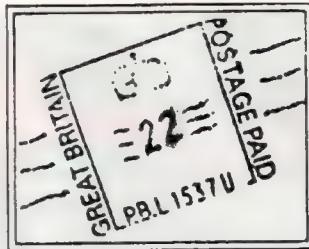
*Sale, n. rapid disposal at reduced prices of... stock at end of season*

In answer to recent criticism, of which there will always be some, Plaxton point out that they are disposing of

stock rapidly (more than 60 vehicles sold), their prices have been reduced, and it is the end of the season. Hence the description of their recent activity as a sale appears correct.

But, we wondered have Plaxton really entered into the spirit of the occasion as the layman would expect? 'It is inevitable that one is unable to please all of the people all of the time,' said Colin Cowdry, managing director of Plaxton Sales.

'At Plaxton we have always offered the operator a fair deal and will continue to do so. Our published prices for used stock



The Editor is always pleased to receive letters for publication in *Coachmart* and will, if requested, publish these anonymously. But please attach your name and address for our own information.

currently stand at a considerable discount, and the interest free credit package gives a further added benefit to the purchaser.

'All things being equal, Plaxton are currently charging less for the vehicle you wish to buy, yet giving the same for the part exchange item.'

With a steady level of interest and more than 60 vehicles sold so far during the sale, it must be said that the

Send your letters to:  
The Editor, *Coachmart*,  
EMAP Response  
Publishing Ltd,  
Wentworth House  
Wentworth Street,  
Peterborough PE1 1DS  
Or by fax: 0733 62656

Plaxton sale is a winner. At the end of the day, if the prices weren't right, the customers wouldn't be buying!

JEREMY MIDDLETON  
OSBORNE PUBLICITY SERVICES  
BUXTON

## Help improve coach safety

From A Morwood

SIR

I was travelling on a local coach on August 23 as it was taking a party of pensioners to the Lake District on a day trip and, as seems usual, a passenger went round selling raffle tickets (all this while the coach was travelling at a fair speed down the motorway).

On this occasion the coach driver, through no fault of his own, had to brake rather hard and the passenger who was collecting was thrown backwards injuring his back, and the driver had to ring for an ambulance and was taken to the local hospital.

It was eventually found that he had fractured his back and today he is still unable to walk without aid and is still having hospital treatment.

I would like to mention the fact that no warning seems to be given by the driver about walking about while the coach is in motion, or no notices are fastened up on coaches to this effect, surely if it is in the interest of coach passengers, a notice would be placed on each coach.

Today we hear a lot about safety, so let's do this small thing and help in the safety campaign.

A MORWOOD  
17 ROCKINGHAM  
SHORTBROOK DR  
SHEFFIELD

## Manufacturers must improve their products

From Dave Faull

SIR

With reference to *Marksman's* request for information on speed limiter failure, we have had some very expensive failures during the last two years.

Two Neoplans fitted with Econo Cruise Air Speed Limiters have failed within two weeks of each other which was fortunately within working hours, but was still very inconvenient for us and our passengers.

These have since been removed at considerable

expense and replaced by Lucas Kendall units which up to now have been excellent.

In May we had a Dennis Javelin fail ten days before a trip abroad, fortunately it was repaired by our local agency in time to carry on with the job.

However, we were not so lucky four months later. It was a Saturday night on the M26 when it failed costing us £700 to hire another coach and recovery from the motorway. This again was an Econo Cruise fitted to the vehicle new at the factory.

We are aware of the problems with these limiters and have had them checked

regularly, we have found faults on our other two new Javelins, usually the variable link collapsing leaving the accelerator useless.

It seems to me the manufacturers of tacho and speed limiters have not come up with a product to support government legislation as we have more trouble with these two lines than all the others put together.

DAVE FAULL  
MANAGER  
LONDON SIGHTSEEING TOURS  
CREECH HILL HOUSE  
CRANBORNE  
DORSET

## NOSTALGIA CORNER

MYSTERY surrounds a photograph we received taken outside John Groves & Sons Ltd in Weymouth. John Groves later became Devonish Brewery and the building is now the tourist attraction Brewer's Quay.

It is difficult to put a precise date on the assembled party. Most of the vehicles, including the Daimler on the far left, had pneumatic tyres, but some had solid tyres on the front axle. Registrations are BX and FX and four vehicles had 'Weymouth Breweries' headboards.

Was this an excursion from or to Weymouth? What was the event?





**"When passengers get on an Omni they are delighted,"**

**says Dr Caroline Cahm, Chairman of the National Federation of Bus Users.**

Wide doors, very low step, flat floor, well-positioned hand rails, wide aisles, generous headroom, comfortable seats, superb visibility and air suspension are a few of the reasons why all passengers - young and old, able and disabled - like travelling by Omni.



The Omni is also easy to drive, has low running costs and is backed by excellent warranties, guarantees and after-sales service.

PSV and welfare models are available with a choice of engines and wide variety of interior layouts.



Easy side access.

*Omni*



**BRITAIN'S MINIBUS  
BUILDERS**

**Tel 0388 775115**

City Vehicle Engineering Ltd  
Hackworth Industrial Park  
Shildon  
County Durham DL4 1HG



Optional rear doors.

**SEE US ON STAND 5  
EXPO COACH, DONNINGTON, OCT 23-25**

# Golden opportunities for Luton drivers



LUTON bus drivers may well be seen bowing and scraping, with much tugging of forelocks, over the next few months.

The reason for this newly-discovered enthusiasm for customer service is Luton and District's Golden Bus Award for top nominations from the public. At stake, the golden bus itself - a kind of

Corgi toy mounted on a wooden plinth - and a holiday voucher.

*Mealstop* thinks the awards should be extended to include The Golden Shopping Trolley and Kitchen Sink for most overloaded woman passenger - to be nominated by any driver with a hernia - and the Golden Duplicolor Can for most considerate poll tax

demonstrator.

Then there's the Golden Wallet for biggest denomination handed over for a 23p fare, and the Golden Anorak for most enthusiastic bus spotter, this latter award carrying with it the prestigious bag of Golden Dandruff.

- I WONDER how many operators realise the technology which goes into even the little things we all take for granted?

Perhaps a prime example would be Newman-Tipper's sculptured tubes, used for DiPTAC handrails. It's no mean feat producing mild steel tubes with diamond-shaped bumps, as the firm was at pains to point out recently to *Mealstop*.

Performing the task for vast sums of money might be no problem, but forming the pattern with an embossing technique which costs little more than a plain tube requires great knowledge.

**Mealstop**

The sales director of Newman-Tipper is obviously a man with the right credentials. According to our letter, his name is Brain Mallard...

- A CERTAIN hotel chain is having a great deal of trouble getting coach operators along to see its showpiece accommodation.

Having organised a familiarisation trip earlier in the year which clashed rather neatly with the Motor Show AND the Travel Fair, it has reorganised the trip.

Pity that the organisers didn't set a date in conjunction with the coach industry. This time it clashes with Expocoach '90 at Donington...

## WE ARE PLANNING TO BE AT 'EXPO COACH '90' - ARE YOU?

**'COME AND MEET THE CAETANO TEAM'**



**DAF SB 3000 and MB 230**  
Prices from £92,000



**DENNIS JAVELIN**  
Prices from £83,000



**M.A.N. 10.180**  
Prices from £68,500

**A FULL RANGE OF NEW VEHICLES WILL BE EXHIBITED  
+ DEMONSTRATIONS IN VEHICLES OF YOUR CHOICE AROUND THE FAMOUS DONINGTON CIRCUIT**

**AND A MAJOR SHOW FIRST**

**WE SHALL BE EXHIBITING A SELECTION OF QUALITY USED VEHICLES OUTSIDE THE MAIN EXHIBITION HALL**



**Salvador Caetano**

**Mill Lane, Heather, Leics.  
Tel. (0530) 63333 Telex. 341430 Fax. (0530) 63379**

**YEATES**

Bus and Coach

A NEW COMPANY WITH  
A NEW PRODUCT



LEYLAND TIGER  
CHASSIS  
PLAXTON 321  
BODYWORK

**YEATES  
DO IT AGAIN**

**JAVELIN DUPLE SPECIAL PACK**



**£81,000**  
BUY NOW PAY LATER. FROM ONLY  
£1,445/MONTH - FIRST PAYMENT DUE 1-3-91

JUST CHECK THE SPECIFICATION:

- **Engine:** Cummins 'C' Series 8-3 Litre 240 BHP
- **Gearbox:** ZFS 6:80 Six Speed Manual
- **Suspension:** Full Air Suspension with Ferry Lift Facility
- 53 Reclining Seats
- Rear Saloon Toilet/Washroom
- 15" Monitor/Video/Audio System
- Capacious Luggage Lockers
- Full Soft Trim Interior
- Tinted Anti-Sun Side Windows
- Full Draw Curtains
- Centre Gangway Carpet

CALL YOUR **YEATES** MAN  
TO DISCUSS THIS AND  
OTHER SPECIAL DEALS

**JAVELIN DUPLE 320 SL**

**57 SEAT LUXURY COACH  
with 15" MONITOR/  
VIDEO/AUDIO SYSTEM**

**ONLY £77,850**

THE DIRECTORS OF

**YEATES**  
Bus and Coach

*Cordially invite you to their 1990 show*  
To be held at Brisco Avenue, Loughborough, between 10am - 5.30pm  
**OCTOBER 23rd - 25th**

Brisco Avenue, Loughborough, Leics LE11 0NP  
Tel: (0509) 217777 Fax: (0509) 239382 Telex: 34310

Southampton Road, Whaddon, Nr. Salisbury, Wilts SP5 3DX  
Tel: (0722) 710666 Fax: (0722) 710125 Telex: 477783

# ECONOMY HIT FOR SIX?

Mike Morgan pulls together the results of month four of our maintenance survey of six different coaches.



**T**WO thirds of the way through *Coachmart's* second *Maintenance Diary* and escalating fuel costs draw attention to the frugal members of the group.

Fuel consumption figures well into double figures are taking on a new meaning. Neals' Swift produces the best return with the somewhat older Ford of Birds remaining impressive and ahead of Brown's Javelin.

Nevertheless these vehicles are unsuitable for long distance express or shuttle work where reliability and added passenger facilities are more important.

Some frustrating problems have bedevilled some of the vehicles - brakes on the Ford and Javelin, pressure surge on Javelin, door and electrics on EOS, wood shavings in AEC fuel and leaking

Chassis  
Ford R1114  
Dennis Javelin  
Volvo B10MT Mk III  
LAG  
AEC Reliance  
Leyland Swift

driver's window on the Reeve Burgess bodied Swift.

This month's vehicle profile is the pathfinding LAG EOS of Clevedon Motorways.

As first EOS in the UK, it was the true dawn of a new era. Experience encouraged the Bristol company to order a second for use on Timescape holiday tours. Clevedon has the double distinction of first UK EOS and first UK repeat order.

## The Vehicles

Body  
Plaxton Paramount  
Duple 320  
Van Hool Astral III  
EOS  
Willowbrook  
Reeve Burgess

Operator  
Birds of Hunstanton  
Brown's of Ambleside  
Bruce of Airdrie  
Clevedon Motorways  
Lewis (Greenwich)  
Neals of Ely

Location  
Norfolk  
Cumbria  
Strathclyde  
Avon  
London  
Cambridgeshire

## Month Four - September 1990

### BIRDS' FORD - Specification

Chassis - Ford R1114  
Engine - Ford 'Dover' Turbo  
Gearbox - Ford six speed  
Body - Plaxton Paramount - 53 seats  
Date first registered - September 1985

# A First Class Coachwork Service

## PLAXTONS

main stockists and emergency repairers  
(Close to M6 motorway)



Repairs undertaken ...

... on vehicles such as these



- Repairs to all types of coaches undertaken
- Insurance/Accident repairs
- Repainting/Signwriting
- Executive Conversions
- Bar units/Toilets
- Hot drinks machines/Cool drinks
- Refrigeration and Microwave Ovens
- First class spares service

## Phone Brian Mottram

Free Estimate/Quotation



### PHONE:

(0270) 882056 or 878957

After Hours

(0782) 782422 (B. MOTTRAM)  
(0270) 875774 (G. COLCLOUGH)  
(0270) 877277 (R. ASH)

**LAWTON**  
MOTOR BODY BUILDING CO LTD

CHURCH LAWTON  
STOKE-ON-TRENT ST7 3DN

# DON EVERALL

Call the experts



**Duple**

★ **PARTS:** Body and mechanical, Plaxton, Duple, Van Hool, Iveco, Ford parts always in stock. Delivery service.

★ **SERVICE:** All mechanical repairs, MoT preparation

★ **BODY:** All body repairs undertaken, coach painting, signwriting

★ **24 HOUR:** Windscreen replacement, emergency parts and recovery service

Please note as from Sept. 25th our phone No. will be 0902 451515



**DON EVERALL**

Bilston Road, Wolverhampton,  
Telephone 0902 451515



**ECONOMY Textiles**  
(Ahead of the Rest) Ltd  
UNIFORMS, SHIRTS ETC  
H/COVERS, CURTAINS & FITTINGS  
LARGE AND SMALL ORDERS ACCEPTED  
EMBROIDERY & SCREEN PRINTING AVAILABLE  
UNIT 10E GOLDSHORPE INDUSTRIAL ESTATE  
GOLDSHORPE, NR ROTHERHAM, YORKS S63 9BL  
TEL 0709 897660  
AFTER 6pm 0226 759154

## CENTRAL COACHBUILDERS

Builders of quality minicoaches.

Mike and Myra would like to thank all suppliers and customers for their support and look forward to meeting them at Expo '90.

**Central Coachbuilders**

Unit 1, Gunhills Lane Ind Estate,  
Armthorpe, Doncaster DN3 3EB

## ◀ Maintenance Report

Mileage this month - 1,161 miles  
 Total mileage since June 1, 1990 - 18,681 miles  
 Type of work - Rail-Link contract service  
 Fuel used this month - 87 gallons  
 Total fuel used since June 1, 1990 - 1,357 gallons  
 Fuel consumption this month - 13.4 mpg  
 Average fuel consumption - 13.77 mpg  
 Engine oil used this month - 10.5 pints  
 Total oil used since June 1, 1990 - 10 gallons  
 Tyre maintenance this month - nil  
 Problems rectified this month - major headache with braking system rectified after protracted period. The problem started after a first re-line with Beral linings. Front brake snatching was so severe that it could not go out on service. Neals' local Ford dealer was consulted and out of desperation drums and shoes were replaced. Still the brake snatch persisted in threatening to throw passengers through the windscreen. Rear linings were again replaced and the brakes worked perfectly.

## BROWN'S JAVELIN - Specification

Chassis - Dennis Javelin - 11 metre  
 Engine - Cummins C series 240 bhp  
 Gearbox - ZF S6.80 six speed  
 Body - Duple 320 - 53 seats  
 Date first registered - May 1989

## Maintenance Report

Mileage this month - 4554 miles  
 Total mileage since June 1, 1990 - 13,952.27 miles  
 Type of work - private hire and tours/excursion  
 Fuel used this month - 376 gallons  
 Total fuel used since June 1, 1990 - 1,126.5 gallons  
 Fuel consumption this month - 12.41 mpg  
 Average fuel consumption - 12.38 mpg  
 Engine oil used this month - nil  
 Total oil used since June 1, 1990 - four pints  
 Tyre maintenance this month - nil.  
 Problems rectified this month - leaking demister radiator replaced. Dennis engineers suspect the cause was surge of pressure as from the engine.  
 Comments - the Javelin is still braking too heavily on the front.  
 Longer distance private hire work for schools this month.

## BRUCE'S VOLVO - Specification

Chassis - Volvo B10MT mk III  
 Engine - Volvo THD 102 KD  
 Gearbox - Volvo EGS 7 speed  
 Body - Van Hool Astral III 67 seats  
 Date first registered - November 1989

## Maintenance Report

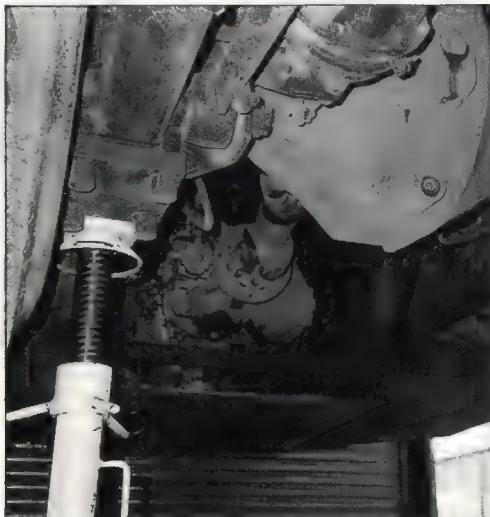
Mileage this month - 23,806 miles  
 Total mileage since June 1, 1990 - 100,111 miles  
 Type of work - Glasgow-London service  
 Fuel used this month - 2,860 gallons  
 Total fuel used since June 1, 1990 - 12,077 gallons  
 Fuel consumption this month - 8.32 mpg  
 Average fuel consumption - 8.29 mpg  
 Engine oil used this month - 2 gallons  
 Total oil used since June 1, 1990 - 10 gallons  
 Tyre maintenance this month - Yokohama TY103 offside tyre fitted.  
 Problems rectified this month - rear door lock fitted. Brackets fitted to water pipes at intercooler. Starter motor and flywheel ring gear replaced by Ailsa trucks Blantyre. Also renewed: fuel pump drive plates, fan shaft yoke and exhaust flex.  
 Comments - two full services and two inspections.

## CLEVEDON'S EOS - Specification

Vehicle - LAG EOS  
 Engine - DAF DKT ATI 354 bhp @ 2200 rpm  
 Gearbox - ZF 6S-150C  
 Body - 53 seats  
 Date first registered - March 1990

## Maintenance Report

Mileage this month - 10,821 miles.  
 Total mileage since June 1, 1990 - 63,074 miles  
 Type of work - tours and shuttles  
 Fuel used this month - 1,031.55 gallons  
 Total fuel used since June 1, 1990 - 6,498 gallons  
 Fuel consumption this month - 10.49 mpg  
 Average fuel consumption - 9.7 mpg  
 Engine oil used this month - 4 pints  
 Total oil used since June 1, 1990 - 9 pints  
 Tyre maintenance this month - nil  
 Problems rectified this month - driver heater matrix and offside front wheel disc replaced.



Comments - Clevedon is still experiencing problems with heater controls and electrics. The nearside front passenger door is troublesome and slow in operation. Regardless of attempts at correct adjustment there are times when it does not lock and recycles.

## LEWIS' AEC - Specification

Chassis - AEC Reliance 6U3ZR  
 Engine - AEC 760  
 Gearbox - ZF 6 speed  
 Body - 1990 Willowbrook Crusader - 51 seats  
 Date first registered - August 1973

## Maintenance Report

Mileage this month - 3715 miles  
 Total mileage since June 1, 1990 - 11,298 miles

Type of work - private hire, Air Fair service, and contracts.

Fuel used this month - 369 gallons  
 Total fuel used since June 1, 1990 - 1,141.4 gallons

Fuel consumption this month - 10.06 mpg

Average fuel consumption - 9.9 mpg  
 Engine oil used this month - not recorder.

Total oil used since June 1, 1990 - fane system fitted with remote oil tank which automatically tops up engine oil as the level drops.

Tyre maintenance this month - nil  
 Problems rectified this month - damage to lower entrance door skirt repaired.  
 Wheel arch rebuilt and repainted. Wood shaving in fuel tank (driver put dipstick in wrong hole!). Parts used: two fuel filters, one door stop and colour filter for video.

## NEALS' SWIFT - Specification

Chassis - Leyland Swift  
 Engine - Cummins 6BT 5.9 litre  
 Gearbox - five speed Spicer T5.290  
 Body - Reeve Burgess 33 seat  
 Date first registered - February 1990

## Maintenance Report

Mileage this month - 1,794 miles  
 Total miles since June 1, 1990 - 13,249.6 miles

Type of work - private hire  
 Fuel used this month - 105.38 gallons  
 Total fuel used since June 1, 1990 - 807.25 gallons

Fuel consumption this month - 17 mpg  
 Average fuel consumption - 16.4 mpg  
 Engine oil used this month - one pint  
 Total engine oil used since June 1, 1990 - three pints

Tyre maintenance this month - nil  
 Problems rectified this month - Reeve Burgess engineers paid another visit to Ely, but were unsuccessful in attempting to cure a leaking driver's window.



*A few of the items on show*

Buses  
Coaches  
Mini Buses/Coaches  
Midi Buses/Coaches  
Vehicle Washers  
Insurance  
Computer Systems  
CCTV Systems  
Hotels  
Body Systems  
Engines  
Transmissions  
Tour Organisers  
Uniforms & Clothing  
Ferry Services  
Sound Systems  
Vehicle Componentets  
Garage Equipment  
Tours Wholesalers  
Windscreens & Glazing  
Tour & Excursion Venues  
Legal Services  
Vehicle Parts  
Seating Fabrics  
Windscreens Repairs  
Heating Systems  
TV Systems

# Make a note in your diary for the Industry's new Trade Show ....

*Expo Coach '90. International Exhibition Centre,  
Donington Park, October 23rd - 25th*

*The only comprehensive Bus and Coach Show in  
Britain during the next 12 months.*

*Central location adjacent M1 junction 23/24 and M42  
Demonstrations on the famous Donington circuit.  
Trade only.*

**EXPO COACH '90**



*For further information: Expo Coach '90 ☎ 076 881 838 Fax: 076 881 809*

**rsa**  
PROMOTIONS LTD

## THIS MONTH'S VEHICLE PROFILE - CLEVEDON'S EOS

◀ CLEVEDON Motorways was one of the first companies in the Western traffic area to do continental trips. Manager Richard Langson said: 'We were doing continentals 40 years ago. In the early days we sent OBs across on weekend trips.'

Reflecting on the past 40 years, Mr Langson said: 'I've never found it an easy trade to be in - it really is 24 hours a day if you want to get it right.' Explaining his continued involvement, he added: 'Once you're in coaching there's no way out.'

Clevedon operates 12 coaches - nine on continental work. With the company doing contracts, works, stage carriage and private hire, Mr Langson said: 'Everything has to cover everything. In fact the day is not far away when all coaches will be touring coaches equipped with toilets whether it be for schools, days trips or tours.'

This view reflects his belief that facilities all round for coach passengers need to be improved.

The attraction of the EOS to Clevedon is the availability of a coach with 53 seats and toilet. Both the original EOS in the *Maintenance Diary* and its H registered sister are in Timescape livery. However, Clevedon runs 50 continental tours of its own in addition to work for other companies.



# TOTAL ASSURANCE FROM THE LEADING HYDRAULICS REMANUFACTURER

Our quality system is approved to British Standard 5750 Part II and MOD Certification Quality Assurance Aquap 4 Ed. 2 Registration No. 3EWPOI.



Peacock & Archer remanufacture all types of commercial vehicle, power and manual steering boxes and hydraulic pumps and rams of all types. Fast service... many items from stock (exchange).

We also have the capacity to design, develop, test and manufacture rams of all sizes.

#### The P & A Total Assurance Programme -

Your assurance of consistent high quality and high safety standards.

- All units completely stripped, measured and remanufactured with all new safety critical components, bearings and seals.
- Tested in accordance with quality system approval British Standard 5750 Part II.
- Insurance indemnity carried in the sum of £1,000,000 for any claim.
- Sensible warranties, 12 months on most items. Separate warranties for some applications.



Contact Peacock & Archer now!

SAVE UP TO 50% OF THE COST OF NEW!



Peacock & Archer Limited  
P & A Hydraulics Limited

Higher Woodcroft, Leek, Staffs. ST13 5QF  
Telephone: 0538 372444 Fax: 0538 399604  
Swaines Industrial Estate, Ashingdon Road, Rochford. Tel: 070 549241 Fax: 070 541080



# THE LONGER LASTING SHOCK ABSORBER

## REDUCED COSTS & INCREASED PROFITS! HOW?

Their heavy duty characteristics mean that SV shock absorbers need attention or replacement only at very long intervals. Additionally, tyre wear can be reduced by up to 30%.

This means lower maintenance and parts costs plus more time on the road for your vehicles.

All SV shock absorbers carry a two year unlimited mileage guarantee. Average life expectancy is 500,000 miles. Get SV shock absorbers working for you by contacting us on the numbers below.



at  
**£68.50**  
EACH

**Contact Ashley Banks Ltd on**

**5 Kings Street, Langtoft, Peterborough PE6 9NF**  
**Tel. (0778) 36651. Fax. (0778) 36721**

(9062/VE)

## AVON-RECONDITIONED TRANSMISSIONS & PARTS - manufactured to O.E.M standard



### RELIABILITY AT AFFORDABLE PRICES

- Service exchange transmissions and differentials for Leyland, DAF, AEC, Daimler, MCW, Dennis, Bristol and Volvo buses.
- We are the largest manufacturer of replacement transmission parts for the U.K. bus industry. We manufacture components in our own machine shop where investment in excess of £3 M in the latest CNC machinery enables us to stay ahead of the field.
- We are able to offer a full range of component parts from 'O' rings to gear change assemblies - bearings to crown wheel and pinions.

**QUALITY STATEMENT**  
"We pride ourselves on the reputation we have earned for quality."

All replacement parts are new, or fully reconditioned, most are manufactured in our own modern machine shop.

We do not believe in cutting corners, consequently we will never be the cheapest, but believe our policy ensures we are the best."

**AVON - MAXWELL GEARBOXES**  
ring for details

for immediate attention contact:



**AVON**  
**TRANSMISSION GROUP**

Avon Transmission Group Thornes Lane Wakefield WF1 5RS  
Telephone: (0924) 369661 Fax: (0924) 367678  
A subsidiary of James Wilkes plc

# HOW TO KEEP ON RUNNING

Rod Davey lifts the lid off the coach industry and investigates what it takes and costs to maintain running gear in the second part of our special series on different aspects of coach operation.

**M**ATCHING the vehicle to the work is a popular notion in the coach and bus industry. From this point of view running gear is, in many ways, similar to interiors.

The type of work done and its return to the operator often determines which vehicle is used and what is done to it. From the operator first ordering the vehicle from new, there is usually a very clear idea of what will be expected from it. Therefore, there is often a correlation between interior and mechanical specification.

But with running gear, marketing criteria takes a back seat. More importantly, the intensity of operation is considered.

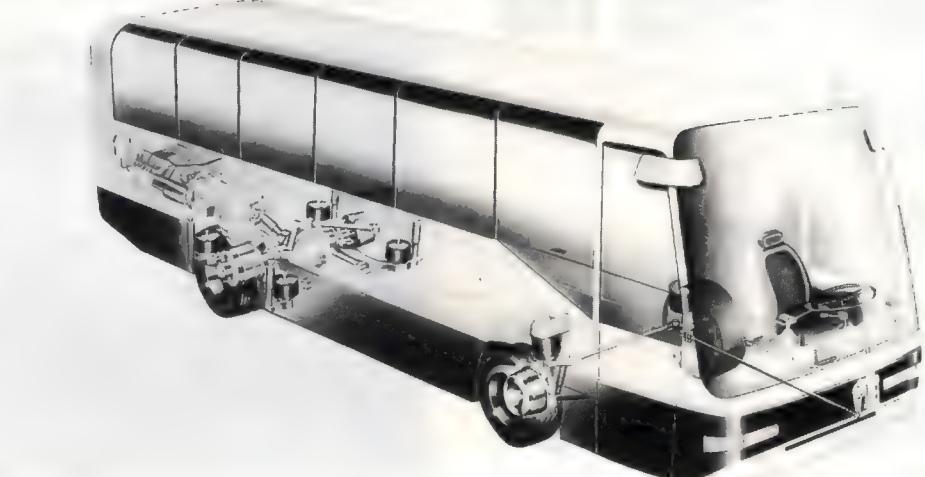
Questions to be asked concern the amount of time per day the vehicle is on the road; whether operation is continuous or stop-start; the amount of traffic it carries and at what times of day; if it will be used for dual-purpose coach and bus use; if a lot of gear changing is necessary; the distance the vehicle will be operating from the depot and whether drivers will be allocated individual vehicles.

This list is by no means exhaustive - and all require careful consideration regarding mechanical specification.

Any transport business diversifying into different types of work needs to ascertain what powerhouse is needed to motor it along.

Other original equipment specifications may include asbestos-free linings for brakes, types of exhaust system, speed limiters, linkages, power steering, suspensions and instrumentation.

The issue of reconditioning



*Running gear covers a vast array of coach components from the front to the rear of the vehicle.*

mechanical components also opens a whole new can of worms. Re-cons are available as exchanges from OE manufacturers - but it is also possible to get a cheaper deal from a scrap merchant. Usually, the difference is foregoing warranty cover

when going for the local scrapper.

Alternatively, the operator may wish to go for retro-fitment, such as fitting Cummins engines into Bedford coaches. An operator may wish to convert an executive coach to local bus

work. This may mean taking out the manual gearbox and clutch and fitting an automatic or pneumatic semi-automatic transmission.

Whatever the operator needs, it is guaranteed he has some hard thinking to do.

## Exchange power houses

REFITMENT of engines has often been done with new, used or reconditioned units - along with the possibility of getting a part exchange deal or a trade-in price.

But increasingly these days it is possible to go for another option which falls roughly between re-conditioned and new.

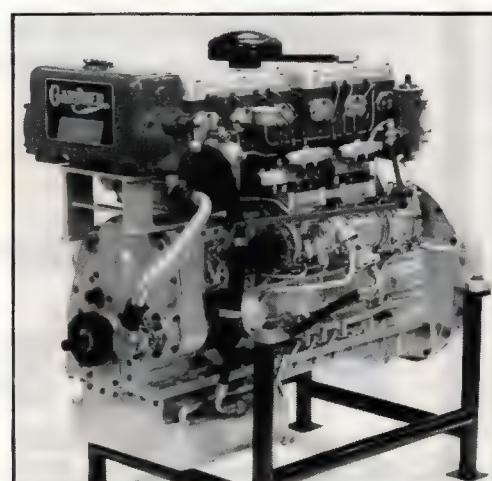
According to Perkins Engine Group subsidiary Gardner there has been a boom in demand for 'remanufactured' diesel engines, for truck as well as PSV use. Gardner has produced 600 such units last year in its first year of offer.

Known as Gardner Power Exchange, the range covers all of Gardner's PSV and truck engines - with maximum power outputs starting at 127 bhp all

the way up to Gardner's large 350 bhp units. Both vertical and horizontal units are available, as well as earlier six and eight cylinder models.

All models are rebuilt at the company's main Patricroft works in Manchester and are available from stock.

Gardner's biggest customers for its GPE range include the main London Buses subsidiaries such as Selkent, West Riding, Western



*Gardner's remanufactured 6LXB.*



## Don't miss the bus!

**Fit Abex  
Asbestos Free  
Brake Linings**

ABEX HAS BEEN PARTICULARLY  
SUCCESSFUL IN PRODUCING  
ASBESTOS FREE (and Troublefree)  
LININGS FOR BUSES AND COACHES

IN FRANCE, ABEX SECURED THE  
FIRST EXCLUSIVE CONTRACT  
EVER GRANTED BY R.A.T.P.  
( PARIS BUS ).

IN THE UNITED KINGDOM, MANY  
OPERATORS, LARGE AND SMALL,  
APPRECIATE THE COST PER MILE  
SAVINGS OBTAINED BY FITTING  
ABEX. WHY NOT JOIN THEM.



## P & P Sergeant

P.O. BOX 11, HOYLAKE, WIRRAL, MERSEYSIDE L47 4DH, ENGLAND  
Tel: (051) 632 5903 After Hours: (051) 632 5787 Fax: (051) 632 5808 Telex: 629288

**Abex**  
BRAKE LININGS

## More from Gardner

AFTER Gardner became part of the Perkins Group of Companies, its engineering design team at its Manchester-based Patricroft site joined forces with Perkins Technology at Peterborough.

The result is a successor to its long established DT range of bus and coach engines.

Known as the LG1200 Series, the new engines offer coach and bus operators an original equipment specification from 210 bhp to 275 bhp and 1,900 rpm. Torque ratings range from 700 lbf ft to 922 lbf ft respectively. In between are units with 230 bhp and 250 bhp maximum outputs, and torques of 773 lbf ft and 825 lbf ft.

Hailed as a lightweight, but robust diesel engine, it is 115 mm shorter than the DT Series unit and is claimed to be the lightest engine in its class.

The much shorter length means the engine may be transversely-mounted at the rear - creating room for a substantial power take-off.

## Getting into gear

LATEST transmissions for OE specification have been paraded at this year's SMMT Motor Show - most notably by Voith, which introduced some new products there.

The Voith Midimat is specifically designed for midibus use. It is a fully automatic hydrodynamic-mechanical transmission with a multi-stage and multi-phase torque converter.

Designed for power ratings of up to 222 bhp and torques to about 380 lbf ft at engine speeds of up to 4,000 rpm, it may be equipped with a retarder.

Although its Optimat automatic transmission is designed for delivery truck use, Voith shows that advances in microprocessor technology are not the sole prerogative of ZF - and will no doubt be introducing a bus version soon.

Voith also had on show

National and South Yorkshire Transport who have found them an economical alternative to major engine overhauls.

The company also claims guaranteed reliability and performance with fewer subsequent repairs, backing this up by offering an identical warranty package as it does for its new units. Furthermore, its remanufactured units meet current emissions regulations.

More surprisingly, any updating of engineering specification is incorporated - offering operators a superior in-

service performance compared to when the units were totally brand new.

Remanufacture means the engines are totally stripped, cleaned, inspected, pressure tested - and tested for dimensional accuracy and any signs of cracking. Proprietary parts like fuel pumps, injectors, turbochargers and water pumps are also stripped, cleaned and re-assembled.

Furthermore, all bearings and seals are replaced - and any components failing to meet Gardner's highest standards

are replaced with brand new parts.

Gardner also guarantees that all pistons, rings, liners, bushes, bearings, gaskets, and seals are automatically replaced with brand new components. Matching this high specification, Gardner's testing of the remanufactured engines is identical in quality and duration to that of new engines.

The company say the units leave the factory fully run in and ready to take their maximum in-service loads.

## The choice isn't always automatic

WHEN listening to operators at auctions, dealerships and trade shows, the uninitiated may get the impression the selection of a transmission type is solely down to individual preferences.

Long distance coach operators have traditionally favoured gearboxes with at least six shifts - typically the ZF S6 synchromesh. Manuals, after all, give greater driver control over long stretches of motorway or autobahn, with gently graded ratios taking care of those long, straight gradients on even the best Euroroutes.

Such control has always additionally given a fuel economy advantage over automatics.

Away from the top of the market touring executives, contracts operators have favoured semi-automatics - often installed on chassis like the ubiquitous Leyland Leopard.

This has been partly for reasons of capital outlay, for coaches of this marque with such transmissions are readily available on the secondhand

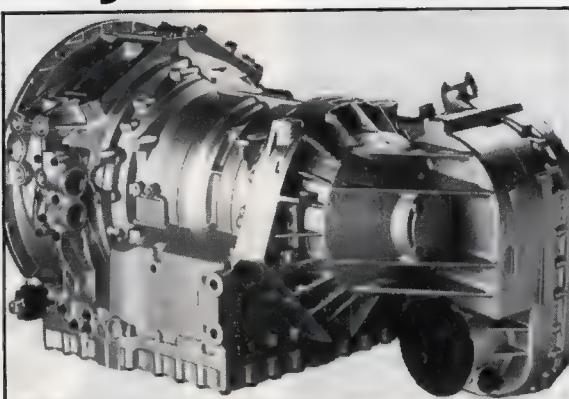
market. Competition in the tendering process effectively constrains choice in the market.

But operational economy also comes into play. When combined with the supply of available

drivers for this type of work, semi-automatic transmissions make sense.

Drivers of a lower calibre often cause pain and expense when let loose with high-spec coach clutches. Semi-automatics cut out the need for a clutch while maintaining a degree of driver control - and a ready supply of ex-bus drivers with PSV 1A licences are qualified to drive them.

Unfortunately, all is not as rosy as this picture suggests. Large bus operators in the



Automatic transmission 5HP 500 from the ZF range.

cities throughout the UK have found that numerous different drivers, climbing in and out of different cabs during reliefs at different times of the day, have had an adverse cumulative effect on such transmissions.

Maybe it is carelessness, feelings of alienation or just downright destructive anarchy - but both fluid flywheels, which effectively replace the clutch with such transmissions, and drive shafts are written off with alarming regularity.

The problem is usually traced to standing at bus stops and traffic lights when still in gear - producing a build-up of unchannelled motive forces which, in the end, prove irresistible. Something always has to give and a glance in the black museums of driver training schools throughout the country point to flywheel and shaft failure.

With twisted and contorted souvenirs of expensively engineered metalic components at their sides, not surprisingly large bus operators have turned to developments in fully automatic transmissions.

Coach driving machismo will no doubt mean many operator/drivers will resist the changes for some time.

## Shocking gear is a must

SHOCK absorbers are a necessary part of any vehicle's suspension system, whether it has leaf springs, full air or a combination of both.

With a plethora of coach and bus marques and chassis on Britain's roads, it is useful to know where a range of shock absorbers covering most vehicle types may be purchased.

Peterborough-based Ashley Banks markets Finnish company SV's heavy duty range of bus and truck shock absorbers. Known as the 'Supertough' range of high performance shock absorbers,

they cover both conventional and air suspension on many chassis types. Covered by the range are Bedford, DAF, Dennis, Ford, Iveco, Leyland, MCW, Bova, MAN, Mercedes, Renault, Scania and Volvo.

SV shock absorbers are designed for use on all types of heavy duty vehicles operating over extremely rugged terrain. Not surprisingly as SV is based in Helsinki, the company also says its products may be operated under the harsh conditions of Scandinavia, where temperatures range from minus 40 degrees to plus 40 degrees Celsius.

# MacFric Ltd.

BRAKE LININGS

PUBLIC SERVICE VEHICLES  
COACHES  
MINI BUSES

FREITEK

FAI: FA2: FA4

The most advanced asbestos based brake lining material with qualities providing high friction values linked to economical wear and kindness to drums of BS1452 standard.

From an "A.E.C. to a Volvo" consult us for best qualities at coaching and public service vehicle prices.

*Overnight delivery available.*

**Olympic Complex**  
Dundonald,  
Ayrshire KA2 9BD

**Tel. 0563 850924**  
**Fax. 0563 850932**

# HANDRAILS



Gabriels provide all the answers to your handrail problems. We stock ABROTUBE in 30mm and 35mm dia. sizes together with our range of ABROCLAMP brackets. We can also supply our new orange ribbed sleeving for refurbishing handrails. Contact us now for more details or free samples.

# Gabriel

Gabriel & Company Ltd.  
A.B. Row, Birmingham B4 7QT.  
Tel: 021-359 0756  
Fax: 021-359 1068

## CUT FUEL COSTS – REDUCE DIESEL SMOKE



with  
**CARBON CLEAN**™

### INDUSTRIAL DIESEL TUNE

CarbonClean is a patented system that cleans harmful pollutants from the fuel system of internal combustion engines. In independent tests, supervised

worldwide, CarbonClean has proven to reduce engine exhaust emissions by more than fifty percent (50%). In addition, the cleaning process restores fuel economy (petrol or diesel) and engine performance, and greatly improves overall engine efficiency.

*The 'one hour' engine decockle by dialysis machine*



UK Distributors for CarbonClean. P & A Automotive Ltd., Unit 12 Radnor Park Industrial Estate, Back Lane, Congleton, Cheshire. CH12 4UL. Telephone: 0260 298306

► its DIWA low floor concept. This new driveline follows the recent trend towards low bus floors. As this entails the transverse installation of the engine, a three or four speed DIWA transmission is used in conjunction with its newly developed angle drives - and, with Italian manufacturer

## Rebuilding PSV gearboxes

GEARBOXES from PSVs throughout the country are sent for re-building and reconditioning to specialist engineering firms.

One such company is Wakefield-based Avon Transmissions. Founded in 1969, the company not only reconditions transmissions for coach and bus companies throughout the country - but manufactures its own.

In fact, together with its recon work, Avon-manufactured parts make up the majority of its £9 million market. Other areas are factored components and Maxwell gearbox retarders.

It is not hard to find the reason why. When the current managing director, David Tennant, started Avon he found it difficult to obtain a regular supply of parts from original equipment manufacturers.

So the company set up its own production facilities to make the components in-

## Save fuel

CONGLETON-based P&A Automotive has introduced an industrial diesel engine tune into the UK from the USA.

Carbon Clean has been on test with several UK bus companies and has recently been installed by Derby-based Trent Motor Traction. It flushes harmful pollutants from diesel engine fuel systems in less than an hour.

The company also say that if used at regular intervals it increases fuel economy and engine performance.

With EC emissions legislation shortly on its way, all vehicle operators will have to have access to this type of equipment. Carbon Clean claims it reduces exhaust particulate emissions by more than 60 percent. The company says it is the first practical method of cleaning fuel systems and components automatically without the need to dismantle any running gear.

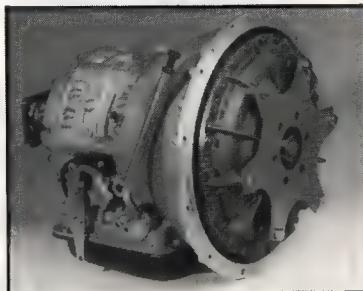
Graziano Transmissioni, drop axles.

Designed to fit every type of vehicle gearbox, the new Voith R115 retarder has an integrated heat exchanger and a self-contained oil reservoir. The company says the design allows easy access to all gearbox components,

including the control cylinder and tachometer drive.

Another design feature of the unit means the propeller shaft does not have to be shortened.

Voith announced at the show that the new products would be available in the UK from early next year.



*The Voith Mid-mat T.*

house which were so vital for its business. Avon now employs a skilled workforce of 137, producing such parts at competitive prices.

Although originally formed to recondition parts from Leyland group vehicles, the company can now supply components for Volvo, Ford, Bedford, Scania, Dodge, Eaton, Fuller, Rockwell, Spicer and ZF.

Guildford Transmissions is a newer name in the business of gearbox overhaul and refurbishment - but employs the same people who previously worked in the gearbox unit of London Country Bus on the same site.

The company is owned by Infostock, which is in turn fully owned by West Bromwich Industries - a publicly-quoted engineering and manufacturing group.

Managing director Alan

Jones has been in the bus and coach industry for many years, and has formerly worked for Eastern National, National Travel and London Country Bus.

Further experience is provided by Guildford's works manager Vernon Fletcher, who has been involved in the production of transmissions for over 15 years.

Unit supervisor Brian Thompson has the responsibility of seeing the units are finished on time - quite a hefty one when it is considered each gearbox is stripped down to its last bolt, cleaned and every component inspected before rebuilding.

Although Guildford Transmissions is not into price competition with its rivals, preferring to lay its emphasis on claiming a quality product, it has not got a rigid price structure. Instead, prices are tailored because the supply of individual gearboxes is augmented with contracts for regular volume supply for various clients.

The company also offers complete fitting services for operators carried out on clients' premises.

New gearboxes can be supplied, but the majority of work is done on an exchange basis.

## Steering can be improved

REMANUFACTURING of gearboxes and diesel engines is now accompanied by the remanufacture of bus and coach steering gear.

Leek-based Peacock & Archer has designed and built its own unique testing equipment for the steering gear. That it exercises stringent quality control at all stages of production is borne out by the quality procedures being approved to BS5750 Part II - as well as EN9002, ISO9002 and the Ministry of Defence standard AQAP4 ED 2.

The company's confidence in the quality of its remanufactured steering gear is further underlined by the fact it carries insurance for up to £5 million against any single claim being carried - extra protection for such safety-critical equipment.

Peacock & Archer is also being commissioned to design and produce hydraulic products as original equipment. And it has recently announced it will be able to supply long shaft manual steering boxes for the Ford Transit model PM 18005 on an exchange basis.

● **THE Haldex Division of Garphyttan Ltd** has been granted a BSI certificate of registration to BS 5750 part 2 1987 standards - for the manufacture and remanufacture of Haldex automatic brake adjusters.

Based at Newton Aycliffe in County Durham, the company is the UK subsidiary of an international automotive products group based in Sweden. Within the group are companies manufacturing a range of equipment for the bus and coach industry.

● **Bainbridge Silencers, manufacturer of Timax replacement exhausts, is relocating its Southampton distribution depot, with a loss of 17 jobs, on November 2.**

Its Redhill and Bristol depots' storage capacity have been expanded to take over distribution for the Southampton area - to reduce costs.

The company has added 200 pipe and exhaust parts to its Truckmaster range, including parts for many leading names of minibuses and coaches - contained in a new catalogue with special sections devoted to bus and coach parts. Most orders can be met within 24 hours.

● **Lucas Girling** has launched a new range of brake drums to complement its extensive range of discs already available in the UK market. The new range will be referenced in its G661 catalogue.

● **Bendix**, manufacturer of air brake test cases, reminds operators about the need to have the gauges re-calibrated. Authorised Bendix supplier Rotherham-based Oakrange Engineering will re-calibrate within one week for £15.

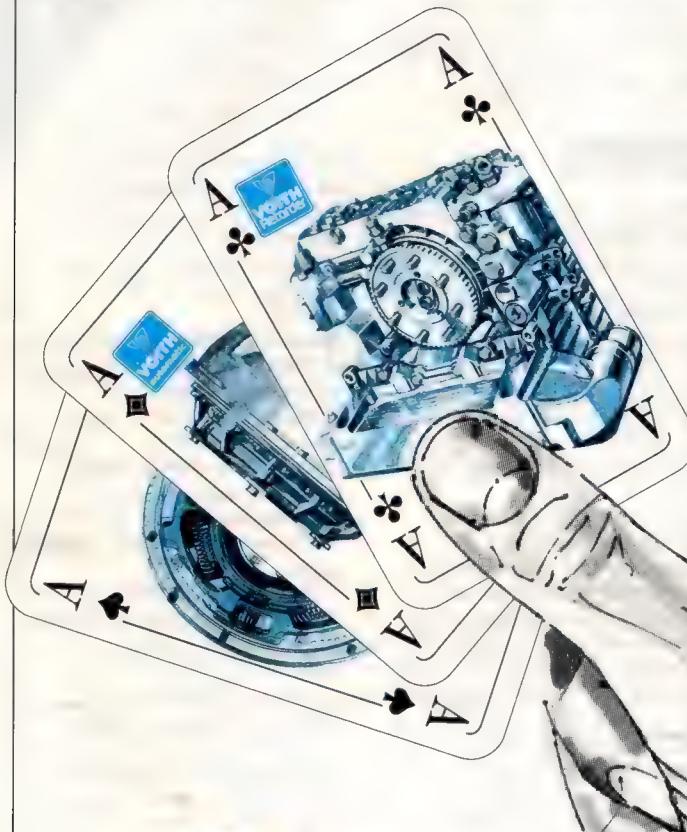
● **Motoplat** is distributor for a wide range of parts cleaning machines made by Passaponti, including the Roto-jet Top turntable washer. The parts are cleaned in a rotating basket which is sprayed and turned by calibrated jets of detergent and water - the residual sludge being filtered away.

● **Stoke-based Midland Engines** manufactures engines. Its service includes fault diagnosis, overhauls, rebuilds and the supply of some stock ranges.

● **Engines and gearboxes** are remanufactured by Tipton-based Beans Engineering to OE specifications. The company provides engines from stock with a 24-hour delivery to anywhere in the UK. Models available cover Gardner, Leyland 510 and 680, and Routemaster AEC 590 - as well as Fords and Bedfords.

Beans manufactures and assembles Bedford engines for AWD, with extensive machining facilities for flywheels, gearboxes and cylinder blocks.

## Coming up trumps in the 90s



Automatic transmissions for city buses, midi buses and delivery trucks.



Retarders for coaches, commercial vehicles and special purpose vehicles.

Voith Hydrodamp, torsional vibration dampers for cars, buses and lorries.

You won't get a better deal

Further details on request

# VOITH

Voith Engineering Ltd.  
6 Beddington Farm Road  
Croydon, Surrey CR0 4XB  
Phone 081-667 03 33  
Fax. No. 081-667 04 03  
Telex 946 129

a/c 015.1e



## An Engineer's Choice

FOR  
QUALITY PRODUCTION  
AND REPAIRS  
OF  
GEARBOXES AND  
OTHER TRANSMISSION  
UNITS

---

CONTRACT FITTING  
SERVICE AVAILABLE

---

GET IN TOP GEAR WITH

**GUILDFORD  
TRANSMISSIONS**

CONTACT

US ON

**0483 36261**

OR FAX

**0483**

**300025**

# Putting on the brakes

► BECAUSE brakes for coaches and buses are becoming more and more sophisticated, with electronic and hydraulic retarders and anti-lock braking systems, it is often possible to overlook the basic primary systems.

At the heart of every braking system is the frictional materials which act on the wheels to slow the vehicle down. And similar materials are also used on clutch linings and pneumocyclic gearbox bands.

Macfric has dealt with all the above for over five years and is based in Dundonald, 20 miles south of Glasgow. The company markets brake and clutch linings, both of asbestos and asbestos-free materials and also sells sintered materials used in automatic and semi-automatic gearboxes.

The company feels brake lining qualities, especially when used in the coach and bus industry, should comply with the characteristics of every make and model of vehicle. It therefore contracts its principal supplier to manufacture brake lining material to the highest British standard suitable for the whole spectrum of European vehicle production.

In addition, the company believes brake drums are used with the correct grade of steel in the drums to BS1452 specification.

Macfric says its asbestos brake linings are of better quality than all its UK-based competitors. During next year it will also introduce a range of asbestos-free linings which it says are in advance of those supplied by European rivals.

The company has recently installed manufacturing capabilities for a range of both new and remanufactured clutches - to provide clutches at competitive prices for the entire coach market. It will also tailor-make clutches to individual requirements.

Wirral-based P&P Sargeant, as the sole UK and Ireland licensee, imports French Abex asbestos-free brake linings, which were first pioneered in the USA, and then machines them to size in its factory. By cutting, grinding and drilling, the company makes a whole range of brake linings for trucks as well as buses.

The Abex factory in Noyen has been making brake linings since 1936 and has OE approval from Volvo and Renault.

## Useful contacts

### Bus Engineering Ltd (BEL)

BEL House  
Salter Street  
Hythe Road  
Willesden  
London  
NW10 6UN  
Tel: 081 969 1616

### L Gardner & Sons Ltd

Barton Hall Engine Works  
Patricroft  
Eccles  
Manchester  
M30 7WA  
Tel: 061 789 2201

### Redbridge Transmissions Ltd

Redbridge House  
Holmfield Lane  
Thornes  
Wakefield  
West Yorkshire  
WF2 7AD  
Tel: 0924 369946

### Peacock & Archer Ltd

Britannia Street  
Leek  
Staffordshire  
ST 13 5ER  
Tel: 0538 372444

### Carbon Clean

P&A Automotive  
Unit 12  
Radnor Park Industrial Estate  
Back Lane  
Congleton  
Cheshire  
CW12 4UL  
Tel: 0260 298306

### Voith Engineering Ltd

6 Beddington Farm Road  
Croydon  
Surrey  
CR0 4XB

Tel: 081-667 0333

### Ashley Banks Ltd

5 King Street Estate  
Langtoft  
Peterborough  
PE6 9NF  
Tel: 077836 651

### Avon Transmission Services Ltd

Avon House  
Thornes Lane  
Wakefield  
West Yorkshire  
Tel: 0924 369661

### Guildford Transmissions

Leas Road  
Guildford  
Surrey  
GU1 4QT  
Tel: 0483 36261

### Macfric Ltd

Olympic Complex  
Dundonald  
Ayrshire  
KA2 9BD  
Tel: 0563 850924

### P&P Sargeant (B&A) Ltd

PO Box 11  
Hoylake  
Wirral  
Merseyside  
L47 4DH  
Tel: 051 632 5903

### Garphyttan Ltd

Hilton Road  
Aycliffe Industrial Estate  
Newton Aycliffe  
County Durham  
DL5 6SX  
Tel: 0325 310110

### Bainbridge Silencers Ltd

Ribchester House

Lancaster Road  
Preston  
PR1 2QL  
Tel: 0772 22272

**Lucas Girling**  
Birmingham Road  
West Bromwich  
West Midlands  
B71 4JR  
Tel: 021 500 5599

**Bendix Ltd**  
Douglas Road  
Kingswood  
Bristol  
BS15 2NL  
Tel: 0272 671881

**Motoplat UK Ltd**  
117 Dartford Road  
Dartford  
Kent  
DA1 3EN  
Tel: 0322 222343

**Midland Engine Remanufacturing Ltd**  
Glebe Industrial Unit 2 & 3  
Boothen Old Road  
Stoke-on-Trent  
ST4 4EZ  
Tel: 0782 414834

**Beans Engineering Ltd**  
PO Box 2  
Hurst Lane  
Tipton  
West Midlands  
DY4 9AD  
Tel: 021 557 2881

**ZF Great Britain Ltd**  
Abbeyfield Road  
Lenton  
Nottingham  
NG7 2SX  
Tel: 0602 869211

**World Leaders  
in Bus  
& Coach Air  
Conditioning**

**M  
A  
T  
T  
E  
R  
S**

**SÜTRAK UK LTD**  
24-25 Saddleback Road,  
Westgate Industrial Estate,  
Northampton NN5 5HL  
Telephone 0604-581468  
Telex 437287 SHARET G  
Fax 0604-758132

# GARDNER

## SUPPLYING THE BUS & COACH INDUSTRY WITH

---

- Engines from 175 bhp to 350 bhp
- Genuine Gardner Factory Remanufactured Engines
- Genuine Gardner Factory Exchange Units
- Genuine Gardner Parts

---

**GARDNER**

Patricroft, Eccles, Manchester M30 7WA

Tel: 061-789 2201 · Telex: 668023 · Fax: 061-787 7549

Specialist products from the Perkins Engines Group

 **Perkins**

# NEW AND IMPROVED

Mike Morgan reports on a good little coach that is now even better.

**M**ORE power, improved comfort and updated styling are the most striking changes on the Caetano Optimo II. To be shown by Toyota GB next week at Expo Coach 90, Donington Park, the design and specification improvements reflect a positive desire to meet operator needs.

While listening to customers complaints, the successful Optimo formula has been retained. Dimensions and configuration remain the same.

Although Salvador Caetano has produced a new body with more rounded shape and very pleasing lines, the Optimo retains a strong family likeness. Prices for the new model range from £30,630 to £36,340 - 11.6 percent up on October 1988.

The Optimo first came to the UK in 1985. Total sales now top 300 and Toyota GB anticipates demand for 100 in 1991.

Criticisms have been addressed, and this delightful vehicle can continue to exploit its niche market for 18 and 21 seat purpose built coaches.

Caetano builds the Optimo body and assembles the Toyota Coaster chassis in Portugal. Manufactured in Japan, the Coaster is the world's best selling PSV chassis - world wide sales averaging 8,046 units over the past five years.

Ten Optimo IIs have been completed and 20 are in build. The first goes to Jeffs Coaches of Brackley, Northamptonshire.

Body restyling incorporates new headlamps and very smooth profile, but changes to the winning formula are more than skin deep. Constant improvement and refinement is the Japanese way.

The new vehicle has more powerful engine. With 167 bhp instead of 131 bhp the spin-offs in terms of smooth tractable performance and quietness are fully justified. When *Coachmart* road tested the original Optimo (*Coachmart* 579, March 15, 1990) one of the few serious criticisms related to noise levels.

After a preview in Portugal last week I can confirm that drivers will have no



Salvador Caetano: confirmed full-size coach sales to many European countries.



Optimo II: being shown at Expo Coach 90 next week.

complaint with a new suspended seat. Taking advantage of recessed wheelarch flooring the seat has thicker cushion, wider range of adjustment and promises superior long term comfort - sadly there is no prospect of retrofitment for existing users.

A new gearbox with modified ratios gives similar driving characteristics to the old model. Fifth gear of 0.744:1 linked to 6.166:1 differential results in 3,200 rpm at 70 mph. Although not a legal requirement, the standard electronic speedlimiter should be used to prevent spirited use (abuse) of the Optimo's 80 mph plus capability.

All controls are light and well positioned. The new gear change contributes further to the car like driving experience. It has narrower gate and shorter action.

## Optimo offers great ease of driving.

Optimo appeals to all types of drivers. The high revving engine not only remains smooth and refined, but is commendably flexible. Adequate top gear acceleration is on hand from 30 mph.

Further chassis uprating has been limited to standardisation on Michelin tyres and new 85 amp/hour alternator. The changes are more than cosmetic. Poor compressor performance has been addressed by a new re-positioned unit, and electrical unreliability by re-routing and improved connections. While retaining the same plug door mechanism, the entrance step is wider.

A more heavily raked windscreen is gasket mounted to ease replacement, but its extra size will probably threaten any savings. (Optimo I bonded screens cost £694.20). New screen means new wipers - in this case they now park at the bottom of the screen, but do not clear the driver's view of his forward mounted nearside mirror.

The angle of rear boot opening has been standardised on both 18 and 21 seaters, but its sharp corners emphasise the need for care to avoid painful contact when open.

Toyota GB (owned by Inchcape) has recognised the importance of meeting

operators' needs through after sales support.

In addition to sales dealers - Errington, Salvador Caetano UK, West Durham, and Yeates - there is a network of parts and service dealers in 21 locations, including a new Gloucester PDI centre.

In Portugal, relationships between Salvador Caetano and Toyota started in 1968. Toyota owns 27 percent of the private company in which the Caetano family has a majority holding.

Success of Optimo in Portugal and UK supports industry speculation that production could be expanded further if other European markets were approached. President Salvador Caetano who, started coach building in 1946, confirmed exports of full size coaches to Spain (100), Germany (mainly deckers), Austria and Scandinavia.

Abreu Teixeira, Salvador Caetano director and bus body plant manager, confessed that the Gaia coach building operation was going through difficult times.

Up to August 1990, 600 coaches were produced with 700 workers. By 1991, the workforce will be cut by 150 and output down to 440 - Spain in particular is a contracting market.

The changing structure of European coach manufacturing does not rule out future liaisons.

Said Mr Teixeira: 'We have a large experience with integral buses and shall continue to build on MAN and DAF.'

With regard to United Bus, Mr Teixeira added: 'We don't yet understand its strategy. Until this moment, our relationship is one of buying chassis and they are very willing to co-operate.' Significantly when he revealed contact with Jonckheere in March, he said: 'It didn't come to anything.'

Salvador Caetano (UK) is expected to sell up to 80 new full-size coaches in 1991. At this level of business Mr Teixeira said: 'There is no doubt SC (UK) will remain and continue to do the business.'

Nevertheless these sales contrast with 100 Optimo IIs and points to this delightful small coach as the jewel in Caetano's crown.

# JASON TECHNICAL SERVICES LTD

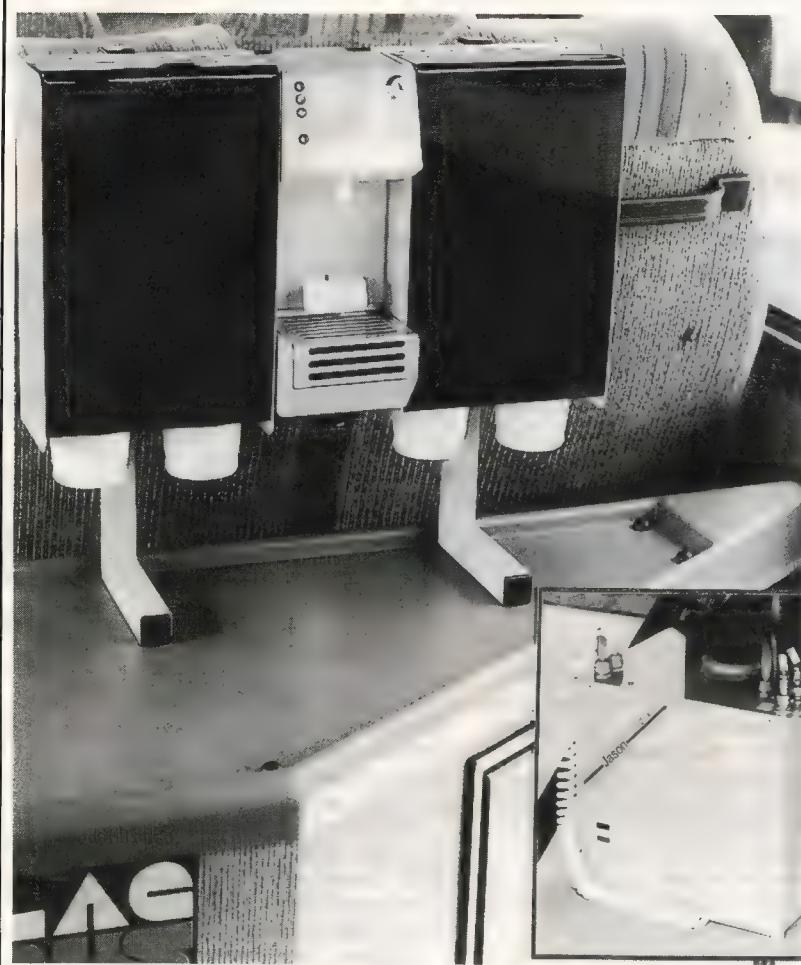
**Manufacturers of  
Vending Equipment and  
Hot Drinks Dispensers**

The System 700X provides a high quality hot drinks dispensing system that can be fitted to virtually ANY vehicle WITHOUT the need to remove seats.

Supplied as standard equipment to both vehicle builders and large fleet operators, our equipment has provided many years of reliable service with only minimal maintenance.

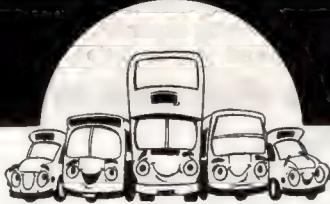
Valuable extra revenue can be earned through provision of refreshments, so fit the system that won't let you down.

**Tel: 0462 422024  
Fax: 0462 422036**



ALL ROADS  
LEAD TO

Buying?



AT JUNCTION 1, M18  
ROTHERHAM  
South Yorkshire

Selling?

## THE BUS & COACH MART

THE SMART NEW WAY TO SELL YOUR PSV

Want to sell your used bus, coach or minibus?  
Then bring it to the BUS & COACH MART, and we will sell it for you.

### The Advantages?

- You fix your own price
- No dealer mark-up
- No individual advertising costs
- No storage problems
- No middle man
- No worries, no haggle, no hassle

### The Cost?

- A small up-front registration fee covers up to 4 weeks display, parking, publicity and insurance.
- Only a nominal weekly charge is payable if the vehicle remains unsold after 3 weeks.
- A fixed-rate commission (between 5%-10% of selling price), payable only when vehicle is sold.

### JUST A FEW EXAMPLES

1983 DAF MB200 DKFL PLAXTON 3200 EXPRESS, 53 seats, ZF automatic gearbox, PA, MoT 30/3/91. Choice of 4. Stock No. M006 £33,000

1985 LEYLAND TIGER 245 DUPLE CARIBBEAN II, 48 recliners plus courier, toilet, double glazed windows, curtains, seat back tables, power door, drinks, fridge, twin fuel tanks, Eberspacher and driver bunk, MoT 21.3.91. Stock No. M011 £37,500

1985 SCANIA K112 JONCKHEERE P50, 49/51/53 recliners, o/s sunken toilet, o/s centre continental door, driver's bunk, tinted windows, rollo blinds, MoT 1991. Choice of three. Stock Nos. M104, M105 & M106 £41,500

1984 SCANIA K112 JONCKHEERE P50, 49 recliners, o/s sunken toilet, o/s centre continental door, driver's bunk, tinted windows, rollo blinds, MoT 1991. Stock No. M102. £46,500

1987 METRORIDER, 25 seats, automatic gearbox, Cummins engine, power door, destination dome, driver's fan, wheel trims, red interior, resprayed white, excellent condition. REDUCED TO CLEAR. Stock No M107 £19,950 £18,750

### SPECIAL OFFER

1987 METRORIDER, 25 seats, automatic gearbox, Cummins engine, power door, destination dome, driver's fan, wheel trims, red interior, resprayed white, excellent condition. REDUCED TO CLEAR. Stock No M107 £19,950 £18,750

The Bus & Coach Mart, Carlton PSV Sales Ltd, Sandbeck Way, Hellaby, Rotherham, S Yorks S66 8QL  
Telephone: 0709 700600 Fax: 0709 700007

# CHALLENGES OF THE CHAOTIC 90s

Mark Barton reports from Glasgow on a frank, but encouragingly optimistic BCC Annual Conference.

**A**S the theme of this year's BCC conference was Priorities for the 90s, perhaps it was fitting that professor John Hibbs delivered the keynote address.

Mr Hibbs, of Birmingham Polytechnic's transport studies department, has emerged as one of the most consistent supporters of a free market in bus and coach travel.

He helped Nicholas Ridley to frame the deregulating 1985 Transport Act and has been urging bus and coach-men to make the most of it ever since.

## Bus and coach managers should make most of the 'real' market.

According to Mr Hibbs, the industry went into a time-warp from 1930 to 1985, when 'it was believed, by some, that the laws of economics were suspended.'

'That is why the 80s was a decade of rapid and uncomfortable change,' he told more than 300 delegates in Glasgow last week.

But he believes strongly there should be no turning back. It is up to today's bus and coach managers to make the most of the 'real' market in public transport and to manage the chaos that such an open market brings. And smaller bus and coach companies are often better equipped to do just that.

'Small firms at the grass roots can often spot opportunities that old-style central management had missed. Any coach operator knows it. Your customer means so much to you when she or he is buying on the basis of vehicle charter, compared with the bus passenger who just buys one trip at a time, even if it is bought with a travel card.'

One of the challenges of the chaotic 90s was finding the right people to run bus and coach businesses: 'How many graduates are going into the industry today...where is the next generation of managers



*President Alan Westwell opens the 16th BCC annual conference. Theme: Priorities for the 90s.*



*Congestion: a major problem for both coach and bus operators.*

coming from?'

But, ultimately, success in the coming decade would depend on good management. And that does not necessarily mean good busmen: 'Certainly, there is room for the enthusiast that is there in all of us - it gives the flair that is needed to understand the market, and it is the basis of the job-satisfaction that keeps us in the industry when there may be better pickings elsewhere.'

'But, if the industry is to face the challenges of the 90s and running buses and coaches is to be the success of the decade - and I believe it can be - then I must ask you to decide: shall you be busmen or businessmen?'

**G**RAHAM Smith outlined to the 16th BCC annual conference the business priorities of a coach company actually operating in John Hibbs' chaotic 90s.

With his three brothers he runs Heyfordian Travel. The base of the company's operations is in Oxfordshire and Buckinghamshire and its 60-odd vehicles run about 2.5 million miles a year.

Mr Smith's priorities for the future differ surprisingly little from those given throughout the conference by bus company managers, particularly Eric Hutchinson (see page 39). He outlined five major topics.

**Congestion.** 'Hits our costs, vehicle utilisation and scheduling in similar ways to that of buses. Congestion also has bad effects on staff and passengers.'

'With staff it presents drivers' hours problems, leads to stress and frustration...so much so that drivers leave for other jobs - not for money or conditions, but just to avoid the stress. These trained staff are then lost to the industry.'

'Passengers are now moving back to their cars. They are effectively having to sit in the same traffic jams and they ►'

*din*  
**vogel**  
**INDUSTRIE**

## quadro 4500

The luxury designer coach seat. Give your customers the best in luxury, safety, and comfort. High technology today.



Ing. Ignaz Vogel  
 GmbH & Co KG

Kleinsteinbacher Straße 44  
 D-7500 Karlsruhe 41-Stupferich  
 Telefon (07 21) 470 20  
 Telex 7 825 918 ivo d  
 Telefax (07 21) 470 2170



Richard Browne  
 45, The Malting  
 Biggin Lane Ramsey  
 Cambridgeshire PE17 1LZ  
 Phone (04 87) 81 30 15  
 Fax (04 87) 7102 78



Bernstein Engineering  
 Unit 3, Colne Way Court  
 Colne Way  
 Watford, Herts WD2 4NE  
 Phone (09 23) 3 99 96  
 Fax (09 23) 5 26 33  
 Vogel parts & services

*MINIBUS OPTIONS offer the widest choice of base vehicle and a wealth of options. To this we add sensible no-nonsense logic, matching your requirements – producing the right vehicle for your passengers and at a price that will suit the available budget.*

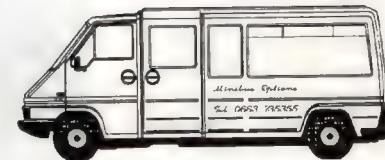
*We should be delighted to issue written specifications and quotations, or visit you to discuss your requirements in depth – without any obligation.*

Minibus Options Ltd  
 PO Box 1  
 Whaley Bridge  
 Stockport  
 SK12 7NU  
 Telephone 0663 735355

## A MINIBUS,



## is a MINIBUS,



## OR IS IT?



### VISIT OUR SHOWROOM

*View and compare the latest equipment and safety features. Practical friendly advice, freely available.  
 A DAY WELL SPENT! APPOINTMENT RECOMMENDED*

◀ prefer to do so in their own environment.'

**Quality, Service and Consumerism.** 'Rising public expectations and demands for higher quality, better standards of service and protection will need to be taken very seriously if we are to retain, let alone increase, our customer numbers. On many related issues, we are likely to see legislation.'

'It is better to anticipate this and take action on our own terms rather than wait for imposition, so that we reduce or delay the risk of regulation and its impact on operators.'

'The fitting of seat belts is a good example of this and raises some interesting questions. To what extent will the passenger have contributed to his or her injury if we provide belts and the customer will not wear them? Will conduct regulations be amended to allow operators to make wearing them a condition of carriage? What discount will we get on our insurance premiums for fitting them?'

## Congestion hits coach costs, vehicle utilisation and scheduling.

**Environmental issues.** 'Our favourable position is marred by vehicles that smoke. New requirements on emissions and noise could well put older vehicles off the road. What then will happen to the third, fourth or fifth hand market in vehicles?'

'Higher quality, cleaner fuels will cost more. Will Government help with lower taxes as they have done with lead free petrol?'

'But nevertheless using buses and coaches could become the socially responsible way to travel. If you think that's just a pipe dream, consider how quickly attitudes to smoking have changed.'

**Legislation.** 'The EC directive on bonding for package holidays could well have very serious repercussions for coach firms. Even traditional excursions, like the trip to the Blackpool lights, with just one night's accommodation, will be subject to the new rules.'

'Prices will have to rise to pay for the additional customer protection. But many firms will not be able to respond adequately and will lose yet another market sector.'

'Even those who sub-contract to tour operators will find that demands made on them become even greater. Formal contract penalties will be more commonplace.'

**Investment.** 'A difficult concept in current times when margins are poor, but we must invest in both men and machines.'

'We will have to develop ways of raising the status and image of coach drivers. This cannot be done through the wage packet alone. Providing ways for staff to progress and regard their functions as a



*Heyfordian: the 90s will be the decade for the revival of buses and coaches.*

career is essential.'

Although his speech dragged some frightening operational skeletons out of the cupboard, Mr Smith's conclusion reflected the encouragingly optimistic tone of the conference: 'The next 10 years are not going to be an easy ride. But I believe, because we will respond, we will look back in the year 2000 and say the 90s was the decade of the revival for buses and coaches.'

■ T REALLY doesn't need a crystal ball to see what's ahead for our industry in the 1990s,' Eric Hutchinson, managing director of privatised Busways Travel, told conference. Like Graham Smith, he singled out five main challenges the future holds for his company.

**Increasing Car Ownership.** 'There's nothing wrong with the desire to enjoy the freedom that a private car can provide and we shall willingly acknowledge this. We'll be concentrating our marketing on car usage rather than car ownership.'

**Congestion.** 'Delays make our buses unreliable and well designed priorities can speed buses without delaying other vehicles. We shall target the planners and politicians, rather than the general public, who in our case don't yet see a problem.'

'LRT is a Rolls Royce solution and not usually cost effective when compared with buses or even guided buses. Also it's not really green. It's a sort of murky khaki - somewhere there's a power station belching forth fumes. The appeal

of LRT is its image.'

**Image of the Bus.** 'To many people, buses don't look modern or clean or reliable and we shall have to do more here than in any other area if we are to convince the car-wedded decision makers.'

'There is a whole generation of people who don't use buses, don't know where or when they go and see them as something that gets in their way when driving to work. That's the scale of the problem we intend to tackle with modern buses, quality service and friendly driver initiatives.'

**Green Issues.** 'We shall handle these issues carefully and whilst we know our advantages over private car use, we shall not over-state our case. And, as an industry, it's no good claiming we're green, if we have smoking engines. We must look and be clean.'

**Deregulation.** 'Opponents and planners have had a field day quoting more fiction than fact and they have been able to make the bus industry the scapegoat for their own shortcomings.'

## Many people don't think buses look modern or clean or reliable.

'Our response to deregulation will put the record straight. We shall be seeking a new framework for urban public transport which harnesses the benefits of deregulation and ensures that buses and other modes of public transport play their part in conjunction with highways, parking and land use decisions.'

Mr Hutchinson's summary met little opposition: 'As an individual operator and as an industry we must make our voices heard in the land and ensure that we are accepted as the principal experts and advisers which we surely are.'

● *Other key speeches of the 16th BCC Annual Conference are reported on in the current issue of our sister newspaper Bus Business.*



*Busways Travel: seeking to put the record on deregulation straight.*

# **GRAHAM MARTIN'S**

---

**(Bus & Coach Sales)**

---

## COACHES

<b>1983 LEYLAND TIGER 245</b>	
<b>PLAXTON 3500</b> , 49 reclining seats	
to National Express spec, MoT	
June 1991 .....	£30,000
<b>1982 LEYLAND LEOPARD 680.</b>	
semi auto Plaxton, 50 reclining	
seats, MoT May 1991 .....	£19,500
<b>1981 LEYLAND LEOPARD 680.</b>	
semi auto Plaxton, 50 reclining	
seats, MoT October 1991 .....	£17,000
<b>1979 VOLVO B58 DUPLE</b>	
<b>DOMINANT</b> , 53 seats, MoT July	
1991 .....	£15,000
<b>1979 VOLVO B58 VAN HOOGLAND</b> , 53	
seats, MoT June 1991 .....	£12,900
<b>1979 BEDFORD YMT DUPLE</b>	
<b>DOMINANT</b> , 53 seats, MoT	
December 1990 .....	£7,000

**A large selection of  
Leyland National service buses,  
73/74/75, with good MOTs**



**DOUBLE DECKERS**  
**FROM £2,000**

**DOUGLAS**  
**FROM £2,000**  
LEYLAND AN 68 PARK ROYAL, 74 seats,  
BRISTOL VRT, Leyland engines, ECW, 74 seats,  
1975-79-80.

**MINI BUSES  
FROM £3,000**

1985 IVECO 60/10 coach interior,  
19 high back seats.  
1986-7 FREIGHT ROVER SHERPA  
CARLYLE, 16 seats, service spec  
choice.

## **SERVICE BUSES**

Division of Leyland

Large selection of Leyland  
Nationals, 1973-74-75.  
From £4,000

## OPEN FOR VIEWING AT WEEKENDS

**ALL PRICES SUBJECT TO VAT. TRADES  
DESCRIPTIONS ACT. WE QUOTE THE YEAR  
OF THE REGISTRATION NOT THE YEAR OF  
MANUFACTURE.**

**KING STREET MIDDLEWICH, CHESHIRE, CW10 9EA**  
M6 exit Junction 18. A54 2 miles from motorway

**TELEPHONE: DAY OR NIGHT MIDDLEWICH (060 684) 3476-3658  
FAX NO: (0606) 845602**

## **COMMERCIAL SERVICES //** **(WEST MIDLANDS)**

<b>G reg FORD TRANSIT</b> 12 seater diesel minibus, superb low mileage vehicle with many extras, side door, cloth seats, 5 speed box, super low deposit lease and lease purchase schemes, top value at.....	<b>£8,995</b>
<b>F (89) FORD TRANSIT DIESEL</b> 15 seater minibus, full 'L' spec, with hi back cloth seats, side loading door etc, very low mileage, in excellent original condition, one only, lease or buy.....	<b>£9,995</b>
<b>F (89) TALBOT EXPRESS DIESEL</b> , 12 seat minibuses, choice of 2, both 5 speed and side loading doors, super condition inside and out, very economical, all finance options from.....	<b>£6,495</b>
<b>F (89) RENAULT TRAFIC HOLDSWORTH CONVERSION</b> high roof with full luxury coach trim, only 13,000 miles recorded, 5 speed, radio and side door, beautiful condition, must be seen and driven, excellent value.....	<b>£6,995</b>
<b>F reg VW TRANSPORTER</b> 12 seat Devon conversion, rare model, with a very high level of trim and equipment including luxury seats and twin side loading doors, opportunity for lease or buy.....	<b>£6,495</b>
<b>F reg FORD TRANSIT 2.0</b> 15 seater minibuses, choice of 2 mint condition vehicles, semi hi top models, with side doors, 5 speed, radio and cloth seats, very rare examples, lease, lease purchase, HP.....	<b>£7,995</b>
<b>F reg TRANSIT</b> 12 seater minibuses 'L' models, both in excellent condition, one with full roof rack, 2.0 engines, 5 speed and side doors, low deposit business user and private schemes available, from.....	<b>£6,495</b>
<b>F (89) FORD TRANSIT</b> 9 seater GL bus, a very rare model with low mileage and a very high standard of equipment, first come, first served, buy or lease.....	<b>£8,995</b>
<b>F (89) RENAULT TRAFIC</b> 12 str minibuses. Choose from 2 first class examples. From 13,000 miles, 5 speed, side doors, cloth trim and radios, very economical. All low deposit finance plans available. From.....	<b>£5,495</b>
<b>F (89) FORD TRANSIT 2.5 DIESEL</b> 15 seat minibus. Super example of a sought after model, 5 spd box, unmarked cloth seats, side door, 12 months PSV. Be quick, lease purchase or lease.....	<b>£9,795</b>
<b>E (88) FREIGHT ROVER</b> 12 seater PSV minibus only 25,000 miles with side loading door, 5 speed box and cloth trim, beautiful condition, all low deposit finance options, top value.....	<b>£4,995</b>
<b>E (87/88) FORD TRANSIT</b> diesel/petrol minibuses, choice of 2, 12 seats, 'L' spec with cloth seats, side door etc, both in super condition, lease or buy from.....	<b>£5,995</b>
<b>D (87) FORD TRANSIT</b> 2.5 diesel 15 seater crewbuses, choice of 2 exceptionally clean models, both 4 speed overdrive, low mileage from only.....	<b>£6,495</b>



**PHONE AFTER HOURS  
0831 313169**

or call in to our  
showroom, High St,  
Moxley, West Midlands

**OPEN 7 DAYS A WEEK ★ Part exchange welcome. Any model new or used supplied, full service and backup facilities – warranty's up to 2 years. V.A.T. applicable. We are licensed by the Office of Fair Trading.**

# MINIBUS CENTRE

■ **LEGAL NEWS**

■ A REPORT says the needs of elderly and disabled bus passengers and others with mobility problems are now widely recognised by many manufacturers and bus operators.

The Disabled Persons Transport Advisory Committee says 90 percent of new buses in the UK are now adopting some or all of recommended features such as lower steps, better handrails, colour contrasts etc.

In 1988, the committee issued a report called 'Recommended Specification for Buses used to Operate Local Services' and has now issued a progress report.

Mrs Claudia Flanders, vice chairman of the committee and chairman of the Bus and Coach Working Group, said: 'We have been encouraged and impressed by the response from local authorities, operators and manufacturers to the specification.

There is now a wide recognition of the need to provide better facilities for the large numbers of people with mobility problems who use buses.'

Copies of the report can be obtained from the DPTAC Secretariat, Room S10/21, 2 Marsham Street, London SW1P 3EB (Tel: 071 276 5257/6).

■ MINISTER for Public Transport Roger Freeman has launched a new information service offering details of voluntary and community transport schemes throughout the country.

The information is held on computerised data base and will be issued free of charge on request.

Mr Freeman said: 'The directory lists over 700 schemes ranging from volunteer social car schemes in rural areas to inner city community transport projects.

'I am sure it will prove a useful source of information, particularly for individuals with disabilities looking for a transport service in their area.'

'It will also be a valuable tool for local authorities and for others involved in community based transport services.'

The information can be broken down into a number of sections by county, type of service, facilities on offer and a variety of other permutations.

Data will be regularly updated as schemes change and new projects develop.

For more information, contact 071 276 3000 and ask for public enquiry unit.



■ **MR JOHN Haydock - trading as Red Rose Passenger Transport Services, of Clayton-le-dale - has been cleared of a series of alleged offences concerning the use of a 22 seat Mercedes.**

Blackburn magistrates dismissed the charges after it was argued that the prosecution had failed to prove it was a public service vehicle.

Mr Haydock had pleaded not guilty to using the vehicle without a Certificate of Initial Fitness, without a PSV test certificate, without a fire extinguisher, with defective brakes, and with a passenger entrance step not adequately illuminated.

**Magistrates told there was no evidence the vehicle had been used for hire and reward.**

He had also been accused of permitting a driver to drive it who was not the holder of a PSV driving licence, to permitting a provisional licence holder to drive it without the supervision of a qualified driver, and to permitting a provisional licence holder to drive it without displaying 'L' plates to the front and rear of the vehicle.

At the outset of the proceedings, the prosecution offered no evidence in relation to the charges relating to defective brakes, no fire extinguisher and an inadequately illuminated passenger step, and they were dismissed.

For the prosecution, Mr John Bleasdale said that when the vehicle was stopped last November, a police officer discovered it was carrying a route plan of picking up points.

Police Sergeant Ralph, of the Lancashire Police, said he had stopped a 22 seater Mercedes coach with 'Squirrel' written on the side of it, on Accrington Road, Blackburn.

There was one passenger aboard, whom he later found to be the driver's girlfriend.

The driver was not wearing a PSV driver's badge.

On examination, he found the vehicle was only taxed at the private light goods rate. The vehicle was then taken to the testing station for inspection.

Police Constable Andrew Monks said when the vehicle arrived at the test station he noticed it was not displaying 'L' plates.

On board was a sheet of paper noting the pick up points for school children, finishing at the Cherry Tree School.

He requested the driver to produce his PSV driving licence, the insurance certificate, the Certificate of Initial Fitness and the test certificate at a future date.

PC Monks subsequently interviewed Mr Haydock who produced a copy of the insurance and a MOT certificate for the vehicle, claiming it was not being used as a public service vehicle.

He said he had just bought it from the Isle of Man and he was waiting for it to be tested for a PSV certificate, the test having been arranged for January 1990.

Until then it was to be used privately only. Asked whether the driver, Mr Lynden Earnshaw, was his employee, Mr Haydock made no comment.

PC Monks agreed the vehicle was only taxed at the private light goods rate.

Defending, Mr John Backhouse argued there was no case to answer in regard to the remaining allegations.

He said a public service vehicle was defined as a vehicle adapted to carry more than eight passengers and which was used to carry passengers for hire and reward.

The vehicle in question could carry more than eight passengers, but it was not being used for hire and reward.

There had been one passenger, but it was up to the prosecution to prove that she was being carried for hire and reward. There was no evidence the vehicle had ever been used for hire and reward.

When Mr Haydock attended the police interview, he produced a certificate of

insurance and a MOT test certificate. The prosecution had to prove the vehicle was being used as a public service vehicle before they went as far as to question whether the driver had a PSV driving licence.

As far as the permitting offences were concerned, Mr Backhouse said the court did not know if Mr Earnshaw's girlfriend was qualified to drive and competent to supervise him.

It was conceded that there was an absence of 'L' plates, but to permit the offences Mr Haydock had to have knowledge that they would be committed. That was something the prosecution had to prove and they had failed to do so.

**Mr Haydock said he had not given driver permission to use any of his vehicles.**

Magistrates found that Mr Haydock had a case to answer in regard to the allegations concerning permitting Mr Earnshaw to drive without the supervision of a qualified driver and without displaying 'L' plates.

Mr Haydock said that in November he had employed Mr Earnshaw as a garage labourer. He was aware Mr Earnshaw had a provisional licence and had made it known he would help him pass his test. He said he had taken Mr Earnshaw out under 'L' plates on a number of occasions.

On the day concerned, he had been working at a school in Preston, leaving at 8am. He had not given Mr Earnshaw permission to take any vehicles out that day.

The run that had been described by the Police, was allocated to another vehicle.

The first he heard of the incident was at 4.30 pm, after returning from the Preston school. Mr Earnshaw had no permission to drive the vehicle unaccompanied or with no 'L' plates.

Mr Backhouse said to be guilty of permitting the offences, Mr Haydock had to either have had actual knowledge of the offences or have just turned a blind eye to the obvious.

Magistrates dismissed the charges.

# Magistrates clear Red Rose

**AUTUMN  
SELECTION  
FOR  
IMMEDIATE  
OR EARLY  
DELIVERY**

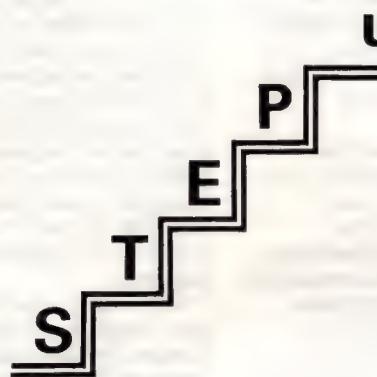
TEL. 0302 890990  
TELEX 547322  
FAX 0302 369351  
EXT. 246

<b>MERCEDES 408</b> , 12 or 18 seats, 1 only, forced air, etc, Blaupunkt stereo .....	<b>£21,000</b>
<b>MERCEDES 609</b> , 24 seat, luxury, 1 only, small boot, large luggage racks .....	<b>£26,550</b>
<b>MERCEDES 609</b> , 21 seat, full luxury, with deep boot, choice of three .....	<b>£29,000</b>
<b>MERCEDES 811</b> , 33 seat, dual purpose spec, Enterprise body .....	<b>£41,000</b>
<b>MERCEDES 811</b> , SWB Auto bus, Enterprise body, 28 + 11 standees .....	<b>POA</b>
<b>MERCEDES 811</b> , LWB bus, Auto or manual, 31 + 9 standees, Enterprise body .....	<b>POA</b>
<b>MERCEDES 811/814</b> , SWB or LWB coach, 25-33 seats, Enterprise body .....	<b>POA</b>

**UNIQUE OPPORTUNITY**

Due to cancelled order with contract hire company –  
one only – Optare Starrider, 29 seat luxury coach with  
forced air and reading lights, Blaupunkt stereo, large boot,  
based on Mercedes 8110 extended chassis. Unregistered –  
save £5,000.

**NEW BUILD OR REFURB**



**SEND FOR  
DETAILS TODAY**

PLEASE SEND DETAILS OF TRELLEBORG  
RUBBER MATTING

Return to Trelleborg Ltd., 90 Somers Road,  
RUGBY, Warwickshire CV22 7ED.

Name .....

Company .....

Address .....

**up to** **TRELLEBORG**   
**Matting**

**MAKE A SELECTION  
of Coloured Floor Matting  
FROM THE WIDE RANGE  
OF COLOURS AND  
PATTERNS**

Find out about the new easy to  
clean, decorative and durable  
matting available in many colours  
and finishes.

Trelleborg Limited, 90 Somers Road, Rugby,  
Warwickshire CV22 7ED  
Telephone: 0788 62711

Direct Sales Line: 0788 541146 or clip the coupon

# Trathens fails to increase licence



A TRAFFIC commissioner has refused to grant Trathens Travel Services Ltd, of

Plymouth, authority to operate three additional vehicles because of its maintenance records.

However he decided to take no action against the existing 19 vehicle PSV licence held by the company.

Trathens appeared before Western traffic commissioner Major General John Carpenter at a Plymouth public inquiry, following the imposition of four immediate and two delayed prohibition notices on its vehicles earlier this year - two of the prohibitions subsequently being varied when additional defects were found.

DTp vehicle examiner Mr Brian Halling said a colleague had inspected a Trathens coach at Newquay in February, finding defective brakes and a fractured exhaust pipe which was a potential fire risk and could cause obnoxious fumes for the passengers.

The fumes had got into the brake pipes and melted them and in his opinion, the defects had been of a very dangerous



**Trathens: vehicles had slipped below required safety standards.**

nature.

In addition, the windscreens had been cracked, the rear emergency window was stiff and sharp aluminium had been left exposed round the gear stick.

The coach had broken down and it had only been inspected by chance, said Mr Halling.

Trathens' assistant general manager Mr Roy Anderson maintained that the risk to the passengers from the brakes had only been present immediately after the vehicle had broken down, and that the driver had no intention of continuing with his journey.

DTp vehicle examiner Mr Roy Greenhalgh said that six

immediately dangerous defects had been found on a Trathens coach which broke down in Penzance in July.

The air supply to the brakes had been in a very poor condition and windows were fractured.

Major General Carpenter commented that it was a sad little tale.

Mr Greenhalgh said that on another prohibited vehicle, the prop shaft had almost collapsed, and on another the entrance door would not lock.

He agreed that cracked windows found on most of the coaches concerned were a common fault with that type of vehicle.

Mr Anderson expressed profound regret that Trathens' vehicles had slipped below the required safety standards.

He said the company was in the process of modernising its fleet and had a number of new Neoplan vehicles on order.

Questioned by Major General Carpenter, Mr Anderson agreed that something had gone wrong with the company's inspection system.

He said action had since been taken and he was confident the problems had been ironed out.

Major General Carpenter said he was satisfied steps had been taken to put matters right and that the company's operations did not present a risk to the public.

As the licence was due for renewal in December, he did not propose taking any action against the current licence, however the immediate prohibitions imposed had serious safety implications and he was not prepared to authorise any additional vehicles until a further fleet inspection had been carried out.

Any such additional authority would be conditional upon the company tightening up on safety standards.

## Crosskeys Coach's licence bid adjourned



A BID for a new 20 vehicle PSV licence has been adjourned so that the company can put forward 'realistic' projections of annual income.

Crosskeys Coach Hire Ltd - trading as Glyn Williams Travel, of Newbridge Road, Pontllanfraith - had applied to South Wales traffic commissioner Mr John Mervyn Pugh for permission to operate single deckers from Drill Hall Garage, Crosskeys.

A Cardiff public inquiry heard the company's nominated transport manager is Mr Ian Harold Evans.

The application was initially refused on both maintenance and financial grounds by the commissioner at a public inquiry in June.

At that time Mr Mervyn Pugh expressed concern that

the application might be a 'front' in case Mr Glyn Williams, who traded in the same name, lost his licence at a pending disciplinary inquiry.

He said he was not satisfied about the company's financial standing. He had been led to believe one thing so far as the investors were concerned, when the situation turned out to be something totally different.

**Financial assessor found projected income figures totally unrealistic.**

The commissioner was also far from satisfied with the scheme of planned maintenance, which was vague in the extreme.

Mr Williams said he did not

have an interest in the company. He had initially owned 50 percent of the shares, but those shares had been acquired from him when loan capital was made available (*Coachmart*, June 28).

The company appealed against the refusal of the licence and the Transport Tribunal directed the commissioner to reconsider the application at a further public inquiry.

At the resumed inquiry, Mr Mervyn Pugh sat with a financial assessor, Mr John Skipper, appointed by the Secretary of State for Transport.

After studying financial evidence put forward by Mr Evans on behalf of the company, Mr Skipper said he found the projected income figures for the company's first year to be totally unrealistic.

Mr Evans said the figures were just a broad based forecast. From the evidence he had put forward, he maintained it could be seen that the resources available were more than adequate for the level of operation.

Adjourning the hearing for 10 days, Mr Mervyn Pugh said he had noted that the income figures were at a flat level throughout the year.

He instanced the projected private hire income of £18,000 a month.

He said he had been advised by the assessor that the projected expenditure was realistic, however Mr Skipper was deeply concerned about the projected income, and he had recommended that the hearing be adjourned to give Mr Evans an opportunity of putting forward realistic projections of the annual income.

## Sponsorship is music to the ears

SEALINK Isle of Wight Services - soon to be renamed Wightlink - is making music by sponsoring Bournemouth Symphony Orchestra.

The company is sponsoring Bournemouth Sinfonietta's travel to and from the Isle of Wight enabling the musicians to continue their popular concerts on the island.

The company's marketing manager Rod Stewart said: 'I hope it is music to everyone's ears that our sponsorship will enable many more to enjoy the Bournemouth Sinfonietta's quality performances, especially as a number of their players join the island orchestra from time to time.' *Sealink Isle of Wight Services number is 0705 812011.*

## Scottish study gets underway

A STUDY group set-up to establish an environmental tourism strategy for Scotland has begun to gather evidence.

Co-ordinated by the Scottish Tourist Board, the 'Tourism and the Environment' Steering Group comprises eight government agencies with an interest in environmental affairs.

The study will:

- identify the scale of problems created by tourism in the environment, for example the pressure on Edinburgh Castle during the peak months and footpath erosion on Ben Lomond;
- give examples where tourism has improved the environment;
- anticipate potential problem areas given the predicted growth of tourism.

The study group will report its findings and conclusions next April.

## Choose a great break in Ireland

CHOICE Hotels International has published its 1991 Ireland directory.

Details are given on 16 Quality Inns and seven Comfort Inns in ten counties.

Many of the hotels offer weekend breaks - most in rural locations - with activities such as fishing, riding, golf or tennis close by. *Reservations can be made by phoning 0800 44 44 44.*

# Britannia still rules in Norwich

XENOPHOBICS worried about the weakening of Britain's identity because of 'Europeanisation' after 1992 are being urged to visit a Norwich hotel.

The Hotel Nelson is organising a £142 three night programme described as 'a Celebration of Britishness.'

Highlights of the 1991 package are:

- early morning call to be 'Rule Britannia';
- a map which stops at the Channel Tunnel;
- a 50 percent discount for a partner if the couple have never holidayed abroad;
- hotel to buy all foreign newspapers in Norwich for a day... and hide them;
- takeaway hampers of British foods such as Stilton, York Ham and Gentlemen's Relish;
- old currency accepted - pounds, shillings, pence and sovereigns.

General manager Peter Mackness said: 'This is a revival of the Boadicea spirit. She successfully fought the Romans in East Anglia. This region could become the setting for a rearguard action for Britishness in a world of Europhiles.'

*You can contact the Hotel Nelson on 0603 760260.*

## Not a weekend ordinaire

WINE lovers can take advantage of a weekend of pleasure at the Potters Heron Hotel in Ampfield, Hampshire.

Called 'Everything you wanted to know about wine but were afraid to ask', the weekend includes a guide to tasting techniques and advice on how to find special wines offering something out of the ordinary.

There will also be a tour of an English vineyard, hints on what wine to buy at Christmas, and advice on storing wine.

The price per person for the weekend - beginning at dinner on Friday, October 26 and ending with traditional Sunday luncheon on Sunday, October 28 - is £145, inclusive of meals, talks, tastings and the vineyard tour.

*Bookings can be made by phoning the hotel on 0703 266611.*

## New coach offers available

A FOUR star hotel is launching a 'Groups Fair Deal' featuring flexible prices and special offers which take account of the volume of coach demand.

The 100-room Down Hall Country House Hotel near Bishop's Stortford is offering basic tariffs of £45 half board per night at weekends in mid-winter and mid-summer.

Highlighted are 'group friendly' arrangements including:

- a new Sunday Night Saver of £35 half-board;
- seven nights for the price of six in July and August;
- three-night Bank Holiday specials for £120, half-board;
- a free champagne welcome for three night bookings;
- a ten percent retrospective discount for 500 guest nights booked in a year, and 15 percent for 1000 nights;
- no single supplements. One free in 20.

In addition, Down Hall is making a 24-hour free facility visit offer for up to two people from the group/coach operator's head office.

General manager Charles Blowfield said: 'We want the travel industry and tour operators to trade up to a four star hotel knowing in advance that we will negotiate to reflect the importance of their business to us.'

*You can speak to him on 0279 731441.*

## Family enjoys the VIP treatment

THE red carpet treatment has been laid on for the two millionth visitor to Paultons Park at Ower, Hampshire.

Lucky Maureen Shillitoe, her husband Steve and their daughter Carla (2) enjoyed a special VIP day out at the leisure park and were presented with a bouquet of flowers, champagne and a bag of mementoes by director Mrs Anne Mancey.

Since opening seven years ago, Paultons' visitor figures have grown each year - rising from 80,000 in 1983 to 400,000 last year.

Paultons closes for the winter on November 4 and re-opens on March 9. *You can ring Paultons on 0703 814442.*



*Paultons director Anne Mancey and Percy the Owl help celebrate the Shillitoe family's big day.*

# COACHES WELCOME



## BLACKPOOL

### DELMAR HOTEL

242 Queens Promenade, Bispham, Blackpool FY2 9HA  
Tel. (0253) 51327 Reception (0253) 51920 Residents

Located in a select position overlooking the cliffs and Irish Sea. Easy access to trams, buses and Blackpool's many attractions.

Colour TV, tea making facilities all rooms, en suite available. Ample parking for coach. Lift, sun lounge, cosy bar with free and easy nights, bingo, dancing and singing to Ken on the organ.

#### WEEKEND AND MID-WEEK MINI BREAKS

#### NOW TAKING 1991 BOOKINGS

OPEN ALL YEAR

(14165/HO)

## WALES

### THE BELGRAVE HOTEL TENBY

Warm, friendly, comfortable, good food, choice menu, nightly entertainment. Bedrooms with private bathroom, tea, coffee making facilities, Sky TV ...

APRIL, MAY and OCTOBER  
4/5 nights half board from £69.50

(Special Price Bank Holidays)

Tel. Tenby (0834) 2377 ask for Malcolm Thomas

Early June and September ... 7 nights ... £135-£140

(14199/HO)



### ATTENTION ALL COACH OPERATORS

Why not treat your customers to a winter shopping weekend in

### BLACKPOOL

Nov to Dec

at only £40 per person. 10% off all coaches

Including 5 course evening dinner, disco, Friday night, top cabaret Saturday night, full central heating, superb food, full coaches - driver free.

Telephone 0253 52501

Jeanette & Arthur Littlewood

(14224/HO)

## BEDFORDSHIRE

## ISLE OF WIGHT

### THE PLOUGH

LONDON ROAD BIGGLESWADE  
(3 miles south of Biggleswade  
on A1)  
Approachable from both  
carriageways)

Coaches very welcome by prior  
arrangement, a quick phone  
call will do.

Open 6 days, 11am to 11pm  
Sundays 12 noon to 3pm

Tea/coffee, full menus  
available: Chip Butty 60p to  
Steak and Trimmings £5.25

Free meal for coach driver

CALL GRAHAM ON  
0767 312359

(9243/HO)

### QUEENSMEAD HOTEL SHANKLIN, IoW

WELCOMES COACHES  
This luxury hotel has 31  
en-suite rooms all with colour  
TV, tea/coffee facilities,  
heated outdoor pool, live  
entertainment choice of a  
fine menu.

1991 DATES AND  
TARIFF NOW  
AVAILABLE  
for details contact  
(0983) 862342

(12989/CW)

### ARGOSY HOTEL

30 BALMORAL ROAD  
BLACKPOOL FY4 1HR  
Telephone (0253) 41896

Situated next to the Pleasure  
Beach, this friendly family run  
licensed establishment offers  
weekly cabaret and  
telephones, TVs, satellite TV  
and tea making facilities  
in all rooms.

NOW TAKING 1991  
BOOKINGS

Minimum group size to allow  
free place for driver/courier 40

(14225/HO)

## HEREFORD

Why not join us at  
**THE HEART OF  
OAK INN**

Edgar Street, Hereford  
Beer and skittles nights  
Coach parties welcomed and  
catered for, with sandwiches  
or basket service.

0432 276056

13555/HO

## EASTBOURNE

### THE BEVERLEY HOTEL

14-22 Burlington Place, Eastbourne BN21 7AR

Telephone: Reception 0323 642749

#### SPECIAL OFFER

November, December, January, February, £15 per day per person  
including BB&EM, en suite rooms with direct dial telephones

DATES AVAILABLE: Nov, Dec, Jan, Feb, March 1991. All 1990 prices.

#### FACILITIES

- ★ Lift to all floors
- ★ 50 bedrooms
- ★ 32 with private facilities
- ★ All rooms colour TV
- ★ D.D. Telephone
- ★ Central heating throughout
- ★ Licensed with two bars
- ★ Ballroom with entertainment
- ★ Night Porter
- ★ Fire Certificate
- ★ Special rates early and late season
- ★ Ideal for conference delegates
- ★ Open for Christmas
- ★ Family Owned
- ★ New Dining Room

(14559/HO)

### Ye Olde Bull's Head

Main Street, Broughton Astley, Leicestershire LE9 6RD

Ideally situated between Leicester,  
Coventry, Lutterworth and Hinckley.  
Close to the B4114 with easy access  
to M1, M69 and A5.

For appointments, please contact

GEFF & LINDA STOKES  
0455 282343

(14557/MS)

Large car park.  
Family room and play  
area for children. Morning  
coffee. Lunches Mon-Sat.  
Evening meals Tues-Sat.  
Catering and seating for up  
to 50. Bar snacks.  
Darts. Pool.  
Bar Skittles.

# COACHES WELCOME



## CHESHIRE

### "Christmas is coming and Bridgemere is famous for Christmas"



- We have space, it is fun and there is easy parking. Browse through our large Christmas area displays of decorations ... party items ... dried and artificial flowers for making up your own arrangements ... Christmas fare ... gift ideas – we will spoil you for choice!
- Gardeners' Book Shop – Gift Tokens
- The weather is cold, but the cafe is warm
- Special Christmas Menus
- Free Admission
- Coffee House
- Late night – Wednesday – 8pm from 14th November
- Christmas Events
- Open Daily until 5pm (winter) ■ Coach drivers' concessions
- Open Daily until 5pm (winter) ■ Coach drivers' concessions

**Telephone: (09365) 381**

On the A51 south of Nantwich, M6 Junction 15 + 16

Contact: Rosalind Harrington, Bridgemere Garden World, Bridgemere, Nr Nantwich, Cheshire

## DEVON & CORNWALL

### THE ROZEL HOTEL TORBAY



Licensed, family run, 21 bedrooms, home cooking, all rooms have TC and CT, some en suite. Entertainment and dancing available nightly. Close to beach and all amenities. Price from £75 to £90 BB&E. Open all year. Midweek, winter and weekend breaks. Coaches welcome – driver free. Reduction to coach parties. Phone Matewon on 0803 553238 anytime – Winter breaks a speciality – (14556/HO)

## LINCOLNSHIRE

### Queen's Hotel 49 Scarborough Avenue SKEGNESS

#### Now under new management

Mrs Sylvia Gordon would like to welcome coach parties to the Queen's Hotel, situated just off the sea front

- ★ 26 Bedrooms, many en suite
- ★ Tea making facilities in all rooms
- ★ TV lounge ★ Very large Dining Room
- ★ Licensed Bar ★ Entertainment 3 nights a week
- ★ Excellent atmosphere ★ Wide varied menu (5 course evening meal)

40 or over – driver stays free – 50 or over – 1 extra stays free  
Try our New Year Party, 3 full days, fun, food, festivities.  
Reductions for coach parties.

BOOK YOUR 1991 HOLIDAY NOW ON

0754 2073

(14564/HO)

### EBOR TOWERS HOTEL

This delightful hotel overlooks Goodrington Sands and offers:

- ★ 30 rooms (mostly en suite)
- ★ TV lounge and coffee & tea making facilities in all rooms
- ★ Indoor heated swimming pool with sauna and sunbed
- ★ Entertainment twice weekly

 Christmas breaks for mini coaches available

Contact us on

**(0803) 551422**

NOW TAKING 1991 BOOKINGS  
(14555/HO)

## CHRISTMAS SPECIAL

### LONDON CHRISTMAS LIGHTS AND SIGHTS SPECIAL

Full London Sightseeing Tour – all the Major Sights PLUS the Christmas Lights with an entertaining commentary from one of our first class London Tourist Board Blue Badge Guides.

**CHOOSE: 2.30pm to 6pm OR 6.30pm to 9.30pm**

And ring us NOW to book the December date of your choice

**OUTSPARKLE YOUR LOCAL COMPETITORS THIS CHRISTMAS**



£85.00 per coach

**BOOK NOW ON**

**081 469 3142**

128 Evelyn Street, London SE8 5DD (14563/HO)

### ANGLIA MOTEL HAROLD'S RESTAURANT & BAR

Open All Hours:

Cafe Seating 200

Restaurant 100

Bar 200

Garden area and rest area. Farm Shop on site.

**Tel: 0406 22766**

(9610/HO/93)



# Coachmart CLASSIFIED MARKETPLACE

TELEPHONE 0733 898111 FAX 0733 62656

## RATES

**PRIVATE SALES** – Contact **Sally Wright**. Display: £9 per single column centimetre – 3 or more insertions £8.10 per single column centimetre. Lineage: £1 per word (minimum 25 words) 3 or more consecutive insertions 90p per word. **Subscribers' Privilege Lineage Rate**: 50p per word (minimum 25 words) 3 or more consecutive insertions 45p per word.

**TRADE SALES** – Contact **Sally Wright**. **PRODUCTS & SERVICES** – Contact **Andy Tomlin**. Display: £9 per single column centimetre. Series discounts (for space taken within 12 months of first ad appearing) 7 insertions: 5%, 13 insertions: 10%, 26 insertions: 15%, 39 insertions: 17½%, 52 insertions: 20%.

**APPOINTMENTS** – Contact **Christine Bunting**. Display: £12 per single column centimetre. 20% repeat discount.

**COACHES WELCOME, MEALSTOP, FEATURES** – Contact **Iris Rootham**. Display: £11 per single column centimetre. Series discounts available. Please phone for details.

Copy deadline: 1pm Tuesday for Thursday's issue. Cancellation deadline: 11am Tuesday.

## BAGAIN BUSES



### BARGAIN BUS

#### 1972 BEDFORD 466

MoT till Jan 1991, engine needs attention or will sell the 45 seats separately, remoquette Oct 1988 (good condition).

#### OFFERS

Tel. 0364 207890 (14511/BB)



### BARGAIN BUS

#### IMMACULATE VAN HOOOL ACRON MAN

Power, 48 recliners, TV video, centre sunken toilet, drinks, private plate, 12 months tax, tested May 1991, first to see will buy.

Tel: 0388 604419 (14526/BB)



### BARGAIN BUS

#### 1987 FREIGHT ROVER MINIBUS

20 seat + 4 standees, PMT conversion, taxed, tested 1991, good condition, power door, destination blind.

£6,000 + VAT  
Tel. (0404) 891411  
weekends (14382/BB)



### BARGAIN BUS

#### 1982 FORD R1114

53 seater Duple Dominant. Double glazed, owned by us from new, recent new clutch, 12 months MoT, need repaint but apart from that in good order.

£9,500 + VAT  
Tel: 0702 551658 or 710355  
Ask for John (14507/BB)



### BARGAIN BUS

#### 1978 FORD DUPLE DOMINANT II

Tested May '91, ideal school or contract vehicle.

To clear – £2,000 + VAT  
Tel. 0495 774000 (Gwent)

Finance arranged  
Licensed Credit Broker

(14571/BB)

## AEC

**AEC 760**, 55 seats, Plaxton, in daily use, £8,000 + VAT ono. Tel. (0865) 340985. (14248/AE)

### ALLCO PASSENGER VEHICLES

#### SPECIAL OFFER

One only AEC 760 Horizontals  
Can be heard running

Ring us first

(0895) 674422 or  
081 866 8900

Mobile: (0836)  
529555/241379



(14568/AEC)

**1975 AEC 760 DUPLE DOMINANT**, 53 seater, 6 speed ZF, power door, well maintained, much loved, reliable vehicle. £5,500 + VAT. Tel. 0903 743391. (14546/AEC)

## BEDFORD

## BEDFORD

### 1989 (F) LEYLAND SWIFT EXECUTIVE

MoT March '91, Cummins engine, 24/33 reclining seats and courier seat. 20 seats around tables. Full spec including kitchen with microwave. Double fridge, coffee machine, video player, TV, radio, PA with fax and telephone facilities. Full catering equipment available. Crockery, linen etc. Today's price new with equipment £75,000

This 1989 model at only

**£52,250**

Finance available to established operators

**Tel. (0255) 503864**

(14235/BE)

### 1982 X REG BEDFORD YMT DOMINANT II

53 red moquette seats, power door, Bristol dome, new MoT, radio.

**£10,000 plus VAT**

**Tel. 0734 713257**

(14245/BED)

### FOR SALE BEDFORD YMP

10 mtr, 1985, Plaxton Paramount bodywork, MoT certificate Sept 1991, fitted with 38 reclining seats, Telma retarder, fitted to high spec.

Armchair Passenger Transport

**Tel. 081 568 8227**

(14236/BE)

### 1986 'D' BEDFORD YMPS PLAXTON

41 seats, Eberspacher, MoT June 1991. Choice of two.

**£34,500 + VAT each**

**Tel. 081 759 2778**

(14504/BD)

1985

### BEDFORD YNT PLAXTON 3200 MARK II

53 seats, brown interior, long test, very low mileage, immaculate condition.

**£33,500 + VAT**

**TAYLORS RELIANCE COACHES,  
BEDFORDSHIRE**

**0642 813262**

(14099/BD)

**DOMINANT II**  
1979 T Reg, 53 seats, good condition, taxed and tested. £6,500 + VAT

Also

#### DOMINANT I

1974, 45 seater.

£2,750 + VAT

Tel. (0708) 750505 day  
(0708) 764465 eves

(14549/BE)



### 1986 D-Reg BEDFORD YNV DUPLE

320 Executive, 53/57 recliners, NSR, toilet, coffee machine, radio cassette, wired and boxed for video, mechanically and body in excellent condition.

**£38,750**

**Tel: (0603) 871376**

(14354/BEPB)



**1980 BEDFORD YMT** Plaxton Supreme IV, 53 seats, choice of four, all well maintained and in very good condition, some with new MoTs. £8,750  
**1975 BEDFORD YRT** Alexander bus, 53 seats, tidy and reliable, well maintained. £2,500  
*No reasonable offer refused for any of the above*  
**KING OF THE ROAD (WORTHING)**  
**(0903) 34010**  
(14065/BE)

**0733 898111****CLASSIFIED  
MARKETPLACE****0733 898111****BEDFORD****1981  
BEDFORD YNT  
DOMINANT III**

New test, 12 metre, 53 E-type seats, cherished plates, absolutely excellent condition

OWNER/DRIVER  
FIRST TO VIEW WILL BUY

**£12,000 + VAT ono  
TEL: (0703) 643885  
(HANTS)**

(14541/BE)

1985 YMT TURBO LASER EXPRESS, 53 seat, new MoT, £23,000 + VAT. 1978 YMT DOMINANT BUS, 63 seats, repanelled, reseated 1989, MoT 1/90, £8,000 + VAT. Dunnets Coaches. Tel. 095 583 202.

14309(BE)

**2 BEDFORD  
PJK DUPLES  
ONE 1975 29 SEATER**

Power door, new floor, rebuilt engine, tested to May 1991

**£2,750 ono**

ONE 1978 24 SEATER  
2 owners, light-use (Airfield), tested to Nov. 1991

**£3,250 ono**

or £5,000 the pair  
Both ideal contract vehicles or Owner/Driver

VILLAGE GROUP TOURS -  
051 448 1464/0831 313740

(14094/BE)

1978 BEDFORD PJK PLAXTON, 29 seater, MoT Jan '91, very good condition, £5,250 ono. Tel. (0903) 61554 (Worthing). (14551/BE)

**BRISTOL****BRISTOL RELH**

M reg, 49 Dp seats, tested May '91, overall white, excellent condition.

**£3,300 ono****0702 541511**

(14515/BR)

BRISTOL LHS, 1978, Plaxton, 31 reclining seats and courier, recently retrimmed, nearly new engine, 12 months MoT, £7,500 + VAT ono. Tel. (0865) 340985.

**1973/76 BRISTOL  
VRT DOUBLE  
DECKERS**

All with long MoTs and in daily use. Some with PAs. Choice of 8 from

**£3,000****Tel. (0785) 284667**

(14228/BR)

**BRISTOL****BRISTOL/PLAXTON RE LH 6G  
COACH**

Ideal for school contracts etc. 50 recliners, long test, good runner. £2,500 ono.

**BRISTOL RE BUSES**

ECW bodies/Gardners, '71-'74, tested. £2,500

**0909 562618**

(14362/BR)

**DAF****SOUTHERN BUS AND  
COACH ANDOVER  
HANTS**

VARIOUS NEW AND NEARLY NEW MERCEDES & IVECO MINIBUSES. PLEASE RING FOR DETAILS.

**USED VEHICLES**

1985 LAG PANORAMIC, 49/53 exec. 1987 BOVA FUTURA, 49/53 seat executive. 1983 DAF LAG GALAXY, high spec touring coach.

Call Derek Edwards (0252)  
724718 or (0831) 244890  
FOR FURTHER DETAILS AND  
APPOINTMENTS TO VIEW

(14247/DAF)

**1986 (C) DAF MB200  
DKFL Duple Caribbean**

TELMA, ZF 6 speed spitter. 46/51 reclining seats, demountable rear sunken toilet, rear servery, water heater, drinks machine, double glazed, carpet to centre aisle, PA system, video. Tested March '91.

**£47,000 ono + VAT****Tel. 0532 700485**

(14335/DAF)

1986 D DAF PLAXTON 3200, 53 seats, radio/PA, power door, MoT September 1991. £60,000 + VAT. PRICE INTERNATIONAL 021 550 2471.

(14270/DAF)

VAN HOOL MB200, 52 reclining seats, toilet, TV, video, tables, coffee machine, new gearbox, under warranty, excellent condition. Sensible offers. Tel. 0978 752062.

(14092/DAF)

**FORD****FORD R1115**

8 metre Wadham Stringer Vanguard coach, 1984 B Reg, PSV test June '91, 33 high back moquette seats plus 14 standees, elec op door, ideal dual purpose vehicle.

**£8,500 + VAT**

**Tel. (0535) 653350  
(W Yorks)**

(14597/FO)

1979 (Dec) R1114 PLAXTON Mk IV. Curtains, side lockers, Telma radio, PA cassette, tinted windows, taxed, MOT January 1991. Offers. Select Coaches. Tel. 091 5864211.

(14075/FO)

**IVECO****IVECO 1981**

23 seater, power doors, very good condition, full size seats, MoT May 1991. £6,000 + VAT

**Tel. 051 548 9809**

(8996/IV)

**LEYLAND****FOR SALE****1984 12 METRE  
LEYLAND TIGER**

248 Plaxton Paramount 3500 bodywork, 49 reclining seats, fitted with Telma retarder, cherished number plates, Sutrah air conditioning, toilet, video, drinks machine, first class condition.

ARMCHAIR PASSENGER TRANSPORT

**Tel: 081 568 8227**

(14238/LE)

Due to replacements we have the following for sale:

**1983 12 MTR  
LEYLAND TIGER  
245**

Plaxton Paramount 3500 bodywork, 55 fixed seats, new engine fitted Aug '89, Rockwell back axle, cherished number plates, Telma retarder installation, bodywork in excellent condition.

ARMCHAIR PASSENGER TRANSPORT

**Tel. 081 568 8227**

(14237/LE)

**FORD****1983****FORD R SERIES****3200 PLAXTON  
PARAMOUNT**

49/53, toilet, Telma, 12 months ticket, very good condition.

**£18,000 + VAT**

**Tel: 021 471 2000 or  
021 472 6520**

(14256/FO)

**COACHMART  
SUBSCRIPTION  
STILL ONLY  
£45**

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

LEYLAND

## LEYLAND COACHES FOR SALE

£28,000	1983	<b>ROYAL TIGER DOYEN 12-METRE</b>
		New auto gearbox, 46 recliners, courier, servery, toilet.
£24,000	1983	<b>DUPLE GOLDLINER TIGER 12-METRE</b>
		245 engine, semi auto gearbox, 46 recliners, courier, toilet, Webasto heating, curtains. Choice of 2.
£22,000	1981	<b>DUPLE DOMINANT IV TIGER 12-METRE</b>
		245 engine, semi auto gearbox, 57 standard seats, repanelled.
£20,000	1981	<b>DUPLE DOMINANT III TIGER 12-METRE</b>
		218 engine, semi auto gearbox, 55 Duple relax seats, repanelled.
£15,000	1980	<b>DUPLE DOMINANT II LEOPARD 12-METRE</b>
		680 engine, 6-speed ZF gearbox, 49 recliners, courier, servery, toilet, Webasto heating, continental door, TV/video with 2 monitors, curtains.
£12,000	1980	<b>DUPLE DOMINANT II LEOPARD 11-METRE</b>
		680 engine, semi auto gearbox, 50 recliners, Webasto heating, curtains. Choice of 3.
£7,500	1978	<b>PLAXTON SUPREME AEC 12-METRE</b>
		760 engine, 6-speed ZF gearbox, 51 E-Type seats, courier, toilet, curtains, Webasto heating, TV/video.

ALL COACHES TAXED AND TESTED AND IN GOOD,  
CLEAN CONDITION. PRICES INCLUDE TYRES.

PRICES EXCLUDE VAT.

**HART COACHES LTD**  
**0642 677637 (Teeside)**

(14543/LEY)

## 1989 (F) DUPLE 340 LEYLAND TIGER

Cummins 290 ZF Auto gearbox, 55 seats plus carrier seat, continental door, white exterior. Choice of two. MoT March 1991, April 1991.

Finance available for established operators.

**£77,000**

**0255 503864**

(14232/LEY)

## 1982 X REG LEYLAND TIGER 218

Semi-auto gearbox, Plaxton Supreme VI express, 57 seats, MoT Feb '91, radio, pa, cassette, power door, blue and maroon, mustard moquette, Bristol dome.

**£20,000 + VAT ono**

Tel. 0734 713257

(14246/LEY)

## 1976 LEYLAND LEOPARD DUPLE

47 recliners, semi-automatic, MoT to March 1991. GREAT WORKHORSE.

**£7,950 + VAT**

Mountain Goat Holidays,  
Windermere

Tel. (09662) 5161

(14096/LEY)

## 3 X 1985 LEYLAND TIGER CARIBBEAN

48 seats to Rapide specification.  
All with current MoT's.

**£35,500 + VAT ono**

For further details and viewing  
please contact Engineering Dept

**(0492) 592111**

(14242/LE)

## 1983 (Y) TIGER 245 PLAXTON 3500

ZF gearbox, 48 recliners, rear sunken toilet, curtains, double glazed, Telma, recent repaint, finished in white.

**£30,000 + VAT**

Contact Eric on 091  
517 0177

Durham Travel  
Service Ltd

(14325/LE)

## SOUTHEND TRANSPORT LIMITED

### BUS AND COACH SALES

1979 LEYLAND LEOPARD, DOMINANT II BODY, 57 seats, MoT 9/91. Painted white, ready to go to work. £10,650 + VAT

1981 LEYLAND TIGERS, TL11, DOMINANT II BODIES, 51 seats, choice of two - 1 with Express doors. £15,250 + VAT or £16,250 with new ticket

### ALSO AVAILABLE

1985 C REG VAN HOOL ASTRO-MEGA, 84 seats, Mercedes engine, DAF MB200 Duple Lasers, 57 seats, choice of 2 MoT's June/ July 1991.

Quality repaints to coaches and buses at competitive rates, also bodywork and mechanical repairs

Telephone  
Peter Levett on  
**(0702) 355724**

(14521/LE)

## 1973 LEYLAND NATIONAL

11.3m, 49 seaters, reconditioned engine, long MoT.

**£4,000**

Telephone: 0580 240 522

(14639/LEY)

## 1979 PP LEYLAND LEOPARD DOMINANT 2

48 reclining seats, hot drinks, TV, video, toilet, carpet, curtains, tinted windows, MoT May '91. Exc cond.

**£16,250 + VAT**

Consider exchange 35 seater

Tel. (0234) 60327

(14093/LE)

1981 LEYLAND LEOPARD, 57 seater, Plaxton Supreme, COF to Aug 1991, seats recovered, power door, radio, £17,500 + VAT. Tel. (0371) 872644 (Essex). (13641/LE)

## COACHES FOR SALE

Choice of 4

## LEYLAND TIGER DUPLE LASERS

- ★ 50 Reclining Seats
- ★ Grant Doors
- ★ All with MoT's

First Registered  
January 1984

**Tel: (0332) 43201**

**ENGINEERING  
DIRECTOR**

(14509/LE)

**0733 898111****CLASSIFIED  
MARKETPLACE****0733 898111****LEYLAND****1985 LEYLAND  
TIGER DUPLE  
LASER II**

50 recliners, excellent condition throughout, exterior white and unlettered, interior blue, radio cassette PA, MoT May '91.

**£34,000 ono + VAT**  
**Tel. (0772) 634563**  
(Preston)

(14550/LE)

**MAN VW****1980 PRIVATE PLATE  
MAN SR280**

48 reclining seats, courier seat, toilet, hot drinks machine, fridge, Webasto, continental door, double glazed, air conditioning, MoT April 1991, excellent condition.

**£19,500 + VAT**  
**Tel. (0702) 219403**  
Southend-on-Sea

(14561/MAN/VW)

**MAN SR 280 1984 B**, 53 reclining seats, air conditioning, off-side continental door, double glazed, Webasto heating, speed limiter, MoT Oct 1991, good condition, owner driver retiring due to ill health. £33,000 + VAT. Tel. 0491 681330 evenings.

(14506/MAN)

**MERCEDES****1989 (F) FAMOS  
CHARISMA**

Mercedes engine and parts, 53 reclining seats and courier seat, air conditioning, radio, PA, MoT June '91.

**£75,000**

*Finance available to established operators*

**Tel. (0255) 503864**  
(14234/ME)

**F REG 609D**

24 seats, power door, 12 months MoT

**£19,500 ono + VAT****A REG 608D**

25 seats, tail lift, long MoT, resprayed

**£9,500 ono + VAT****C & M TRAVEL  
051 523 3118**

(14253/MER)

**MERCEDES**

1984 (A) MERCEDES NEOPLAN JET-LINER, 49 reclining seats, tinted windows, plug door, full executive, new engine, MoT and taxed. Tel. 061 480 0617 or 0831 267566. (14518/ME)

**SCANIA****1984 SCANIA  
JONKHEERE**

49 seater, good condition, 12 month MoT, video, drivers bunk, Webasto carpets, Telma, toilet, wired for tea machine, new tyres.

**£46,500**  
+ VAT ono  
Phone  
0702 551 658

(14351/SC)

**SCANIA KR112  
JONCKHEERE P599**

1984, WC, TV/video, double glazed, 49/51 seats, good condition.

**£44,000 ono**  
**C&G Coaches**  
(Cambs)  
(03543) 5210

(13788/SC)

**SCANIA****MARCH 1987  
SCANIA K92**

Service bus, 59 seats, 14 standing, very considerably above average, meticulously maintained.

**£50,000 ono + VAT**  
Sale due to loss of stage carriage contracts  
**JONES MOTORS**  
**LOGIN**  
**Tel 09916 277**

(14348/SC)

**VOLVO****1988 VOLVO B10M  
PLAXTON 3500**

Executive, toilet, drinks machine, bunk. £72,000 ono

**1984 B10M  
PLAXTON 3500**

Video, Telma, toilet, Webasto, double glazing, £48,500 ono  
**Daisy Bus Service**  
(Ermine International),  
Brigg 0652 52481  
- ask for Nigel

(14554/VO)

**SETRA****SETRA****S 228 DT  
74 SEAT DOUBLE DECKER  
A REG MAY 1984  
MOT MAY 1991**

RECLINING SEATS, TOILET, KITCHEN, 8 VIDEOS PLUS USUAL SETRA REFINEMENTS. LOW MILEAGE, MUST BE BEST IN COUNTRY FOR ITS YEAR.

**£55,000 + VAT**  
Tel. 0642  
Day 230405 Eves 316652

(14353/SE)

**1987 VOLVO B10M  
DUPLE 340**

Full executive specification, 49 seats, rear toilet, TV, video, coffee machine, good condition, MoT Feb '91.

**£59,950 + VAT**

**Tel. David Brown on**  
Crawley  
(0293) 786006

(14255/VO)

**VOLVO****1984  
VOLVO B10M GLT  
VAN HOOL**

49 reclining seats + courier, video, centre toilet, drinks dispenser, bunk, telephone. MoT March 1991.

**£45,000 + VAT**  
Tel. Barrie  
0787 210260  
Essex

(14269/VO)

**BAKERS COACHES  
OF  
WESTON-SUPER-MARE**

1981 VOLVO B10M VAN HOOL, private plate, 46/48 recliners, courier seat, rear toilet, galley, coffee machine, radio cassette and pa, wired for video, long MoT, £27,500 + VAT

1983 VOLVO B10M VAN HOOL, private plate, 49 recliners, courier seat, driver's bunk, continental door, centre wc, water boiler, radio cassette and pa, wired for TV/video, £41,000 + VAT

1983 SEPT VOLVO B10M JONCKHEERE P599, private plate, 48/52 recliners, courier seat, driver's bunk, continental door, demountable centre wc, coffee machine, radio cassette and pa, wired for video/TV, £43,500 + VAT

Tel. Michael on (0934) 636047 for further details

(14313/VO)

**SCANIA  
BERKHOFF  
K112**

CAG gearbox, 76 seats plus 2 courier seats, 1986, toilet, fridge, hot and cold water, double glazed, low mileage, vehicle owned from new, excellent condition throughout.

**£75,000**

Ask for Colin or Roy Ebdon

**Tel. 081 302 2908**

(14567/SC)

**VOLVO B10M  
BERKHOFF EVEREST**

1983, 49 recliners plus courier seat, toilet, TV/radio, coffee machine, taxed, tested, private plate.

**£39,000 + VAT**  
0375 673482 day,  
0375 670163 eves

(14231/VO)

**1980 VOLVO B58 PLAXTON  
SUPREME**

49 seats, air door, to be sold with new MoT, £18,000 + VAT

**1983 VOLVO B10M PLAXTON 3500**

49 recliners plus courier, toilet, driver's bunk, Telma, Webasto, private plate, excellent condition, £49,500 + VAT

**081 644 2891**

(14226/VO)

**COACHMART  
SUBSCRIPTION  
OFFER**

Call Mark Danvers or  
Alan Hall on  
0733 898111

0733 898111

# CLASSIFIED MARKETPLACE

0733 898111

VOLVO

**ORIZAR**



1983 VOLVO B10M Plaxton 3200, 53 seats, MoT April '91, power door, radio, PA, re-panelled and re-painted in brilliant white, lovely condition..... £35,000

COACH RENTAL  
ON OLDER VEHICLES  
25p PER KM  
SCOTLAND ONLY

**VOLVO K19  
RECON G/BOXES  
AVAILABLE**

££  
££  
££  
££  
££  
££  
££

**VOLVO COACHES  
AND MERCEDES  
MINIBUSES WANTED**

All body types and specification purchased for cash.  
Any condition.  
Immediate settlement

££  
££  
££  
££  
££  
££

**TRAMONTANA  
C.D. LTD**

CHAPELKNOWE ROAD,  
CARFIN, MOTHERWELL  
TEL: 0698 53845/861790

(14217/VO)

**1986 VOLVO B10M**  
GLT Duple 340, 53 recliners, toilet, TV/video, tea/coffee machine, Telma, double glazing, tested until March '91.

**1987 VOLVO B10M**  
Plaxton Paramount 3500, 49 seater, full executive, including toilet, TV/video, tea/coffee machine, double glazing, tested to March 1991. The above vehicles are well maintained.

NO REASONABLE OFFER  
REFUSED

**WRAY'S  
OF HARROGATE**  
Tel. (0423) 522466

(14266/VO)

## For sale due to new fleet replacement for 1991 season.

**VOLVO B10M**, Telma, super executive Conference Liner 'A' reg. 1983, Duple Caribbean, 6 speed splitter ZF gearbox, 20 special reclining seats at 6 tables and 7 high-backed seats in rear section. Full kitchen with microwave cooker, large fridge, 2 sinks, hot/cold water, large worksurface, drawers/bottle racks, large Klix drinks machine, mains hook up to 240 volt electrics, sunken rear toilet, 3 TV/video screens, stereo, telephone system, carpeted throughout, double-glazed, air extractors, curtains, airport lights, driver's bunk, Webasto heating, only £35,000 + VAT.

**VOLVO B10M**, Telma, 1988 'E' reg Plaxton 3500 low driver, GT 4 star specification, 57 reclining seats (49 now fitted), TV/video/stereo, demountable sunken centre toilet, Webasto heating, telephone system, Klix drinks machine, fridge, aircraft lockers, all rubber floor and carpet, special large through luggage lockers and side flaps, airport lights, double-glazed, full draw curtains and sunblinds, driver's bunk, only £75,000 + VAT

**VOLVO B10MT**, Telma, Plaxton 4000 RS, 4-star specification, 67 reclining seats plus 2 courier seats on crew deck and driver's bunk, double-glazed, fridge, Klix drinks machine, 5 TV/video screens, telephone system, built for silent running, 3 sliding roofs, airport lights, very large luggage lockers 1986 - £69,500 + VAT with reconditioned engine 1988 - £87,500 + VAT

All the above coaches have long MOT's and have been maintained regardless of cost in immaculate condition throughout. Full service history available.

**FLIGHTS** Coach Travel Ltd  
Tel: 021-554 5232 Contact: Geoff Flight

(14243/VO)

**1989 (F)  
VOLVO B10M**

Jonckheere Deauville, 49 seats, high spec touring coach including Sutrik air conditioning, double glazed, toilet, refrigerator, coffee machine, Tempo 100 and curtains, excellent condition.

**Offer invited**

Finance terms can be provided subject to status.

Contact: Steve Gowler

**071 831 8000**

(14528/VO)

**1987 VOLVO B10M  
PLAXTON 3500**

49/53 recliners, TV/video, toilet and drinks, white and red exterior with grey and red trim, choice of 2, 1 owner, immaculate vehicles.

**£75,000 each**

**P/X welcome**

**0785 284667**

(14227/VO)

1979 (V) VOLVO B58 DUPLE DOMINANT II, 53 seats, radio/pa, tinted windows, air door, MoT and tax. Tel. 061 480 0617 or 0831 267566. (14517/VO)

**CLARKES  
OF LONDON**

**6 x 1985 (Aug) C reg  
Plaxton 3500 B10M**

53 recliners, double glazed, Webasto, rubber under seats, carpet to gangway, radio/pa, speed limiter, continental door, provision for toilet, MoT April 1991.

*Contact Bill Clarke  
or Alan Philo*

**£59,000 + VAT**

**Tel. 081 778 6697**

(14251/VO)

**VOLVO  
B10M P90  
JONCKHEERE**

57 Recliners. Video, radio, PA and tape. Hot drinks, fridge, Telma, Webasto, MoT May '91. Taxed.

**£45,000**

Part exchange possible

**0935 25461**

(14544/VO)

**VOLVO B58  
1980**

54 seats, Duple

**£15,000 + VAT**

**Tel:**

**0203 392655**

**or 0203 381686**

(14137/VO)

**! END OF SEASON SALE !**

1983 VOLVO B10M DUPLE DOMINANT, 53 recliners, private registration, tinted windows, Telma, coffee machine, TV and video, newly tested, excellent condition. Choice of two..... £32,000 each ono

DAF MB200 MOSLEY ALPHA GT, 53 recliners, private registration, rebuilt engine, TV and video, coffee machine, excellent condition..... £28,000 ono

**ABOVE VEHICLES MUST BE SOLD DUE TO  
DELIVERY OF NEW VEHICLES.**

**ALL ENQUIRIES TELEPHONE: 051 448 1454**

(14220)

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

VOLVO

**VOLVO**

**B10M VIEWMASTER**

53 recliners, TV, video, MoT October 1991.

**£25,000 ono + VAT**

081 592 7453 or evenings 04024 48072

(14371/VO)

**1981 B58 VOLVO  
VIEWMASTER**

47 seats, toilet, wired for TV, video, coffee machine, tested.

**£22,500**

Would part exchange for older coach

Tel. (0665) 720907

(14268/VO)

**DAVE PARRY  
TRAVEL LTD OFFER**

**1987 VOLVO B10M JONKHEERE**

P50, 51 seats, toilet, drinks machine, fridge, double glazed, full touring spec, excellent condition. £59,950 + VAT. NO OFFERS.

**1988 VOLVO B10M JONKHEERE**

P50, 49 seats, toilet, fridge, hot drinks, double glazed, Telma and air conditioning, spec includes illuminated no smoking signs. £75,000 + VAT. NO OFFERS.

Tel: PARRYS 0922 414576

(14100/VO)

**VOLVO B58 PLAXTON**

Private plates, MoT 9/91, taxed, 57 seater, Volvo re-built engine 2 years old, reconditioned gearbox. £6,500 ono

**VOLVO B58 11 metre**

49 seater, Plaxton, re-upholstered, re-panelled, £6,500 with MoT

Tel. (0236) 48165

(14097/VO)

**MINIBUSES**

**1987 D REG  
FREIGHT ROVER  
SHERPA 350**

Diesel, dormobile, PSV, 16 seat bus, tax, November 1990. PSV test January 1991, soft trim sides and roof, quad vent, elec op door, low back moq seats + 5 standees, very tidy condition.

**£4,750 + VAT**

Telephone: 0535 653350  
(West Yorkshire)

(14596/MB)

**16 SEAT  
MINIBUS  
FOR SALE**

Long MoT.

Ring Phil Turner  
on 0522 522255  
for details

(14560/MB)

**MINI COACHES  
FOR SALE**

1985 Mercedes 21 seater, £10,000

1987 Iveco 12 seaters, choice of two, £12,500 ono

Contact Brian Jones  
ParaMount Leisure Ltd,  
Stoke-on-Trent  
(0782) 286321

(14191/MB)

**MINIBUSES  
OPTARE CITY PACER**

F reg, April 1989, 25 semi high coach seats, PSV spec, only 15,000 miles, immaculate throughout, not sign written.

**£23,300 + VAT**

Telephone: 0992 715544

(14372/MB)

**1981 MERCEDES  
DEVON  
CONVERSION**

19 seater minibus. All white, unwritten, MoT July 1991, very clean.

**£6,500**

Part exchange for 53 seater welcome

Tel. (0785) 284667

(14229/MB)

**MINIBUSES**

**WEST DURHAM  
COACH SALES**

1987 RENAULT MASTER T35D, 15 seater, excellent luggage space.....	POA
1989 LEYLAND DAF 400 TURBO, 16 seater .....	POA
1988 TOYOTA OPTIMO, 18 seater, excellent condition .....	POA
1986 MERCEDES BENZ 310, 12 seater .....	POA
1987 FREIGHT ROVER, MoT March '91, 16 seats .....	POA
1985 MERCEDES BENZ 608D, Reeve Burgess conversion, 21 seats .....	POA

*All vehicles are in good tidy condition and all have MoT's.*

*For further details contact:*

**IAN TREVIS  
(0388) 811848**

(14363/MB)

**WEST DURHAM  
COACH SALES**

1987 RENAULT MASTER T35D, 15 seater, excellent luggage space .....	POA
1989 LEYLAND DAF 400 TURBO, 16 seater .....	POA
1988 TOYOTA OPTIMO, 18 seater, excellent condition .....	POA
1986 MERCEDES BENZ 310, 12 seater .....	POA

*All vehicles are in good tidy condition and all have MoT's.*

*For further details contact:*

**IAN TREVIS  
(0388) 811848**

(14363/MB)

**NEW  
MODEL**

**IVECO FORD 49.10  
DAILY BUS**

**AVAILABLE NOW**

IVECO 49.10 Turbo Diesel (new model) Carlyle coachbuilt body with 25 seats & standees, power door, to Bus and Coach spec. EX STOCK.

**IVECO**



**TRUCK**

ALSO AVAILABLE NOW  
Ford Transit Diesel 16/20 seats & standees, to Bus or Coach spec., power door. EX STOCK.

**LEX  
SERVICE**

SMT is a wholly owned subsidiary of  
LEX SERVICE PLC

**Contact  
Don Mason**

**Tel. 031-337 9300  
Fax. 031-313 2532**

2 Westfield Avenue, Edinburgh

**SMT**  
●●●●

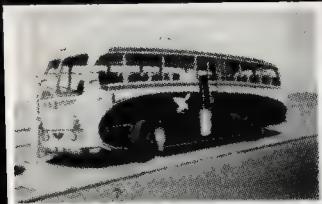
(12133/MB)

0733 898111

## CLASSIFIED MARKETPLACE

0733 898111

### MINIBUSES



IF YOUR WORK DOESN'T  
WARRANT NEW EXPENSIVE  
MINI-COACHES  
"WE HAVE THE  
ANSWER"



(NEW CONVERSIONS ON OUR LATE MODEL VANS!)

PETROL 12 + 14 SEATERS

NOW REDUCED

£4,850 £4,450

£4,850 £4,250

£2,850 £3,450

C REG (12), new conversion, soft trim.....  
1985 TRANSIT (12), overdrive, new conversion, soft trim.....  
1984 TRANSIT (14), very clean contract minibus.....

DIESELS 12 + 16 SEATERS - IN BUILD\*

£7,750

£12,995

£5,650

\*1986 MERCEDES 307D, (12), h/b seats + tables, soft trim.....

\*1988 TRANSIT DI ELW COACHBUILT (16) + tables +

luggage.....

B REG IVECO DAILY ex-fleet (11 + tables), h/b seats.....

★ OBSOLETE 60s-70s PLAXTON BODY PARTS STOCKIST \*

## ECONOMY CONVERSIONS

061  
445 2425

THE COACH BUILDER OPERATOR - KEEP OUR NUMBER - YOU'LL BE GLAD YOU DID!

(14193 MB)

# SWINGS<sup>E</sup>

## MINI BUSES

29 Seater Mercedes 8 11

Coachbuilt body,  
radio/PA, video monitor,  
MoT till March '91.

£23,750 + VAT  
Tel: 0895 53333



(14548/MB)



# Gravells

### RENAULT MINIBUSES

For immediate delivery  
Trafic, 14 seater diesel in  
white, 2.5 litre.

Master, 16 seater luxury  
coach, Bostrom seats,  
radio/cassette.

Leasing over 5 years can be  
arranged.

GRAVELLS, KIDWELLY  
0554 890436

Delivery anywhere UK

(14512/MB)

NEW TALBOT EXPRESS, 14  
seater, diesel, H/B £12,500 + VAT  
86 C FORD TRANSIT, Diesel, 12  
seater, Coachcraft conversion, H/B  
seats, tested April '91, good  
condition..... £5,750 + VAT

Part exchange considered

KENN GARAGE

Tel. (0272) 872027  
or (0860) 531257

(14598/MB)

CARRIAGEWAYS  
NEW VEHICLES, ALL MAKES  
SUPPLIED

1988 LT50 TURBO DIESEL SPRINTER.  
Luxury 23 seater coachbuilt, power  
door, all extras. Test March 1991 £22,500

1987 (E) TALBOT PULLMAN TRIAXEL.  
22 seater bus, power door, good condition,  
tested February 1991..... £13,500

1986 FORD TRANSIT DI, diesel,  
overdrive, 16 seater bus, power door, destination  
gear, tested June 1991 ..... £7,500

1986 FORD TRANSIT DI, diesel, Mellor  
Special Edition, 16 highback moquette  
seats, tested June 1991 ..... £8,950

1981 (A) FORD TRANSIT DI, diesel,  
overdrive, Sweet Sixteen, tested December  
1990..... £5,950

Tel. 0234 740057 (Bedford)

or (0831) 372763

FRANK CHANDLER 24 HRS  
COMPETITIVE FINANCE ARRANGED

(14250/MB)

### RENAULT MASTER MINICOACHES

Diesel, plain white, 15 high  
back seats, tinted glass, PA,  
soft trim. EXCELLENT  
CONDITION.

3 x 1989 (F) COF Feb 1991,

£11,950 ono + VAT

1 x 1988 (E) COF Mar 1991,

£10,500 ono + VAT

MOUNTAIN GOAT

HOLIDAYS, WINDERMERE

Tel. (09662) 5161

(14095/MB)

### MERCEDES 609D E REG

26 seats, boot, luxury  
conversion to high  
specification.

Tested September '91.  
Excellent condition  
throughout.

£18,500

Tel. (0494) 816159

(14267/MB)

### 1988 TOYOTA OPTIMO GL

6 cyl turbo, 58,000 miles,  
19 seater + courier seat,  
radio cassette and PA,  
MoT 30/3/91.

£24,750 + VAT

Tel. Abacab

Minicoaches, N Wales  
(0248) 680670

(14531/MB)

### MERCEDES 609/709 E & F REG

Reeves Burgess & M-2-M  
Bodies. 21 to 28 seater,  
MoT June 1991.  
Choice of four.

Prices on Application.

Tel. 081 759 2778

(14505/Minibus)

### DOUBLE DECKERS BRISTOL VRT/SL3

1974-81

With and without MoT.

Prices from £2,500

LEYLAND LEOPARDS  
ALSO AVAILABLE

For details contact

Helen Bailey

(0782) 744744 (Stoke)

To view contact Derek

Smith (Stoke)

(0782) 744744

or Steve Clarke

(Birkenhead)

051 645 8661

(14533/DD)

**PMT**

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

UNCLASSIFIED

1974 PLAXTON ELITE LEOPARD, 53 seats, semi-auto, MoT 7.7.91, retrimmed ..... OFFERS

1969 PLAXTON LEOPARD, retrimmed, 51 seats, semi-auto, MoT 28.9.91, modern dashboard, radio/PA/cass..... OFFERS

1975 DUPLEX DOMINANT I LEOPARD, 51 seats, MoT 17.2.91, retrimmed, power door, speed limiter fitted, semi-auto..... OFFERS

1975 BRISTOL LHS PLAXTON ELITE, 33 seats, Express doors, retrimmed, MoT 17.1.91..... OFFERS

1983 MERCEDES 608D A REG, 16 seater, mobility coach, RAT tail lift, FAV, radio, PA, cassette, PSV MoT 24.1.91 ..... £11,000 omo

1984 MERCEDES 608D, B Reg, 19 seater conversion, armrests, MoT 3.12.90, low mileage for year, 85,359kms..... £11,750 omo

1981 VW LT28, 12 seat PSV minibus, Robin Hood, clean, tidy vehicle, MoT 7.1.90..... OFFERS

ALL VEHICLES SUBJECT 15% VAT

Tel. 081 853 3515

Fax. 081 858 0264

(14218/UN)

SWANBROOK  
END OF SEASON SALE

D REG DUPLEX 425, 53 recliners, courier and toilet, fully automatic, Cummins.....	£55,000
C REG BEDFORD YNV WILLOWBROOK CRUSADER, 53 recliners, courier and toilet.....	£25,000
C REG BEDFORD YNV DUPLEX 320, 53 recliners, courier and toilet.....	£30,500
D REG BEDFORD YNV DUPLEX 320, 57 seats.....	£33,000
Y REG DAF DKFL PLAXTON 3200, 51 recliners, courier cont ent .....	£29,500
D REG BEDFORD TURBO PLAXTON DERWENT SERVICE BUS, 55 seats, choice of two .....	£29,500 each
SELECTION of 1977 to 1981 BEDFORD and LEYLAND PLAXTON and DUPLEX.....	prices from £3,000 up

All vehicles hold current COFs and are in daily service.

Above prices plus VAT.

Full details

DON OR KEITH THOMAS  
CHELTENHAM (0242) 574444

(14282/UN)

1978 DAF  
55 seater Plaxton

1978 AEC

53 seater Duplex

1974 LEYLAND LEOPARD

55 seater, Plaxton

1976 LEYLAND LEOPARD,

45 seater, (7' 10" width)

1982 AEC 45 seater  
(7' 10" width)

1970 LEYLAND PANTHER  
Service Bus

Tel: 0271 43538

(11779/UN)

1984 BEDFORD DUPLEX  
LASER

51 seater, tested 'till April 1991. Good condition all round. Recent engine overhaul.....

£24,000

1977 LEYLAND LEOPARD  
PLAXTON SUPREME.

Tested to March 1991. Good condition for year.....

£7,500 omo

1977 LEYLAND BRISTOL

35 seater, requires testing, minor repairs needed for test.....

Offers

ALSO BEDFORD YNT

PLAXTON SUPREME

for spares - all side windows available

TELEPHONE: (0324) 824146

(Central Scotland)

(14189/UN)

# GREENHAM COACHLINES

*Due to Fleet update we have the following vehicles for sale as  
outright purchase or take-over existing leases.  
With minimal deposits.*

**May 1989 SCANIA VAN HOOL ALIZEE H**  
51 seat exec, MoT May 91

**Jan 1989 MERCEDES REEBUR**  
19 seat standard, MoT Jan 91

**April 1982 MAN VAN HOOL ACRON**

49 seat full exec with many extras, including picnic tables on most seats, generator, etc,  
MoT April 91

**July 1983 DAF LAG GALAXY**  
49 seat exec, MoT Sept 91

**May 1985 BEDFORD DUPLEX LASER 1 (TURBO)**  
with single piece screen, 53 seat standard, MoT May 91

**Jan 1980 FORD R1114 DUPLEX DOM II**  
53 seat standard, MoT 1 year

**Jan 1978 BEDFORD PLAXTON III**

33 seats around 7 tables (53 seats spare), wired for TV (2 No) video, CD, radio, cassette, PA,  
MoT May 91

*Most vehicles in all white livery*

**Tel. Clive on 0268 590050 (Essex)**

(14573/UN)

RE-ADVERTISED  
DUE TO  
TIME-WASTERS

**Must be the  
Bargain of the  
Season**

Space needed

**1980 LEYLAND  
LEOPARD  
DOMINANT II**

New MoT, exterior white,  
s/auto, Telma, only 2 left.

**Final reduction  
£10,500**

*First to see will buy*

**BEDFORD YMT**

1976, 53 seats, MoT June  
1991, clean tidy machine, very  
reliable contract motor.

**£3,250**

**Tel. (0203)  
680666**

(14258/UN)

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

SETRA

KÄSSBOHRER  
QUALITY SELECTION

Our new secondhand coaches are prepared, as only we know how, to give you the utmost satisfaction. Savour the flavour of the following samples then call us to chat about how we can best suit your tastes.

TAKE YOUR PICK

1983 DAF/Plaxton 3500 - 51 recliners, side lockers, radio/PA, heaters.

1985 Neoplan Skyliner - 77 seats, full decker fitments, above average condition for year.

1986 Volvo B10M/Caetano Algarve - ~~100~~ seat, demountable toilet, coffee machine, TV/Video, speed limit, continental rear side door, power front door, full air conditioning.

1987 DAF/Caetano - 11.6 turbo engine, 53 recliners, radio P/A, courier seat, continental door.

1988 DAF/Duple 340 - 53 recliners, TV/Video, radio/PA, toilet, drinks, courier seat, continental door.

1988 Leyland Tiger Jonckheere P90 - 48 recliners, TV/Video, radio P/A, driver's bunk, Telma, Webasto, courier seat, drinks, double glazed, air conditioning.

1989 Setra S 215 HRI (Rational) - 49/53 recliners, demountable toilet, TV/Video, Webasto, radio/PA, courier seat, central locking, COF expires May 1991, white exterior, beige background with yellow/orange stripe. Choice of three. One sold.

STOP PRESS!

1982/1983 Setra S 215 HD - Full executive. Just into stock. Vehicles will receive normal treatment and will be sold with 6 months drive train warranty. *Ring today for information.*

Year of registration does not denote year of manufacture.  
Finance facilities available subject to status.

...AND THERE'S MORE

Ask for our latest *NEW* vehicle list.

Harry Kell 0932 843685  
(Southern Area Manager)

DIRECT  
LINES

Andy Timms 0625 877658  
(Northern Area Manager)

RING 0522 500115



**Kässbohrer**

Setra. Perfection in coaches.

Kässbohrer (UK) Limited, Sadler Road, Doddington Road Industrial Estate, Lincoln, LN6 3RS. Telefax: 0522 500118 (14530/SE)

DUE TO  
REPLACEMENTS

The following vehicles are for sale  
1979 VOLVO PLAXTON

VIEWMASTER, 49 reclining seats, toilet.

1979 VOLVO PLAXTON

SUPREME, 53 reclining seats.

1982 DAF DKT1 PLAXTON  
VIEWMASTER, 51 reclining seats, toilet, drinks machine, wired for TV and video.

ALL VEHICLES have current MOTs and are in daily use

All vehicles open to sensible offers, p/x considered.

B10M VOLVO CHASSIS suitable for rebodying.

For details contact Jones Coaches

0407 730204

(14244/UN)

1983 LEYLAND  
TIGER 245

Semi-auto, Duple Laser, 48 recliners and courier, toilet, video, drinks machine, carpet to gangway. £28,000 ono

**VOLVO B58  
PLAXTON  
SUPREME**

51/53 seaters, choice of 3 vehicles '79-'81. From £18,000-£23,000

Tel. 0290 61300 day,  
61647 eve  
(SW Scotland)

(14098/UN)

1981 DAF JONCKHEERE  
BERMUDA

Reg 670 BYM, 11.6 metre, 49 recliners + courier, modern fawn moquette, MoT June '91, recon engine with warranty just fitted, recon gearbox, new turbo, new compressor installed in last 9 months. Power door, coffee machine, toilet, driver's compartment, tinted windows, blinds, radio, PA, wired for TV and video, Webasto. Exterior white, brown orange stripe. Exchange older Volvo considered.

£22,500 + VAT

Mr A G Relph (0707) 326263  
or (0707) 875491 eve

(14547/UN)

1984 DAF SB2300  
PLAXTON  
PARAMOUNT

53 E-type seats, MoT March '91, currently working, good condition.

£32,250 ono + VAT

ALSO AVAILABLE  
SELECTION OF 12 SEAT  
MINIBUSES, POA

Tel. Fareham (0329)  
823755 anytime

(14241/UN)

1980 VOLVO B58  
PLAXTON

Air/leaf, Telma, 53 seats, 12 metre, just MoTd. £21,500.

1979 BEDFORD YMT  
PLAXTON EXPRESS

49 E-type seats, Bristol dome, tinted windows, £8,250

Both with radio/PA/cassette, side lockers and curtains.

Tel. (0543) 377977

(14230/UN)

END OF SEASON SALE

1989 VOLVO B10M PLAXTON PARAMOUNT 3500  
MARK III, 49/53 recliners, demountable toilet £79,000

1985 VOLVO B10M VAN HOOL ALIZEE 'H', 53 recliners, double glazing ..... £50,000

1984 NEOPLAN SKYLINER, 73 seat executive £42,500

1983 NEOPLAN CITYLINER, 49 seat executive £37,500

All prices + VAT

**SELWYN'S TRAVEL LTD  
(0928) 564515**

(14271/UN)

**E** ERRINGTONS

NEW TOYOTA CAETANO OPTIMO GL, 21 seats & courier and table, white with red striped interior, immediate delivery, from stock, last few before price increase.

1988 RENAULT MASTER DIESEL, 15 seats, side door, full soft trim and racks, MoT 1991, immaculate condition. £11,500

1985 (C) MERCEDES 608D, Ensor, 21 Vogel seats, MoT to July 1991, very clean, one owner. £13,500

1984 BEDFORD YNT TURBO, ZF 6 speed, Duple Laser, (51), power door, radio/PA, side locker, with new MoT July 1991, very clean.

1979 FORD R1114 DUPLE DOMINANT II, (53), re-upholstered, MoT May '91, all white £6,750

1978 (T) FORD PLAXTON SUPREME, (53), power doors, MoT July 1991. £5,750

All prices subject to VAT

Evington, Leicester LE5 6DQ. Tel: (0533) 730421

(11332/UN)



0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

MINIBUSES

# M - 2 - M

**IN BUILD**

**MERCEDES BENZ 609D/811D COACH**

24 high back seats by Kustombuilt trimmed in red/grey moquette and set on tracking, 1 courier seat to match, soft trim interior colour coded to seats, large dropwell boot, full length luggage racks with driver's locker, lift up roof vent, electric intake/extract unit, Blaupunkt stereo radio/cassette plus 4 speakers, saloon heater, dim/bright interior lights, new moulded side skirts, bronze tinted windows, decorative curtains, bolt on wheel trims, Certificate of Initial Fitness, 12 months road tax.

**609D - £26,000 + VAT, 811D - £29,000 + VAT**

**IN BUILD**

**FORD TRANSIT SHUTTLE COACH/BUS**

20 high back seats by Kustombuilt trimmed in red/grey and set on tracking, power steering, air suspension, jack knife power door, soft trim interior colour coded to seats, luggage racks with driver's locker, lift up roof vent, electric intake/extract unit, saloon heater, Blaupunkt stereo radio/cassette plus 4 speakers, dim/bright interior lights, bronze tinted windows, decorative curtains, destination dome with winding gear, ticket table, Certificate of Initial Fitness, 12 months road tax.

**£22,000 + VAT**

**IN BUILD - NEW MODEL**

**MERCEDES BENZ 709D BUS**

28 seats plus 7 standees - 35 passengers, low back bus seats, jack knife power door, destination dome with winding gear, ticket table, lift up roof vent, saloon heater, Certificate of Initial Fitness, 12 months road tax.

**£27,000 + VAT**

**IN BUILD**

**LEYLAND DAF 400 SERIES**

16 high back seats by Kustombuilt trimmed in red/grey and set on tracking, soft trim interior colour coded to seats, lift up roof vent, electric intake/extract unit, saloon heater, Blaupunkt stereo radio/cassette plus 4 speakers, dim/bright interior lights, luggage racks with driver's locker, bronze tinted windows, decorative curtains, wheel trims, Certificate of Initial Fitness, 12 months road tax.

**£15,800 + VAT**

**SPECIAL OFFER!!**

**IMMEDIATELY AVAILABLE**

**MERCEDES 609D**, 23 seater plus Henderson under floor tail-lift, with fittings for 5 wheelchairs, full luxury specification. **Price £26,000 + VAT**

MADE TO MEASURE  
MINICOACHES LTD

P.S.V. Specialists

(142600MB)

**Ashton Road, Bredbury, Stockport SK6 2QN.  
Telephone: 061 494 6117 Fax: 061 406 6536**

(Adjacent to exit 15 on M63)

**UNCLASSIFIED**

**PLAXTON SUPREME EXPRESS 11M**, with Gardner 6HLXB engines, ZF gearboxes, available now. **ALEXANDER**, Y type, 53 seat service buses in good condition. Tel. A J Bowen, office: 031 333 5333, home: 031 337 2321. (14536/UN)

**SUBSCRIPTION  
STILL ONLY  
£45**

**AVAILABLE FROM  
NOVEMBER 1ST**

**1989 (F) VOLVO B10M  
IKARUS 336**, 53 reclining seats, double glazed, full drawn curtains, MoT April '91. **£75,000 + VAT** ono

**1989 (G) DENNIS JAVELIN  
PARAMOUNT 3200**, 53 reclining seats, curtains, radio cassette, PA etc, MoT Aug '91, **£67,500 + VAT** ono

**Tel. (0922) 401338  
Ask for Mr Shirley**  
(14305/UNC)

**SOUTH EAST BUS BREAKERS**

**Bus and Coach Dismantlers & P.S.V. Salvage**

**WANTED FOR ££££'S!!**

All types of buses and coaches for breaking. Any amount, any condition, anywhere. Top cash prices paid on collection. Tenders welcomed at all times. Please ring us last for top offers. Remember we won't waste your time or ours with a silly offer

**SPARES**

A wide range of quality used components available ex-stock for most types bodies and chassis incl. diff's, engines, gearboxes, glass, seats, tyres, etc, etc... Very reasonable rates. Nationwide delivery service. Why not give us a ring with your requirements? It could save you ££££'S!!

**RESALE VEHICLES**

Always a selection of cheaper buses, coaches incl. d-deckers for sale, with PSV test or class V suitable for all uses. From £875+. Please ring for latest stock availability. Stock constantly changing

*Get a good bus to sell? Large or small, all it takes is 1 easy call!! No amount too large, none too small - we can handle them all...*

**Telephones:**

0825 872852 Depot 0860 870643 Mobile  
0860 774327 Mobile 0273 512344 Residence - 24 hours

(14542/UN)

**1984 BEDFORD YMPS PLAXTON 3200**

35 seater, on private plate, MoT till April 1991, fully reconditioned engine, in absolute first class condition throughout.

**£31,750**

*Also*

**1972 LEYLAND LEOPARD  
PLAXTON ELITE**

MoT till May 1991 on private plate, power door, air steering, exceptional condition for its year.

**£6,950**

**Tel. Loughborough (0509) 232354**

15 minutes from Expo Coach '90

(14540/UNC)

**1958 BRISTOL SC4LK ECW**, 33 seat coach. Class 5 to 1991. Original condition inside and out in all details. Refurbished in many areas. Some spares. Ready to rally!!

**1966 PROTOTYPE VRL ECW**, 80 seater, sound body. Some new seats. Requires engine (ordinary 6LX).

*Both vehicles have original registration numbers and are open to offers (even silly ones!!). For sale due to expansion and lack of space.  
No Enthusiasts/  
Parka wearers*

**0909 562618**

**FORD DOMINANT**

49 seater, 1973.

**BEDFORD YRQ  
PLAXTON**

45 seater, 1972.

Both vehicles well maintained and in excellent condition with current MoTs.

**£2,500 each or £4,750 the pair**  
**Tel. (0398) 23398**

(13782/UN)



## PASSENGER VEHICLE SALES DOUBLE DECKERS SINGLE DECKERS PRICE FROM £2,000

**1976 VOLVO** Ailsas, Alexandra body, 79 seats, single door, power steering, turbo engine.

**1977 BRISTOL VRT SL3**, Gardner 180 engine, power steered, low bridge. Only one left.

**1972 LEYLAND ATLANTIC**, 680 engine, Alexandra body, choice of 1. Cheap to clear.

**1979 BEDFORD YMT PLAXTON**, Supreme IV, tested Feb '91, 53 seats, power door.

**1974 BRISTOL LH**, ECW bodies, 43 seats, one remaining, tested March '91.

**1976 LOW BRIDGE BRISTOL VRT SL3**, ECW body.

**1973 LEYLAND NATIONAL**, 10.3mtr, single door, test March 1991.

**1972 BRISTOL RE**, ECW body, Leyland 680 engine.

ARRIVING SHORTLY – Leyland Nationals and Bristol LH.

All tested.

**1976 LEYLAND NATIONALS**, Choice of two, test 20/11/90 and 29/10/90.

**1975-77 LEYLAND ATLANTIC**, ECW and Northern Counties bodies, various tests.

**1972 LEYLAND ATLANTIC**, 680 engine, 76 seats, £2,250.

## NEW ARRIVALS

3 x 1980 LEYLAND NATIONAL IIs, 52 seats, Gardner engines, tests September '91, Oct '91, August '91.

## COLLECTORS' ITEMS

**1968 BRISTOL RE**, Gardner engine, ECW coach body, reg no LDV 467F. RT and ROUTEMASTER spares.

## WANTED

Buses and coaches, scrap or re-usable. Best prices paid. Cash on collection.

## BREAKING

Large selection spares including:

Bristol VRT, Bristol RE, Volvo Ailsas, Leyland National, Leyland Atlantean, Leyland Leopards, Daimler Fleetline, AEC Reliance, AEC Regent, Routemaster and some RT spares.

**TELEPHONE 0226 752086**

**Evenings 0977 642443 (Chris),**

**0226 284187 (Paul) or Mobile 0836 363223**

**Fax. 0226 752086**

**Wombwell Diesels Company Ltd**

**Station Villa, Park Hill Road, Wombwell, Nr Barnsley**

(13734/UN)

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

UNCLASSIFIED

## FILERS TRAVEL OFFERS FOR SALE

1982 DAF MB200 PLAXTON SUPREME GTS, MoT July '91, 53 recliners, curtains, good order, £29,500  
1979 DENNIS DOMINATOR, 80 seat double decker, new MoT, £5,500  
1978 FORD DOMINANT II, 53 seats, power doors, recent engine, new MoT, £3,500  
1976 FORD WILLOWBROOK SERVICE BUS, no MoT, £750  
Part exchange considered, 25 seat with power door

Tel. 0271 863819

(14181/UN)

## ARVONIA COACHES

1983 NEOPLAN SKYLINER, 77 recliners, toilet, fridge, boiler, video with 5 monitors, Mercedes V10, ZF 6-speed manual gearbox, totally refurbished this year ..... £59,000 + VAT  
1983 VOLVO B10M DUPE CARIBBEAN, 49 recliners, rear sunken toilet, water boiler, TV/video ..... £36,000 + VAT ono  
1982 VOLVO B10M VAN HOOL ALIZEE, 48 recliners, centre sunken toilet, water boiler, boxed and wired for video ..... £36,000 + VAT ono  
1976 LEYLAND LEOPARD DUPLE, 53-seater, Dominant IV front and side mouldings, re-panelled, re-floored, re-trimmed, new boot ..... £12,000 + VAT ono

Tel: 0286 5175 or 77858

(14252/UN)

## COACHMART

"I REALLY LOOK FORWARD TO FRIDAYS -  
COACHMART MAKES MY WEEK"  
ALAN BULLOCK - BULLOCKS COACHES

MINIBUSES

## NORTH WEST COACH SALES LTD

Deal direct with the manufacturers.

The quality PSV and welfare converters.

BUY NOW AT PRE-INCREASE PRICES

Finance arranged on all models

MERCEDES BENZ 609D, 19-28 seat coach, from	£26,370
MERCEDES BENZ 609D, 24-seats plus standees, bus specification, from	£27,490
MERCEDES BENZ 814D, 21-30 seat, full coach specification, from	POA
MERCEDES BENZ 709D 811D, 30 seat plus standees, bus specification, from	£30,750
MERCEDES BENZ 408D, 15-16 seat minibus, from	£17,950
MERCEDES BENZ 408D, 12 seat minibus with luggage/pack, from	£16,845
MERCEDES BENZ 308D, 12 seat minibus, from	£16,150
EX STOCK MERCEDES 709, 21 full size seats, with very large boot, perfect vehicle for airport or hotel transfers	£30,750 nett

CONVERSION also on RENAULT FORD/TALBOT EXPRESS VEHICLES

PHONE NOW ON 051 933 1016  
AFTER HOURS 0925 68002

1977 BEDFORD YMT  
DOMINANT II, 53 seats, new engine and gearbox, plus many other new parts fitted, re-seated, fitted carpets, good all round condition, MoT January 1991.  
£6,850 ono + VAT.

1973 FORD PLAXTON, 53 seats, good condition, recent new clutch, MoT to October 1990.  
Hence £1,250 ono + VAT.

Tel: 0895 824406  
(14594/UN)

1989 F VOLVO B10M PLAXTON 3200, 57 seats, radio PA, side lockers, power door. £69,950

1978 VOLVO B58 PLAXTON 12m, 53 re-trimmed seats, new floor, re-panelled, re-painted, recon engine, 6 sp ZF, test Sept 1991, very tidy, only 2 previous owners from new. £14,450

1978 VOLVO B58 PLAXTON 11m, 53 re-trimmed seats, Mk 4 front, re-painted, power door, 6 speed ZF, tested August 1991. £43,950

1980 VOLVO B58 UNICAR 11m, 53 re-trimmed seats, re-painted, power door, radio, long tests, only one left. £11,450

1978 VOLVO B58 CAETANO 11m, 53 seats, re-painted, power door, 6 sp ZF, test July 1991. £9,450

1975 & 6 VOLVO B58 PLAXTON 11m, 53 seats, re-trimmed, express doors, semi auto, tested April 1991 and November 1990, tidy vehicles, choice. £9,950

1988 F MERCEDES 811D TURBO ALEXANDER COACH, 33 high back seats, soft trim, luggage racks, power door, dest. gear, radio, boot & side lockers, test March 1991. £26,950

1988 E VW TRANSPORTER TURBO DIESEL, 5 speed, 11 coach seats, full soft trim, PSV, Blue Spot radio, test January 1991, economical and nippy. £5,995

1966 BRISTOL FS8 ECW, Gardner, 60 seat, rear platform decker, recent retrim, very clean, full PSV September 1991, delightful clean tidy vehicle. £3,450

All prices plus VAT

Please telephone, all vehicles are in daily use

Nottingham 0602 784645

**Skills**

(14534/UN)

**BLYTHSWOOD  
MOTORS LTD**  
1175 ARGYLE STREET,  
GLASGOW

All Mercedes 2 years warranty  
or 200,000 kilometres

NEW MERCEDES 709D, 29 + 10 standees, dest, Glider door, £30,000, guaranteed delivery, p/x possible.

NEW MERCEDES 814D, 33 lux, power swivel door, large boot, full spec, in stock.

MERCEDES 814D, 33, armrests, Man door, stock.

NEW MERCEDES 811, 33 + 6, manual gearbox.

NEW MERCEDES 811, 29 coach seats, stock.

NEW MERCEDES 709, 29 + 10 standees.

NEW MERCEDES 811, 29 + 13 standees, auto.

NEW MERCEDES 708, 29 + 10 standees, stock.

NEW MERCEDES 609D, 26 seats, large boot, stock.

NEW MERCEDES 608D, 24 coach seats, power door

NEW MERCEDES 609D, 26 coach seats, from £26,000 net plus power door, immed delivery

NEW TRANSIT 20, power door, power steering, air suspension, coach seats, stock.

NEW TRANSIT 16, high roof, diesel, coach seats.

NEW TRANSIT 16, diesel, 5-speed, side door, stock.

NEW TRANSIT 15, seats, 5-speed, diesel/petrol, stock.

NEW TRANSIT 15, diesel, automatic, stock.

NEW TRANSIT 14, diesel, 5-speed, luxury, stock.

NEW TRANSIT 14, power door, coach seats + 5 standees, luxury or service spec, stock.

NEW TRANSIT 14, power door, plus 3 standees, diesel, 5-speed, choice coach or service seats, stock.

NEW DAF 400, 16 coach seats, u-floor tail lift, fitted and certified.

NEW DAF 400, diesel, 16 PSV, hub spec, stock.

NEW TALBOT 12, PSV, diesel, 5-speed, stock.

NEW TALBOT 14, wheelchair ramp, diesel, 2 weeks

NEW MERCEDES 814D, turbo, 33 coach seats, arm rests, boot, £39,000 net, p/x possible, immediate delivery

NEW MERCEDES 709D, 29 + 10 w/chair lift, 4 weeks.

NEW MERCEDES 508, 18 seats or 4 w/chairs and lift.

NEW MERCEDES 308, high roof, 12 and 14 seats, stock.

NEW MERCEDES 408, luxury, 15 and 16 seats, stock.

NEW MERCEDES 410, 16 coach seats, 3 weeks

**ALL OPEN TO  
REASONABLE OFFERS**

90 MERCEDES 709, service spec, 29 + 10 standees.

90 MERCEDES 609, power door, 24 coach seats.

89 G TRANSIT, 14 PSV, low mileage.

89 MERCEDES 811, 33 ch seats, p door, DP.

88 MERCEDES 507, 16 PSV coach seats.

88 VW OPTARE, 21 seat coach, spec, low mileage, new test.

88 TOYOTA OPTIMO, 19 seat, low mileage.

88 MERCEDES, 25 power door, coach seats.

88 TALBOT, 14 PSV diesel, high back.

88 FREIGHT ROVER, PSV diesel, 16 coach seats.

88 (F) TRANSIT, 16 coach seats, power door.

88 TRANSIT, 20 + standees, service seats.

87 TALBOT 12, diesel, 5 speed.

87 E FREIGHT ROVER, 16, diesel, high back.

87 D FREIGHT ROVER, 16, diesel, high back.

86 OPTARE CUB, auto, 33 power door + standees.

86 D TRANSIT DIESEL, 12, PSV, new shape.

86 BEDFORD MIDI, 15 seat, petrol, low mileage.

86 DATSUN DIESEL, crew bus, high roof, low mileage

86 IVECO CAETANO, 24, air door, tested.

86 SHERPA, 16, power door service bus.

85 VOLVO ALGARVE, 49-53, toilet, video.

85B MERCEDES 608, 27 seats. New test.

85B MERCEDES 608, 15 seats plus 2 wheel chairs. New test.

85 TALBOT 12, PSV, petrol.

84 DAF JONCKHEERE MB200, exec, 49+ video.

84 VAN HOOGLANDSTON, 60 seats, full spec.

84 B TRANSIT DIESEL, 15 seats, non PSV.

83 IVECO, 23 coach, p door, tested.

83 IVECO, 31, coach spec, new test.

83 TRANSIT, 16, petrol, high back, PSV, £1,500.

83 VOLVO BERKHOF EXEC, full spec, new test.

83 DODGE REEBUR, diesel, auto, PSV, 17 seats.

83 LEYLAND CUB, 21 seats, power door.

83 MERCEDES 508, 19 seats, boot, PSV.

82 VOLVO VAN HOO, auto, exec, TV, toilet,

£28,000.

82 TRANSIT 12, LWB, PSV, petrol, o/d, £1,000.

82 MERCEDES, 19, boot, tested.

82 MERCEDES 21, new test.

81 DAF 200 EXEC, 48 + TV, Alpha, new test.

81 VOLVO DUPL II, 53 large seats, £18,000.

80 W BEDFORD DUPL II, 53 retrimmed, new test, £5,000.

79 FORD DUPL II, 35 seats, tested.

79 FORD, 53, Plaxton, new test, £5,000.

79 BEDFORD PLAXTON, 53, tested, £5,000.

78 FORD PLAXTON, 53, new test, £5,000.

76 FORD, 45, Plaxton, new test, clean.

76 BRISTOL, 43, express doors, ch seats, £2,000.

76 BEDFORD SPACE CAR, 49 recliners, no test.

75 BEDFORD, 29, no test, offers.

75 FORD, 45, seat, Plaxton, new test.

75 VOLVO, 57 seats, Duple, 5-speed.

73 DAIMLER FLEETLINE D2, Gardner, 76 seats, offers.

75 LEYLAND DUPL, 53, S/A, tested, offers.

WANTED FOR CASH - MINIBUSES &

MIDIBUSES - ALL MAKES & SIZES.

IMMEDIATE HP SETTLEMENT.

Tel. 041 221 3165 or 041 639 6107 Eves

OPEN 7 DAYS

**UNCLASSIFIED**

**VANGUARD  
BUS AND COACH SALES**

**FED UP WITH FISHING AROUND IN RETAIL PRICES TRY THESE NETTS FOR SIZE**

1988 Talbot Pulman Express, 20 seats, very nice condition, long MoT, substantial savings on new	£11,750
1983 Bedford CF, petrol, PSV, 12 seats, new MoT	£1,850
1983 Tiger 245 Paramount 3200, 53, express, vgc, MoT	£28,500
1983 Tiger 245 Paramount 3200 Exec, vgc, MoT '91	£29,000
1982 Bedford YNT Dominant IV, MoT June '91, vgc	£14,500
1982 Volvo 858 Dominant IV 12 Metre, 53 reclining seats, P/D, MoT	£23,500
1982 Leopards, S/A, ECW, long MoTs, nice condition	£11,750
1981 Leopard, S/A, Willowbrook 003, long MoT, tidy	£8,000
1982 Leyland Tiger 245, Duple Dominant IV, 53, tinted windows, vgc, Eberspacher, long MoT	£21,500
1979 Bedford YMT Plaxton, 53, vgc, new MoT	£6,000
1975/6/7 Leyland Leopard, s/a, Plaxton Supreme, power door, various MoT	From £4,500

P/X considered, finance available at very competitive rates, existing HP settled

(subject to status). Short and long term hiring available.

(13784/UN)

Telephone: (COVENTRY) 0203 490669  
Fax 0203 643355 Mobile 0831 155071

**FIRST AID KITS**

Full PSV Spec.  
Within vinyl case.  
only £16.50 + P&P + VAT

**FIRE  
EXTINGUISHERS**  
1.5kg BCF to BS5423,  
complete with gauge and  
mounting bracket,  
only £24.50 + p&p + VAT  
Phone (0532) 441671

**M&H COACHWORKS Ltd**

(14566/AC)

**END OF SEASON SALE**

**1989 VOLVO B10M PLAXTON PARAMOUNT 3500 MARK III, 349/53 recliners, demountable toilet.....£79,000**

**1985 VOLVO B10M VAN HOOL ALIZEE 'H', 53 recliners, double glazing .....£50,000**

**1984 NEOPLAN SKYLINER, 73 seat executive.....£42,500**

**1983 NEOPLAN CITYLINER, 49 seat executive .....£37,500**

All prices + VAT

**SELWYNS TRAVEL LTD  
(0928) 564515**

(14216/UN)

**TEAMWORK**

Do you need experienced  
and quality PSV drivers,

Home or Abroad?

27 years' experience,  
Eastern and Western Europe.  
Tours, shuttles and bottom end.

Available anytime for  
immediate attention.

**Tel. (0602) 294127**

(14067/DS)

**SALE - SALE - SALE - SALE  
WE HAVE KNOCKED PLAXTONS  
PRICES SIDEWAYS**

**1989 (F) MCW METRORIDER 29 + Courier, coach specification .....£29,950**  
1989 (F) SCANIA R92 VAN HOOL, 55 recliners, touring mileage, as new .....£70,000

**1988 (E) ROYAL TIGER DUPER, 53+ Courier, Very economical .....£44,950**

**1990 (G) VOLVO B10M III PLAXTON 3500, 49 seat Executive .....£85,000**

**1987 (D) DAF 340 DUPLEX, 49 + Courier, drinks machine & toilet .....£49,950**

**1984 (A) DAF GALAXY, 49 + Courier, drinks machine & toilet .....£29,950**

**1983 (Y) MAN ACRON, 49 Executive, toilet, video, drinks machine .....£27,500**

**TRUE SALE BARGAINS!**  
CONTACT **ParaMount Leisure**  
BRIAN JONES  
STOKE-ON-TRENT 0782 286321

(11765/UN)

**23 FOOT, 14 TON,  
4 POST RAMP 3  
PHASE POWER**

Very good  
condition.

**£2,000 + VAT ono**

Telephone: 0786 814319

Possible delivery

(14254/VL)

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

# THE HIRE GUIDE

## ARLEEN COACHES Ltd

11 Bath Rd., Peasdown

St. John, Bath.

Tel. (0761) 34625

Fax. (0761) 36578

12 to 49 seat air conditioned coaches PLUS Full Executives

Situated 6 miles from Bath on the A367.

24 Hr RECOVERY

AVON

## WEBBER'S TRAVEL

The Garage, Blisland,  
Bodmin

Tel. (0208) 850236 (9 to 5)

48 and 49-seater Volvo executives with reclining seats etc. Also 51 and 53-seater standard Volvos. Competent drivers for home and overseas travel.

(34654/HG/74)

CORNWALL

## 16-57 SEATING,

standard and full executive coaches for hire.

## SOWERBY'S INTERNATIONAL

Gilsland, Carlisle

Tel. (06972) 234

Fax (06972) 690

(11376/HG)

CUMBRIA

## SCOTTS TOURS

9-27 Croft Street, London SE8

Tel: 071-231 8373

or 071-732 8963

Fax: 071-237 7810

13 to 53 seat standard or exec coaches inc tables and sleeper seat facility. Any work undertaken. Easy access to the City, East London, A2/M20, etc.

(5431/HG/74)

GREATER LONDON

## AUDIO & VIDEO

EXECUTIVE UPGRADE · EXECUTIVE UPGRADE · EXECUTIVE UPGRADE · EXECUTIVE UPGRADE · EXECUTIVE UPGRADE

## NATIONWIDE AUDIO, VIDEO, DRINKS AND FRIDGE INSTALLATION SERVICE

- ★ We fit at your premises, at your convenience.
- ★ Single screen systems from £1,095-£1,395 fully installed
- ★ Multi-screen systems from £1,600 fully installed
- ★ Panasonic a/theft radio cassettes and compact disc players
- ★ Autotek PA systems, microphones and alarms
- ★ 24 volt monitors, TVs, videos
- ★ Express mail order supply service on all your in-coach entertainment and comfort requirements
- ★ Pro-coach boiler systems
- ★ Custom built fridge and cooler units

We are pleased to announce that we are able to supply the Coachphone £1 Payphone on immediate delivery, ring for details

TEL. 061 860 4409

IF YOU THOUGHT A FULLY EQUIPPED EXECUTIVE COACH WAS OUT OF YOUR REACH,  
THINK AGAIN, YOU MAY BE DRIVING IT ALREADY

VIDEOFIT SYSTEMS LTD, and sister company CONCEPT COACHCRAFT  
have the answer

## 'THE EXECUTIVE UPGRADE'

- ★ Video system
- ★ Panasonic r/cassette
- ★ Autotek PA system and microphone
- ★ Pro-coach boiler system with hot drinks dispenser
- ★ Pro-coach 80 can fridge
- ★ Fully equipped toilet
- ★ Cellular telephone with hands free facility
- ★ Full draw curtains and tie backs
- ★ Monogrammed headrest covers
- ★ All above colour coded to operators specification

THE 'EXECUTIVE UPGRADE' IS AVAILABLE ON YOUR COACH FROM £5,750 OR £53PW

WE NEED YOUR COACH FOR 1 WEEK, SUBSIDISED COACH HIRE IS AVAILABLE TO COVER YOUR  
WORK FOR THAT WEEK

(13922/AV)

Tel. 061 861 8666 or 061 860 4409

EXECUTIVE UPGRADE · EXECUTIVE UPGRADE · EXECUTIVE UPGRADE · EXECUTIVE UPGRADE · EXECUTIVE UPGRADE

## PSV PRODUCTS

TELLY ON THE BLINK?  
No problem!

We have many reconditioned sets in stock. 14", 16", Ferguson, Solaris etc. Help is only a phone call away. (Nationwide service).

MICHAEL DALY  
061 273 3202 (24 hours)

(Calls may be diverted, don't hang up!)

PSV PRODUCTS

COACHMART  
No 1 IN THE  
INDUSTRY

## DESTINATION BLINDS

BUS ENGINEERING LTD

## DESTINATION BLINDS

All print styles  
Colour ranges  
Any width  
Any length  
Self adhesive  
Specials  
Labels  
Salter Street  
Hythe Road Estate  
Willesden  
London  
INSTANT QUOTES

081 969 1616

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

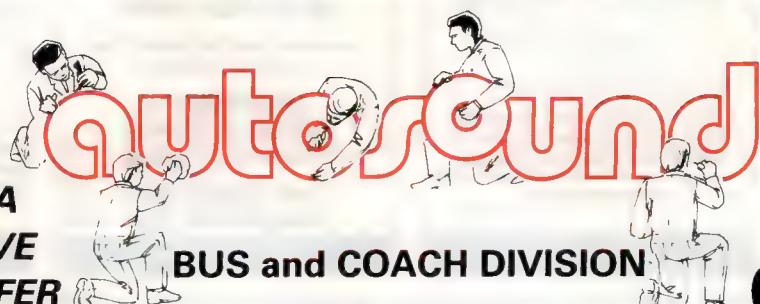
AUDIO & VIDEO



AUDIO or VIDEO?  
DON'T COMPROMISE ON QUALITY



CALL FOR A  
COMPETITIVE  
AUTUMN OFFER



(0274)  
688990

(14030/AV)

## VIDEO VIDEO VIDEO

**FUNAI**  
VIDEO CASSETTE PLAYER  
VIP - 3000HC. 24v DC



**£280.00 + VAT**

Full Fitting service available for audio-video  
and catering equipments.  
Telephone us NOW for the best quotation.

**TEL: 081-863 1056**

Radioauto electronics

52 Wellington Road, Harrow, Middlesex HA3 5SE.

(13783/AV)

## ENGINES

### CAMSAL ENGINEERING LTD

Quality reconditioned engines, FORD, BEDFORD, DAF,  
LEYLAND, PERKINS, ROLLS ROYCE, VOLVO etc.

Customers own unit can be re-con if required.

Delivery and fitting service available.

Westmead, Cutmaple, Hedingham Road,  
Gosfield, Halstead, Essex.

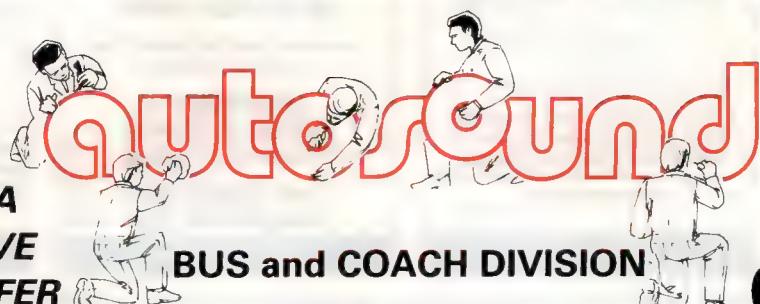
**Tel: (0787) 61603**

(33627/RE)

## CLASSIFIED MARKETPLACE

AUDIO & VIDEO

AUDIO or VIDEO?  
DON'T COMPROMISE ON QUALITY



(0274)  
688990

(14030/AV)

## EMERGENCY SERVICE

*London Buslines Engineering*

Special breakdown vehicle  
available

**24-HOURS EMERGENCY RECOVERY**  
COMPLETE REPAIR SERVICE

TEL: 081-568 1736 Day

081-571 2233 after 7pm

MOBILE: 0831-455 145

FAX: 081-568 6925

(13654/ES)

## TRAINING

### CPC

"We offer you the most up-to-date  
unbeatable CPC material you can find.  
We guarantee our national courses by  
offering you a free course and your  
money back if you fail."

**RING FOR FULL DETAILS**

0984 56310 (after hours 0273 515649) (34693/TG)

**Friendberry**

**DRIVER TRAINING**  
PSV and HGV

BCT Qualified Instructors

**DRIVING INSTRUCTOR**  
TRAINING

to NCVQ assessment standard.

**London Coaches**

For details please phone

081-877 1722

(33631/TG/66)

### AVON DIESELS PSV SPECIALISTS

AEC  
LEYLAND  
RECONDITIONED  
ENGINES  
ENGINE COMPONENTS

(0454) 313805  
BRISTOL

### COACHMART SUBSCRIPTION OFFER

Call Mark Danvers or  
Alan Hall on  
0733 898111

0733 898111

CLASSIFIED  
MARKETPLACE

0733 898111

AUCTIONS

**ADT Auctions** //   
THE WORLD'S LARGEST AUCTION GROUP

**ADT AUCTIONS LTD**  
Redgate Lane, Belle Vue,  
Manchester M12 4RX

We are pleased to announce that our next dedicated BUS AND COACH Auction will be held at Belle Vue on:

**TUESDAY 6th NOVEMBER 1990**  
commencing 11.00am

This sale will be the last opportunity in 1990 for vendors and buyers to participate in a dedicated bus and coach auction run by ADT.

The interest shown so far means that this forthcoming sale should be the largest and most successful yet. We would welcome notification of definite entries to the sale, for inclusion in our advertisements due to appear week commencing 29th October 1990.

**For further details contact Derek Bolt  
or Paul Clay on 061 230 6000**

AN  COMPANY

(14523/AU)

COACH CATERING



JASON TECHNICAL ENTERPRISES LTD

Manufacturers of  
Refreshment  
Systems

**NEW 700X HOT DRINKS SYSTEM**

★FASTER HEAT-UP★  
★FITTED TO ANY VEHICLE★  
★NO SEAT LOSS★  
★REVENUE EARNER★

Contact Sales Dept

**Tel 0462-422024  
Fax 0462-422036**

★ A few Model 700 machines are available — phone  
for latest price★

(11796/CC)

BRAKE SPECIALISTS

**PACID**®

QUALITY BRAKE  
LININGS FOR ALL  
VEHICLES

BUS, COACH & MINI-COACH LININGS AT REALISTIC PRICES.  
PRICE EXAMPLES (FRONT & REAR AXLE COMPLETE LININGS/RIVET SETS).

A.E.C.	£68	Bristol RE	£72	MAN	£116
Bedford PJK	£38	DAF	£116	Neoplan	£168
Bedford YLO/YRQ	£64	Ford	£64	Scania K112	£136
Bedford YMT/YRT/YNT	£76	Leyland Atlantean	£92	Van Hool	£120
Bedford YNV	£128	Leyland Leopard	£92	Volvo B.58	£60
Bova Europa	£120	Leyland National	£98	Volvo B10M	£96
Bova Futura	£140	Leyland Tiger	£98		

NEXT  
WORKING  
DAY DELIVERY -  
NATIONWIDE  
SERVICE

(9052/BK 88)

LATEST ASBESTOS-FREE SETS FOR BEDFORD, DAF, VOLVO, LEYLAND, ETC.,

**PHONE NOW FOR A QUOTE 0748 850606**

RACECOURSE RD., GALLOWFIELDS IND. EST., RICHMOND, NORTH YORKS., FAX: 0748 850707.

**COACHMART!**



WANTED

**URGENTLY  
WANTED**

Seats for Algarve and  
WC/floor section

ALSO

WC/floor section for  
Setra.

**021 471 2000 or**

**021 472 6520**

(14257/WA)

TICKET EQUIPMENT

SETRIGHT MK1s £30  
Mk2s £50 Mk3s £70  
ALMEX Model A £30 &  
£70.

- REPAIRS -

Setright motors available.  
For further details contact  
Mark, 5 De Gray Close, Lewes,  
East Sussex.  
Tel. (0273) 474816

(14031/TO)

0733 898111

## CLASSIFIED MARKETPLACE

0733 898111

### CARLTON PSV

#### Carlton P.S.V.

COACH, BUS, VAN AND  
TRUCK SERVICING /  
REPAIRS / PAINTING AND  
BODY BUILDERS

24 HOUR RECOVERY  
SERVICE

ROTHAM  
(0709) 700600

Out of hours phone:  
(0345) 333111

Quote Pager No: 0525547

Sandbeck Way, Euroway  
Estate, Hellaby, Rotherham.

### Carlton P.S.V.

#### CARLTON SPECIAL OFFER

NEOPLAN  
FULL  
INSPECTION  
& STEAM CLEAN

ONLY  
£50

This includes:

- FULL ELECTRICAL INSPECTION
- FULL MECHANICAL INSPECTION
- FULL BODYWORK INSPECTION
- ROAD TEST AND REPORT
- FULL BRAKE TEST

You will receive:

- Typed list of all defects and recommendations
- Steam Clean
- Brake Test Report
- Road Test Report

This special price is only applicable during  
normal working hours.

### Carlton P.S.V.

#### CARLTON SPECIAL OFFER

#### NEOPLAN WINDSCREENS

FITTED AT A LABOUR CHARGE OF

ONLY

£50.00

This unbeatable offer ends  
January 1991.

This special price is only  
applicable during normal  
working hours.

Out of hours prices  
available upon request.

Carlton P.S.V.

(13779/CP)

## CLASSIFIED MARKETPLACE

### TRIMMING



### UNIFORMS

#### ECONOMY Textiles

(Ahead Of The Rest) LTD

UNIFORMS, SHIRTS ETC  
H/COVERS, CURTAINS & FITTINGS  
LARGE & SMALL ORDERS  
ACCEPTED  
EMBROIDERY & SCREEN  
PRINTING AVAILABLE

UNIT 10E GOLDSHORPE IND EST  
GOLDSHORPE, NR ROTHERHAM  
YORKS S63 9BL

TEL 0709 897660  
AFTER 6pm  
0226 759154 (34242/UF)

#### UNIFORMS UNLIMITED

##### FOR VALUE & QUALITY UNIFORMS

★ Large or small contracts ★ Larger  
selection of colours and materials for  
that individual look ★ Stock service  
available ★ 1989 brochure out soon

★ Competitive prices

Contact Uniforms Unlimited,  
39/45 Cavell Street, London E1 2BP

Tel. 071-790 0371/1153

Fax: 071-791 0710

Bus and Coach Uniform Specialist  
(8947/UF)

### COACH SERVICES

ECONOCRUISE SPECIALISED  
Speed limiters  
**SUTRAK** COACH  
Transport refrigeration  
and air conditioning  
SERVICES



#### AUTHORISED SERVICE DEALER

- Emergency break-down services
- Parts in stock & delivered across the area
- Van Hool glass stocked and fitted
- Parts for collection at Channel Ports

UNIT D2  
LYMPNE INDUSTRIAL ESTATE,  
LYMPNE, HYTHE, KENT CT21 4NX

Telephone: 0303 262331  
Fax: 0303 262472

### TRANSFERS

VEHICLE  
LIVERY

#### WE OFFER A COMPLETE SERVICE

##### VEHICLE LIVERY WITHOUT QUANTITY RESTRICTIONS.

- PRE-SPACED CUT OUT SELF ADHESIVE
- VARNISH FIX TRANSFERS • LOGOS/CRESTS
- REVERSE CUT PRE-SPACED FOR REAR SCREEN DISPLAY LETTERING.
- ALL STANDARD COACH TRANSFERS.  
SELF ADHESIVE OR VARNISH FIX.
- NO SMOKING, ALCOHOL ON P.S.V. WARNING  
STICKERS ETC.
- EX STOCK BY RETURN OF POST.

MACDOU TRANSFERS LTD.  
29 LACY STREET, PAISLEY TEL: 041-887 7378



(3615 TR)

0733 898111

CLASSIFIED  
MARKETPLACE

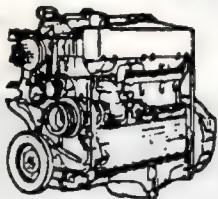
0733 898111

VEHICLE SPARES

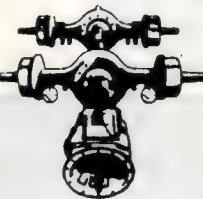
# SUPPLIERS OF NEW AND RECONDITIONED SPARE PARTS

VOLVO - SCANIA - ZF - DAF - MERCEDES - LEYLAND - ERF - FODEN  
- SEDDON ATKINSON - FORD - BEDFORD

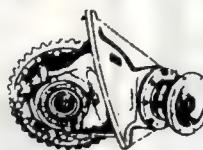
- Diesel engines
- Blocks
- Heads
- Cranks
- Short
- Motors



- Axles
- Diffs
- Propshafts
- Half shafts



- Gearboxes
- Manual
- Automatic
- Semi automatic



**ZF** ZF Specialists

■ SERVICE ■ EXCHANGE ■ REPAIRS ■ SPARES

Nationwide Delivery Service  
All Units Guaranteed

**stateline**  
DIESEL ENGINEERING LTD

(0794)  
830832

FAX: (0794)  
830294

(14514/VE)

PSV HIRE

# PSV HIRE

A joint venture offering a comprehensive range of vehicles, short term rental or Contract Hire.

SINGLE & DOUBLE DECKERS

MINIBUSES

43-78 SEATS

16-25 SEATS



CONTACT  
SYD WOODS

**HYNDBURN**  
TRANSPORT  
0254-390816

CONTACT  
ANDY GREENWAY

**Carlyle**  
BUS CENTRE  
021-454 4808

FOR HIRE

## WINTER TOUR OPERATORS

We have a selection of modern 49 seater Van Hool executive coaches available for your winter programmes.

Experienced drivers both UK & Europe.  
Contract rates available for large programmes

Contact:

**Wharfdale Coaches**  
Tel. 0532 504966  
Fax. 0532 391190

14198/FH

## REGISTRATION NOS.

### NATIONAL NUMBERS (CNDA member)

Free Lists - 20,000 plates on computer

### ONLY 9 DAYS TO TRANSFER -

E79	NIB 8650	TXI 2050	GIL 5981	TOI 4969
AEF 933A	NIB 8651	TXI 2051	GIL 7389	FIB 3346
AEF 856A	NIB 8652	TXI 2052	HWW 2389	
AEF 863A	NIB 3781	TXI 2093	HLM 111Y	E299
	OIB 2982	TXI 2094	JAT 63L	BUI 403
	OIB 2983	TXI 2095	JAT 69L	BBZ 579
	OIB 2984	TXI 2096	KKH 85D	AXI 792
	OIB 2984	TXI 2096	KKH 86D	IB 768
	CHN 1258	RXI 7837	NXI 1451	LJ 632
	CHN 1258	RXI 7837	OXI 2494	
NAT 933A	SXI 4565	E175	RIJ 3358	£450
FBZ 2518	SXI 8641	AXI 8094	PIA 8478	DSK 532
FBZ 2521	TXI 1064	BXI 4736	PX12112	DSK 534
UOI 2679		CXI 7399	SCD 774	
ESZ 6295		HJI 7442	TIA 6894	£400
ESZ 6296	TXI 2062	TXI 9547	DSK 558	
KW 8614	TXI 2063	PIJ 5176	DSK 559	
KW 8615	TXI 2085		£250	3654 01
KW 8616	TXI 2086		NXI 608	HZ 7037
LW 1743	TXI 2087	GIL 4258	ROI 6989	
LW 1744	TXI 2088	GIL 5980		

We have dealt with coach firms for the past 6 years. We are very reliable and own all

our plates. Don't take risks give a ring.

PO Box 20, Norton, Cleveland TS20 1YZ

Tel: (0642) 360066 - (0964) 542070 Fax: (0642) 550500

(14588.RN)

## REPAIRS & RECOVERY

### M&H COACHWORKS Ltd.

PSV Specialist, Repairs and Conversions

#### ★★ LEEDS ★★

- ★ Water Boilers
- ★ Fridges
- ★ Coachbuilt toilets
- ★ Servery Units
- ★ Video systems
- ★ Quality resprays
- ★ Signwriting

Webasto heating, sales & service

APPROVED  
ACCIDENT  
REPAIRERS

Contact us for quotations,  
helpful advice and above all...  
GENUINE SERVICE

#### \*\*\* STAR QUALITY IS OUR HALLMARK \*\*\*

NEW PRINCESS STREET  
HOLBECK, LEEDS LS11 9BA

Tel: (0532) 441671

(Located 1 minute from M1/M621 Junction)

(After hours phone (0532) 520079)

(13777/RR)

**BARNESLEY**

# COACH

**TRIMMERS**

**0226 712051**

COACH RETRIMS AT  
A REALISTIC PRICE  
FROM £1,000

(33634/RR)

**COACHMART  
SUBSCRIPTION  
STILL £45**

0733 898111

## CLASSIFIED MARKETPLACE

0733 898111

REPAIRS & RECOVERY

### RETRIMS

by  
the specialists

### KEVWIN TRIMMERS

PETERBOROUGH

0733 238583

(34667 RR 70)

VINTAGE VEHICLES

1950

### BEDFORD OB

Splendid condition both bodily and mechanically. 24 reclining seats, PSV test until June 1991. Various spares, tachograph fitted, full history board and original logbook. Attended many rallies. Ex-Kestral of Worcester.

"A wee treasure"

NO DREAMERS OR PEOPLE WITH  
NO MONEY PLEASE

£9,750

Tel: 041776 7416

(14558/VV)

VEHICLE SPARES

VOLVO K19, reconditioned gearbox, service exchange, fully guaranteed. Tel: 0246 260199. (9905/VE)

SECONDHAND PLAXTON SUPREME  
III parts, including windscreens and fixed seats for sale. Tel. James Bowen & Sons Ltd, 031 333 6333. (14522/VE)

### GEARBOX CENTRE

- 12 months' warranty
- Nationwide delivery
- 24 hours turnaround

We specialise in:

**ZF VOLVO,  
MAN, DAF,  
BOVA, 6-SPEED  
FORDS**

Telephone: (0278) 787777  
Manchester (061) 833 2594  
Norwich (0603) 259320

(12834/VE)

### CRANES & COMMERCIALS (EXPORTS) LIMITED

GOUGHS TRANSPORT DEPOT, MORESTEAD, NR WINCHESTER, HAMPSHIRE, ENGLAND

Tel: 0962 715566. Telex: 477179. Fax: 714868

UK's Leading Supplier of: ● NEW ● RECONDITIONED ● USED SPARE PARTS

DIESEL ENGINES  
CYLINDER HEADS  
CYLINDER BLOCKS  
CRANKSHAFTS  
SHORT MOTORS

GEARBOXES  
TRANSFER BOXES  
AUTOMATIC  
PNEUMOCYCLIC  
MANUAL

DIFFERENTIALS  
AXLES  
HALFSHAFTS  
HUBS  
CROWNWHEEL & PINIONS

VOLVO - SCANIA - DAF - MERCEDES - MAN - BOVA - SETRA -  
KASSBOHRER - MAGIRUS - IVECO - NEOPLAN - BEDFORD - FORD  
- DENNIS - BRISTOL - LEYLAND - AEC - DAIMLER SEDDON - PERKINS  
- GARDNER - ROLLS ROYCE - WILSON S-CH-G - VOITH - ALLISON  
- ZF AUTO - ZF MANUAL - TURNER - SPICER - FULLER - EATON -  
ROCKWELL - SOMA - KESSLER - ETC, ETC

### ATTENTION BUS & COACH OPERATORS

#### LEYLAND AEC

Reliance 760 Engines, recon new £3,000 exch  
Reliance 760 Engines, top quality used £2,000 exch  
ZF S670 Reliance G/boxes, new £950 outright  
Reliance Differentials, recon £450 outright  
Leopard 680 - Adante 680 Engines, top quality £1,750  
Semi Auto G/boxes, CB340-350 Etc £450-£550

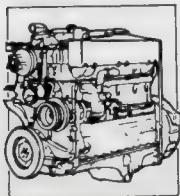
#### VOLVO

B59, B58-B10 Engines THD100 top quality used £2500-£3500  
K19I Gearboxes reconditioned - Differentials - Axles - ZF Gearboxes -  
New and Reconditioned - Halfschafts - Semi-Auto Gearboxes -  
Tela Retarders - Used and Reconditioned PLUS Crankshafts -  
Cyl blocks - Cyl Heads - Camshafts - Con Rods - Pistons - Liners -  
Gaskets - Starts - Turbos - Fuel Pumps - Injectors etc etc

★ ★ LARGEST STOCKS IN ENGLAND OF SPARE PARTS ★ ★ AT PRICES GUARANTEED TO SAVE YOU MONEY

(14323/VE)

### DIESEL ENGINES GEARBOXES and DIFFS



- ▲ BLOCKS
- ▲ HEADS
- ▲ CRANKS
- ▲ STARTERS
- ▲ ALTERNATORS
- ▲ FUEL PUMPS
- ▲ CAMSHAFTS
- ▲ CON RODS

Truck & Bus Engineering Ltd

32-34 Canute Road

Southampton SO1 1FJ England

**(0703) 332011**

Telex: 477070 TRANS G

Fax: (0703) 631393



▲ Manual & Semi Automatic Gearboxes

▲ Hypoid, Helical & Worm Differentials

▲ Comprehensive Stocks of New and Re-manufactured Exchange Units

NATIONWIDE

DELIVERY SERVICE

ALL UNITS

GUARANTEED

▲ Hubs ▲ Brakedrums

▲ Halfshafts ▲ Gears

▲ Axles ▲ Axle Casings

▲ Roadwheels

△ Mercedes △ Allison

△ Volvo △ Kirkstall

△ Scania △ Eaton

△ DAF △ Fuller

△ Leyland △ Rockwell

△ AEC △ Kessler

△ Ford △ Soma

△ Bedford △ ZF

△ Man △ Spicer

△ Iveco △ Turner

△ Coles △ Clark

△ Grove △ SCG

△ Cosmos △ Twin Disc

(8631/VE)

**ZF**  
TRANSMISSIONS  
or REPAIR  
**(0703) 335313**

(8630/VE)

### PVS (BARNESLEY) LTD

#### WANTED REDUNDANT BUSES AND COACHES

Top prices paid for all  
scrap vehicles

Large stock of spares for  
all types of vehicles

Tel. (0226) 722052

or 725003 (day),

(0226) 710620 (eves)

Fax (0226) 700261

(14592/VE)

### COACHMART SUBSCRIPTION OFFER

Call  
Mark Danvers  
or Alan Hall on  
**0733 898111**

0733 898111

## CLASSIFIED MARKETPLACE

0733 898111

### WORK AVAILABLE

#### ATTENTION COACH OPERATORS

### GREYHOUND INTERNATIONAL Tours

#### REQUIRE

Coach companies with high spec. coaches for Continental Touring, involving Ski Trips and Shuttles to Spain and all East and West European Countries for the coming Winter and Summer Season, as well as Transfers to and from all UK Airports.

If you wish to be included in this season's activities, please contact:

**Mr Paul Bailey, Marketing Manager, for Greyhound International Tours as soon as possible at: 45 Broadway, Bexleyheath, Kent DA6 7JT.**

**Telephone: 081 303 6303, Fax: 081 304 7824 with Coach Specifications, photographs and availability.**

(14591/WO)

### BUSINESS FOR SALE

#### LONG ESTABLISHED COACH BUSINESS FOR SALE

##### IN FYLDE AREA

Good contracts and private hire. Four international licences. Will sell with or without vehicles.

**Apply: Box 13746, Coachmart Classified,  
EMAP Response Publishing, Wentworth House,  
Wentworth Street, Peterborough PE1 1DS**

(13746/BFS)

#### COACHMART No 1 IN THE INDUSTRY

#### IS THIS FOR YOU?

Coach and Operator's licence.  
Some work. INTERESTED?  
Write in the first instance to:  
**Box No.14590, Coachmart,  
EMAP Response Publishing,  
Wentworth House,  
Wentworth Street,  
Peterborough PE1 1DS**

(14590/BFS)

### FINANCE

## HANSAR FINANCE LTD

- ★ Finance Available New or Used Vehicles
- ★ Flexible Periods and Deposits
- ★ Fast Decisions
- ★ Credit Lines Arranged
- ★ Lease, Hire Purchase, Lease Purchase
- ★ Excellent Rates

**FOR QUOTATION OR INDEPENDENT  
ADVICE CONTACT TERRY CROSS**

*061 483 2113 evenings and weekends 061 442 0534  
or RON TELFORD evenings and weekends 0625 872742*

(Written details available on request)

(13843/FI)

0733 898111

**CLASSIFIED  
MARKETPLACE**

0733 898111

**COACH INSURANCE**

**PUBLIC AND PRIVATE  
HIRE INSURANCE**

Contact the EXPERTS for quotations on all types of vehicles, ie cars, coaches and minibuses.

Competitive premiums with no hidden extras.

UK and continental extensions available for fleet and single operators.

Insurances effected with leading insurers and experienced claims staff to support you.

Our friendly staff await your calls.

*Please contact*

**REASON & CO LTD**

**Marlowe House,  
Station Road, Sidcup,  
Kent DA15 7ET.  
Tel. 081 300 7720**

114695 CII

**COACH  
INSURANCE**

Fleet and single vehicle operators, Continental extensions

**CONTACT:**

**LAWRIE INSURANCE  
CONSULTANTS LTD,**

**7 Cray Buildings,  
Footscray High Street,  
Sidcup,**

**Kent DA14 5HL  
Tel: 081 302  
7521 7522**

(33314/CI/66)

**COBRA INSURANCE SERVICES LTD  
(Specialists to the Bus & Coach Industry)**

Are you starting a new venture or simply looking for an alternative quotation? Then contact us for friendly and efficient advice.

We can tailor a complete package to suit your needs at the most competitive rates on the market without any hidden costs.

We also have an exclusive scheme for Taxis & Private Hire Car Operators.

*Instalments schemes available. Free uninsured loss claim recovery service. Immediate cover.*

**Call us 0440 708482/705548**

(9874/CI)

# PREMIUMS INCREASED?

We have over 20 years of experience arranging insurance packages for coach operators.

## LOOK!

- ★ Insurances arranged for single vehicle and large fleet operators, also new business ventures welcome.
  - ★ Continental extensions daily/annually arranged.
  - ★ Travel packages arranged UK and continental.
  - ★ Personal, friendly attention given to all enquiries.
- ★ Also available, exclusive facility for taxi operators for public and private hire.
  - ★ Easy payment terms available

*Please contact:*

## THE WRIGHTSURE INSURANCE GROUP

**Wrightsue House, 27 Booker Avenue,  
Liverpool L18 4QY. Tel. 051 724 2266 or  
1425 Dumbarton Road, Glasgow G14 9XS  
Tel. 041 950 1788**

**Wrightsue House, 62 Maidstone Road,  
Grays, Essex RM17 6NF. Tel. 0375 378371**

(9949/CI)





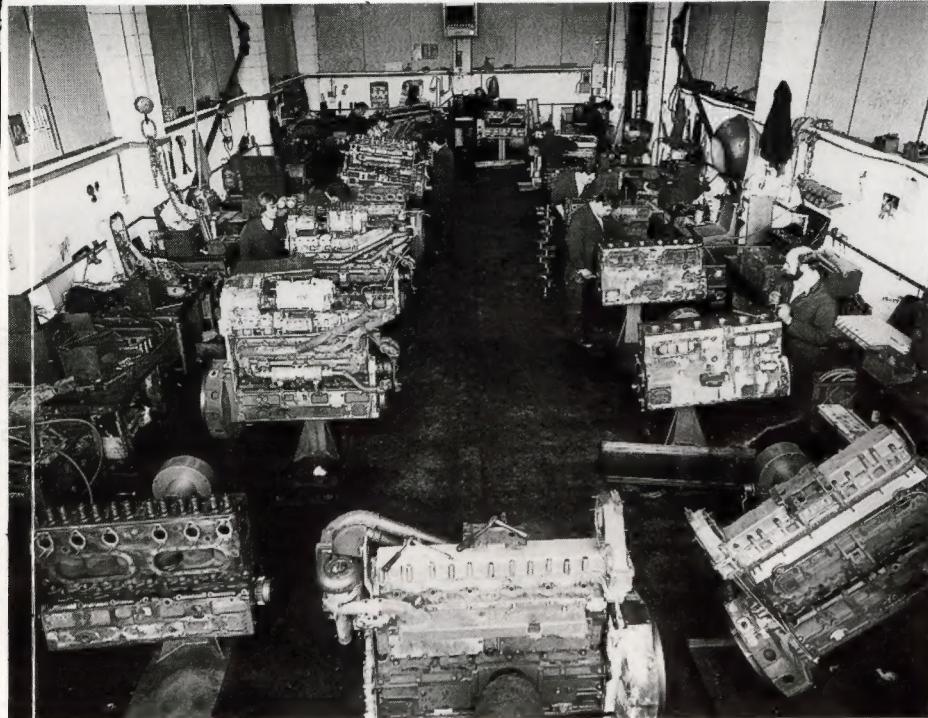
# Redbridge

ENGINES  
TRANSMISSIONS  
REAR AXLES

WAKEFIELD  
ENGINE  
PRODUCTION  
FACILITY

NORTHERN AREA  
0924 369946  
WEST YORKSHIRE

SOUTHERN AREA  
081-561 7566  
HEATHROW



Conversions and Showrooms at  
Crystal Industrial Park  
Barnby Dun Road,  
Doncaster  
Tel (0302) 328888  
FRANK BLOOM (Home)  
(0723) 583247

CRYSTALS  
MIDI-COACH  
SALES LIMITED

Showroom at 127 Dartford Road.  
Telephone (0322) 228538  
Contact Eric Yates or Dave Broad at Dartford  
or Eric Yates (home (0234) 218549  
or Dave Broad (home) (0634) 711178

## EXPO COACH '90

*Crystals cordially invites you to visit us at Expo Coach '90 where we shall be exhibiting our high quality mini coaches which are 2 Talbots, DAF Turbo air suspension, Mercedes 408D & Iveco 49/10 Turbo high cube.*

## CRYSTALS DAF PROMOTIONS

A promotion you will not want to miss. Crystals DAF 400, 16 seater luxury minicoaches at £17,600 – your 10% deposit will be paid for\*

\* Subject to normal conditions, for further details please ring:

DONCASTER  
**(0302) 328888**  
or DARTFORD  
**(0322) 228538**



# A LITTLE OF OUR EXPERIENCE GOES A LONG, LONG WAY

No company can remain successful in today's competitive coach industry without offering consistent standards of reliability, quality and service.

That's why we at Nationwide Coaches, a division of Wilsons Coaches Ltd, of Carnwath, Lanarkshire, consistently choose Volvo B10M Chassis and Van Hool Alizee Bodies.

We have recently taken delivery of a further six vehicles supplied by Moseley in Scotland, which will be utilised by American Express for UK touring. This brings our total fleet in Nationwide livery to twenty.

We at Nationwide, and our customers, all benefit from the combined experience of three of the most respected names in the industry.



## NATIONWIDE COACHES

MEDWYN GARAGE, PEEBLES ROAD, CARNWATH ML11 8HU.  
Telephone: (0555) 840008 Telex: 779438 Fax: (0555) 840600